## Grand Rapids Association of REALTORS® Comparative Activity Report January 2017

Note: This report reflects closed sales and current activity (sales written) in Kent County.

January New Listings	2017	2016	% Chg	Current Listings Residential Multi-Family Vacant Land Total		Avg DOM		
Residential	673	680 37 62	-1.0% -35.1% -32.3%			978	87	
Multi-Family	24					45	82	
Vacant Land	42					426	350	
YTD New Listings						1,449		
Residential	673	680	-1.0%					
Multi-Family	24	37	-35.1%					
Vacant Land	42	62	-32.3%					
	Months of Inventory of Homes Based on Pend							
January CLOSED Sales			2017				2016	
-	Units	% Chg	Volume	% Chg	Avg DOM	Units	S Volume	Avg DOM
Residential	<b>Units</b> 582	% Chg .5%	<b>Volume</b> 111,149,087	% Chg 8.5%	Avg DOM 41	<b>Units</b> 579		Avg DOM 46
Residential Multi-Family		_		_	_		102,406,938	-
	582	.5%	111,149,087	8.5%	41	579	102,406,938 2,610,162	46

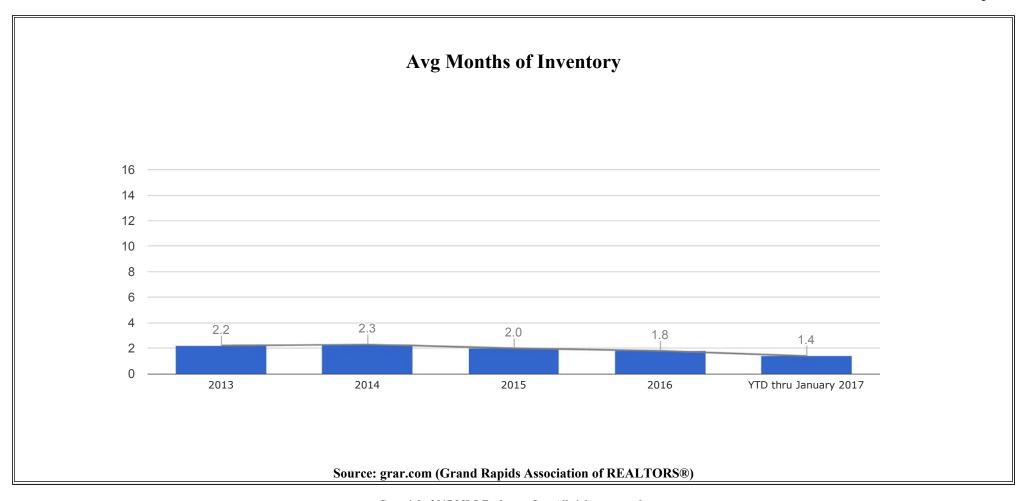
Year-to-Date CLOSED Sales			2017		2016		
	Units	% Chg	Volume	% Chg	Units	Volume	
Residential	582	.5%	111,149,087	8.5%	579	102,406,938	
Multi-Family	32	68.4%	4,634,750	77.6%	19	2,610,162	
Vacant Land	30	-11.8%	2,636,590	-31.4%	34	3,845,591	
Total All Sales	644	1.9%	118,420,427	8.8%	632	108,862,691	

## Stats based on CLOSED Sales January YEAR-TO-DATE 2017 2016 % Chg 2017 % Chg 2016 Avg Home Sale 190,978 176,869 8.0% 190,978 176,869 8.0% Avg Sale Overall 183,883 172,251 183,883 172,251 6.8% 6.8%

January Pending Sales			2017					2016	
	Units	% Chg	Volum	e % Chg	Avg DOM		Units	Volume	Avg DOM
Residential	680	.3%	136,838,20	)5 <b>8.1</b> %	44		678	126,625,008	54
Multi-Family	31	.0%	5,000,07	76 12.7%	63		31	4,437,450	51
Vacant Land	41	28.1%	3,066,19	190 -18.1%	215		32	3,742,147	176
Total All Sales	752	1.5%	144,904,47	7.5%			741	134,804,605	
Year-to-Date PENDING Sales			2017					2016	
	Units	% Chg	Volum	e % Chg			Units	Volume	
Residential	680	.3%	136,838,20	)5 <b>8.1</b> %			678	126,625,008	
Multi-Family	31	.0%	5,000,07	76 12.7%		31 32		4,437,450	
Vacant Land	41	28.1%	3,066,19	90 -18.1%				3,742,147	
Total All Sales	752	1.5%	144,904,47	7.5%			741	134,804,605	
Stats based on PENDING Sales									
	January			YEAR-TO-DATE					
	2	017	2016	% Chg		2017	201	6 % Chg	
Avg Home Sale	201,	233	186,763	7.7%		201,233	186,76	3 7.7%	
Avg Sale Overall	192,	692	181,923	5.9%		192,692	181,92	3 5.9%	

