## Grand Rapids Association of REALTORS® Comparative Activity Report August 2015

Note: This report reflects closed sales and current activity (sales written) in the following areas: Kent County, Georgetown and Jamestown Townships in southeastern Ottawa County, Ionia County, the 6 townships in northeastern Allegan County, and the northern half of Barry County (including all of Gun Lake).

August New Listings	ust New Listings 2015 2014 % Chg Curre		nt Listings	A	Avg DOM					
Residential	1,559	1,393	11.9%	Residential		2,956	81			
Multi-Family	56	52	7.7%	Multi-Family		122	106			
Vacant Land	126	106	18.9%	Vacant Land		1,345	482			
YTD New Listings				Total		4,423				
Residential	11,720	11,378	3.0%							
Multi-Family	399	429	-7.0%							
Vacant Land	1,147	1,122	2.2%							
				Months of Inventory of Homes Based on Pending Sales 2.3						
August CLOSED Sales			2015				2014			
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM		
Residential	1,214	15.8%	219,312,964	16.4%	37	1,048	188,436,952	41		
Multi-Family	28	.0%	3,579,800	22.5%	59	28	2,923,210	68		
Vacant Land	47	-4.1%	3,249,190	6.9%	178	49	3,040,871	193		
Total All Sales	1,289	14.6%	226,141,954	16.3%		1,125	194,401,033			
Year-to-Date CLOSED Sales			2015				2014			
	Units	% Chg	Volume	% Chg		Units	Volume			
Residential	7,770	11.1%	1,380,323,820	19.9%		6,993	1,150,952,692			
Multi-Family	239	37.4%	27,994,041	35.2%		174	20,709,980			
Vacant Land	413	20.4%	27,508,231	7.5%		343	25,594,492			

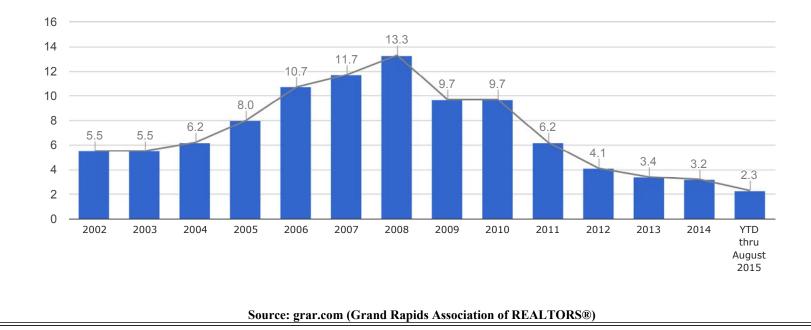
Stats based on CLOSED Sales								
	Au	gust		YEAR-TO-DATE				
	2015	2014	% Chg	2015	2014	% Chg		
Avg Home Sale	180,653	179,806	.5%	177,648	164,586	7.9%		
Avg Sale Overall	175,440	172,801	1.5%	170,485	159,422	6.9%		

August Pending Sales			2015					2014		
5 5	Units	% Chg	Volu	me % Chg	Avg DOM		Units	V	olume	Avg DOM
Residential	1,285	18.4%	239,389,	768 32.3%	40		1,085	180,94	42,155	45
Multi-Family	40	5.3%	5,713,	426 <b>50.5%</b>	57		38	3,79	97,300	103
Vacant Land	72	105.7%	7,422,	199 <b>121.0%</b>	228		35	3,35	58,731	206
Total All Sales	1,397	20.6%	252,525,	<b>393 34.3%</b>			1,158	188,09	98,186	
Year-to-Date PENDING Sales			2015					2014		
	Units	% Chg	Volu	me % Chg			Units	V	olume	
Residential	9,365	10.9%	1,674,032,	791 20.3%			8,442	1,391,14	44,662	
Multi-Family	290	22.4%	37,545,	141 <b>34.0%</b>			237	28,01	13,621	
Vacant Land	492	18.6%	38,213,	244 12.5%			415	33,97	73,572	
Total All Sales	10,147	11.6%	1,749,791,	176 <mark>20.4%</mark>			9,094	1,453,13	31,855	
Stats based on PENDING Sales										
	August			YEAR-TO-DATE						
		015	2014	% Chg		2015	2	014 9	% Chg	
Avg Home Sale		,296	166,767	11.7%		178,754		,789	8.5%	
Avg Sale Overall	180,	,763	162,434	11.3%		172,444	159,	,790	7.9%	

## 2015 Sales of Residential Single Family Homes by Price Class

		Augus	t			YTD		
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	4	.3	6	.5	40	.5	48	.5
20,000 to 29,999	11	.9	7	.5	78	1.0	80	.9
30,000 to 39,999	11	.9	17	1.3	115	1.5	133	1.4
40,000 to 49,999	19	1.6	22	1.7	145	1.9	170	1.8
50,000 to 59,999	24	2.0	26	2.0	185	2.4	227	2.4
60,000 to 69,999	38	3.1	44	3.4	235	3.0	325	3.5
70,000 to 79,999	34	2.8	39	3.0	249	3.2	307	3.3
80,000 to 89,999	50	4.1	65	5.1	314	4.0	436	4.7
90,000 to 99,999	55	4.5	53	4.1	321	4.1	415	4.4
100,000 to 119,999	118	9.7	127	9.9	806	10.4	926	9.9
120,000 to 139,999	146	12.0	144	11.2	922	11.9	1,151	12.3
140,000 to 159,999	127	10.5	137	10.7	866	11.1	1,031	11.0
160,000 to 179,999	130	10.7	122	9.5	732	9.4	839	9.0
180,000 to 199,999	72	5.9	82	6.4	504	6.5	623	6.7
200,000 to 249,999	141	11.6	153	11.9	880	11.3	1,035	11.1
250,000 to 299,999	95	7.8	76	5.9	541	7.0	641	6.8
300,000 to 399,999	78	6.4	97	7.5	483	6.2	557	5.9
400,000 to 499,999	32	2.6	31	2.4	173	2.2	201	2.1
500,000 to 599,999	21	1.7	20	1.6	105	1.4	113	1.2
600,000 to 699,999	4	.3	8	.6	33	.4	45	.5
700,000 to 799,999	2	.2	0	.0	15	.2	22	.2
800,000 to 899,999	1	.1	2	.2	10	.1	10	.1
900,000 to 999,999	1	.1	3	.2	5	.1	11	.1
1,000,000 or over	0	.0	4	.3	14	.2	19	.2

## Avg Months of Inventory



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