

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2018**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

| January New Listings | 2018 | 2017 | % Chg | Current Listings | Avg DOM | |
|-------------------------|------|------|--------|------------------|------------|-----|
| Residential | 62 | 61 | 1.6% | Residential | 168 | 115 |
| Multi-Family | 1 | 0 | .0% | Multi-Family | 4 | 128 |
| Vacant Land | 14 | 23 | -39.1% | Vacant Land | 212 | 635 |
| YTD New Listings | | | | Total | 384 | |
| Residential | 62 | 61 | 1.6% | | | |
| Multi-Family | 1 | 0 | .0% | | | |
| Vacant Land | 14 | 23 | -39.1% | | | |

Months of Inventory of Homes Based on Pending Sales 3.6

| January CLOSED Sales | 2018 | | | Avg DOM | 2017 | | |
|------------------------|-----------|---------------|------------------|---------|-----------|-------------------|---------|
| | Units | % Chg | Volume | | Units | Volume | Avg DOM |
| Residential | 33 | -32.7% | 5,800,555 | 41 | 49 | 9,130,946 | 52 |
| Multi-Family | 1 | .0% | 89,000 | 174 | 1 | 117,000 | 14 |
| Vacant Land | 4 | -55.6% | 288,600 | 216 | 9 | 1,455,200 | 44 |
| Total All Sales | 38 | -35.6% | 6,178,155 | | 59 | 10,703,146 | |

| Year-to-Date CLOSED Sales | 2018 | | | Avg DOM | 2017 | | |
|---------------------------|-----------|---------------|------------------|---------|-----------|-------------------|---------|
| | Units | % Chg | Volume | | Units | Volume | Avg DOM |
| Residential | 33 | -32.7% | 5,800,555 | 41 | 49 | 9,130,946 | 52 |
| Multi-Family | 1 | .0% | 89,000 | 174 | 1 | 117,000 | 14 |
| Vacant Land | 4 | -55.6% | 288,600 | 216 | 9 | 1,455,200 | 44 |
| Total All Sales | 38 | -35.6% | 6,178,155 | | 59 | 10,703,146 | |

Stats based on CLOSED Sales

| | January | | | YEAR-TO-DATE | | |
|------------------|---------|---------|--------|--------------|---------|--------|
| | 2018 | 2017 | % Chg | 2018 | 2017 | % Chg |
| Avg Home Sale | 175,774 | 186,346 | -5.7% | 175,774 | 186,346 | -5.7% |
| Avg Sale Overall | 162,583 | 181,409 | -10.4% | 162,583 | 181,409 | -10.4% |

January Pending Sales

| | 2018 | | | Avg DOM | 2017 | | | |
|------------------------|-----------|---------------|------------------|---------------|-------|-----------|-------------------|---------|
| | Units | % Chg | Volume | | % Chg | Units | Volume | Avg DOM |
| Residential | 47 | -30.9% | 9,359,739 | -16.3% | 54 | 68 | 11,183,804 | 52 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | 0 | 0 | 0 |
| Vacant Land | 5 | -16.7% | 594,700 | 70.5% | 93 | 6 | 348,800 | 224 |
| Total All Sales | 52 | -29.7% | 9,954,439 | -13.7% | | 74 | 11,532,604 | |

Year-to-Date PENDING Sales

| | 2018 | | | Avg DOM | 2017 | | | |
|------------------------|-----------|---------------|------------------|---------------|-------|-----------|-------------------|---------|
| | Units | % Chg | Volume | | % Chg | Units | Volume | Avg DOM |
| Residential | 47 | -30.9% | 9,359,739 | -16.3% | 54 | 68 | 11,183,804 | 52 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | 0 | 0 | 0 |
| Vacant Land | 5 | -16.7% | 594,700 | 70.5% | 93 | 6 | 348,800 | 224 |
| Total All Sales | 52 | -29.7% | 9,954,439 | -13.7% | | 74 | 11,532,604 | |