2017 Sales of Residential Single Family Homes by Price Class

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		•					
Closed		Pending		Closed		Pending	%
0	.0	0	.0	0	.0	0	.0
0	.0	3	.4	0	.0	3	.4
6	1.0	2	.3	6	1.0	2	.3
6	1.0	14	2.1	6	1.0	14	2.1
16	2.7	15	2.2	16	2.7	15	2.2
8	1.4	14	2.1	8	1.4	14	2.1
22	3.8	26	3.8	22	3.8	26	3.8
24	4.1	24	3.5	24	4.1	24	3.5
25	4.3	30	4.4	25	4.3	30	4.4
51	8.8	52	7.6	51	8.8	52	7.6
75	12.9	57	8.4	75	12.9	57	8.4
72	12.4	85	12.5	72	12.4	85	12.5
50	8.6	66	9.7	50	8.6	66	9.7
43	7.4	55	8.1	43	7.4	55	8.1
64	11.0	75	11.0	64	11.0	75	11.0
45	7.7	65	9.6	45	7.7	65	9.6
36	6.2	52	7.6	36	6.2	52	7.6
20	3.4	20	2.9	20	3.4	20	2.9
7	1.2	13	1.9	7	1.2	13	1.9
5	.9	6	.9	5	.9	6	.9
3	.5	1	.1	3	.5	1	.1
2	.3	1	.1	2	.3	1	.1
1	.2	1	.1	1	.2	1	.1
1	.2	3	.4	1	.2	3	.4
	Closed  0 0 6 6 16 8 22 24 25 51 75 72 50 43 64 45 36 20 7 5 3	Closed % 0 .0 0 .0 6 1.0 6 1.0 16 2.7 8 1.4 22 3.8 24 4.1 25 4.3 51 8.8 75 12.9 72 12.4 50 8.6 43 7.4 64 11.0 45 7.7 36 6.2 20 3.4 7 1.2 5 .9 3 .5 2 .3 1 .2	Closed % Pending  0 .0 .0  0 .0 .3  6 1.0 .2  6 1.0 .14  16 2.7 .15  8 1.4 .14  22 3.8 .26  24 4.1 .24  25 4.3 .30  51 8.8 .52  75 12.9 .57  72 12.4 .85  50 8.6 .66  43 7.4 .55  64 11.0 .75  45 7.7 .65  36 6.2 .52  20 3.4 .20  7 1.2 .13  5 .9 .6  3 .5 .1  2 .3 .1  1 .2 .1	Closed % Pending % 0 .0 0 .0 0 .0 3 .4 6 1.0 2 .3 6 1.0 14 2.1 16 2.7 15 2.2 8 1.4 14 2.1 22 3.8 26 3.8 24 4.1 24 3.5 25 4.3 30 4.4 51 8.8 52 7.6 75 12.9 57 8.4 72 12.4 85 12.5 50 8.6 66 9.7 43 7.4 55 8.1 64 11.0 75 11.0 45 7.7 65 9.6 36 6.2 52 7.6 20 3.4 20 2.9 7 1.2 13 1.9 5 .9 6 .9 3 .5 1 .1 2 .3 1 1.1	Closed         %         Pending         %         Closed           0         .0         0         .0         0           0         .0         3         .4         0           6         1.0         2         .3         6           6         1.0         14         2.1         6           16         2.7         15         2.2         16           8         1.4         14         2.1         8           22         3.8         26         3.8         22           24         4.1         24         3.5         24           25         4.3         30         4.4         25           51         8.8         52         7.6         51           75         12.9         57         8.4         75           72         12.4         85         12.5         72           50         8.6         66         9.7         50           43         7.4         55         8.1         43           64         11.0         75         11.0         64           45         7.7         65         9.6         45	Closed         %         Pending         %         Closed         %           0         .0         .0         .0         .0         .0           0         .0         .3         .4         .0         .0           6         1.0         .2         .3         .6         1.0           6         1.0         .14         .2.1         .6         1.0           16         2.7         .15         2.2         .16         .2.7           8         1.4         .14         .2.1         .8         1.4           22         3.8         .26         3.8         .22         3.8           24         4.1         .24         .3.5         .24         4.1           25         4.3         .30         4.4         .25         4.3           51         8.8         .52         7.6         .51         8.8           75         12.9         .57         8.4         .75         12.9           72         12.4         .85         12.5         .72         12.4           50         8.6         .66         .9.7         .50         8.6           43	Closed         %         Pending         %         Closed         %         Pending           0         .0         0         .0         0         .0         0         .0         0         .0



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