



CONTINUING EDUCATION CLASSES
(STATE APPROVED FOR CE CREDIT)

Sun Title is pleased to offer the following Real Estate Continuing Education Classes, which are registered with the State of Michigan.

CLASS	BRIEF DESCRIPTION	2017 CLASS DATES
<i>C001728– Real Estate Transaction Agreements</i> & <i>C001730– Closing Experience</i>	<p>C001728- Covers the various agreements relating to real estate transactions, including purchase agreements, leases, rights of first refusals, options, and other contracts and agreements. (Qualifies for one hour of legal continuing education credit)</p> <p>C001730- Covers lender clear to close requirements, clearing open title requirements on the commitment, most common closing table issues, the funding process, the unique attributes of split closings and post-closing activities that are required to properly fund, record and issue the final title policy. (Qualifies for one hour of legal continuing education credit)</p>	March 9, 2017 **OFF-SITE**
<i>C001732- Fraud, Data Security and NPI</i> & <i>C001743- Appraisals</i>	<p>C001732- Covers a review of state and national fraud schemes affecting the real estate industry. Includes a discussion of best practices and strategies to keep data secure and to identify, prevent and report fraudulent activity. Also includes a review of the legal requirements for the proper receipt, storage and disposal of Non Personal Information (“NPI”) (Qualifies for one hour of legal continuing education credit)</p> <p>C001743- Covers the purpose, scope, timing, cost and analysis of the appraisal report and a legal update on underwriting and regulatory issues. (Qualifies for one hour of legal continuing education credit)</p>	May 11, 2017 **OFF-SITE**
<i>C001734-Legal Update</i> & <i>C000859- Seller Financing</i>	<p>C001734- Covers an update on Michigan and federal statutes, case law and regulations relating to the purchase, sale and/or refinance of real estate. Will also include a review of RESPA and a list of best practices in response to the changing regulatory landscape. (Qualifies for one hour of legal continuing education credit)</p> <p>C000859- Covers a review of the most common types of seller financing and the legal aspects associated with each type. An in depth review of land contracts, seller-held mortgages, sale and lease back transactions and options to purchase. Includes a review of state and federal regulations that govern seller-financed transactions. (Qualifies for one hour of legal continuing education credit *if previously not taken*)</p>	October 12, 2017 **OFF-SITE**

PRIVATE CLASSES – Private Sessions can also be scheduled for real estate offices or groups of real estate professionals as part of Sun Title’s “Lunch-and-Learn” programs. 30-days notice is required for registration with the State of Michigan. To schedule a private class, contact **Suzanne Smith-Popma at 616.458.9100** or **events@suntitle.com**.

All classes are conducted by the owners of Sun Title, Lawrence Duthler and Tom Cronkright (attorneys, former real estate brokers, and licensed title producers). The presentations are professional and entertaining and you are guaranteed to leave with new understanding and ideas.

The 2017 class line up will be held at the **Gerald R. Ford Museum at 303 Pearl St. NW, Grand Rapids, MI 49504**. The first class will begin at 11:00 a.m. with the second class immediately following. A light lunch will be served following the second class at approximately 1:00 p.m.