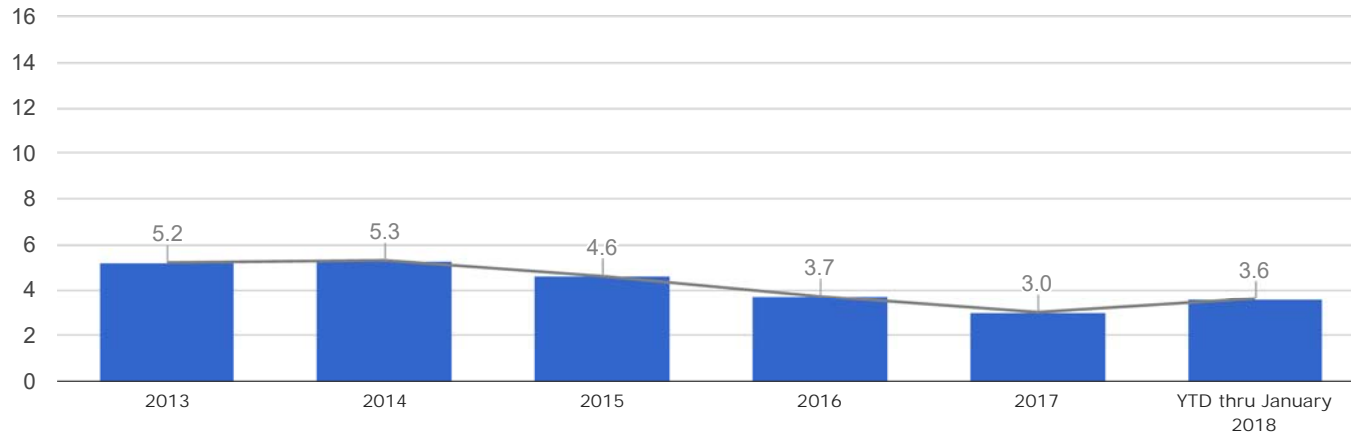
Stats based on PENDING Sales

| | January | | | YEAR-TO-DATE | | |
|------------------|---------|---------|-------|--------------|---------|-------|
| | 2018 | 2017 | % Chg | 2018 | 2017 | % Chg |
| Avg Home Sale | 199,143 | 164,468 | 21.1% | 199,143 | 164,468 | 21.1% |
| Avg Sale Overall | 191,432 | 155,846 | 22.8% | 191,432 | 155,846 | 22.8% |

2018 Sales of Residential Single Family Homes by Price Class

| | January | | | | YTD | | | |
|--------------------|---------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 20,000 to 29,999 | 0 | .0 | 2 | 4.3 | 0 | .0 | 2 | 4.3 |
| 30,000 to 39,999 | 0 | .0 | 1 | 2.1 | 0 | .0 | 1 | 2.1 |
| 40,000 to 49,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 50,000 to 59,999 | 0 | .0 | 1 | 2.1 | 0 | .0 | 1 | 2.1 |
| 60,000 to 69,999 | 1 | 3.0 | 1 | 2.1 | 1 | 3.0 | 1 | 2.1 |
| 70,000 to 79,999 | 2 | 6.1 | 1 | 2.1 | 2 | 6.1 | 1 | 2.1 |
| 80,000 to 89,999 | 2 | 6.1 | 0 | .0 | 2 | 6.1 | 0 | .0 |
| 90,000 to 99,999 | 1 | 3.0 | 4 | 8.5 | 1 | 3.0 | 4 | 8.5 |
| 100,000 to 119,999 | 3 | 9.1 | 3 | 6.4 | 3 | 9.1 | 3 | 6.4 |
| 120,000 to 139,999 | 5 | 15.2 | 6 | 12.8 | 5 | 15.2 | 6 | 12.8 |
| 140,000 to 159,999 | 0 | .0 | 3 | 6.4 | 0 | .0 | 3 | 6.4 |
| 160,000 to 179,999 | 3 | 9.1 | 2 | 4.3 | 3 | 9.1 | 2 | 4.3 |
| 180,000 to 199,999 | 4 | 12.1 | 6 | 12.8 | 4 | 12.1 | 6 | 12.8 |
| 200,000 to 249,999 | 7 | 21.2 | 7 | 14.9 | 7 | 21.2 | 7 | 14.9 |
| 250,000 to 299,999 | 2 | 6.1 | 4 | 8.5 | 2 | 6.1 | 4 | 8.5 |
| 300,000 to 399,999 | 3 | 9.1 | 2 | 4.3 | 3 | 9.1 | 2 | 4.3 |
| 400,000 to 499,999 | 0 | .0 | 3 | 6.4 | 0 | .0 | 3 | 6.4 |
| 500,000 to 599,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 600,000 to 699,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 700,000 to 799,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 800,000 to 899,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 900,000 to 999,999 | 0 | .0 | 1 | 2.1 | 0 | .0 | 1 | 2.1 |
| 1,000,000 or over | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

Copyright 2018 MLS Exchange, Inc. All rights reserved.