GRAND RAPIDS ASSOCIATION OF REALTORS® COMPARATIVE ACTIVITY REPORT FEBRUARY, 2014

Note: This report reflects closed sales and current activity (sales written) in the following areas: Kent County, Georgetown and Jamestown Townships in southeastern Ottawa County, Ionia County, the 6 townships in northeastern Allegan County, and the northern half of Barry County (including all of Gun Lake).

FEBRUARY New Listings New Listings YTD	2014 819 1,667	2013 1,198 2,319	% Chg -31.6% -28.1%		# of Current Residential Multi-Family Vacant Land Total # of Months of		2,427 162 <u>1,385</u> 3,974 Homes Base	Avg DOM 110 149 483 ed on Pendir	ng Sales	3.1
February CLOSED Sales				<u>2014</u>					<u>2013</u>	
		# of Units	% Chg	<u>Volume</u>	% Chg	Avg DOM		# of Units	<u>Volume</u>	Avg DOM
Residential		553	-13.3%	80,011,272	-9.0%	72		638	87,900,090	71
Multi-Family		11	-66.7%	1,282,000	-44.4%	67		33	2,306,243	83
Vacant		<u>26</u>	-21.2%	<u>1,753,400</u>	-26.9%	541		<u>33</u>	<u>2,400,263</u>	137
Total All Sales		590	-16.2%	83,046,672	-10.3%			704	92,606,596	
Year-to-Date CLOSED Sales				2014					2013	
		# of Units	% Chg	Volume	% Chg			# of Units	Volume	
Residential		1,160	-10.7%	163,351,188	-8.5%			1,299	178,512,277	
Multi-Family		31	-44.6%	3,534,700	-18.0%			56	4,310,105	
Vacant		<u>62</u>	-12.7%	4,778,176	-0.3%			<u>71</u>	4,794,288	
Total All Sales		1,253	-12.1%	171,664,064	-8.5%			1,426	187,616,670	
Stats based on CLOSED Sale	•									
Stats based on CLOSED Sale	Stats based on CLOSED Sales FEBRUARY					YFΔ	R-TO-DATE	TO-DATE		
	<u>2014</u>	2013	% Chg			2014	2013	- <u>% Chg</u>		
Avg Home Sale	144,686	137,774	5.0%			140,820	137,423	2.5%		
Avg Sale Overall	140,757	131,543	7.0%			137,002	131,568	4.1%		

February Activity (Pending	Sales)	# af laita	0/ Ch =	2014	0/ Ch =	A DOM		# -£ -:t-	2013	Ave DON
Desidential		# of Units	% Chg	<u>Volume</u>	% Chg	Avg DOM		# of Units	Volume	Avg DON
Residential		773	-16.3%	115,178,743	-11.6%	69		923	130,308,851	67
Multi-Family		18	-47.1%	2,353,050	-1.7%	90		34	2,393,900	90
Vacant		<u>44</u>	10.0%	<u>3,133,100</u>	-2.2%	397		<u>40</u>	<u>3,204,490</u>	219
Total All Sales		835	-16.2%	120,664,893	-11.2%			997	135,907,241	
Year-to-Date PENDING Sales				<u>2014</u>					<u>2013</u>	
		# of Units	<u>% Chg</u>	<u>Volume</u>	% Chg			# of Units	Volume	
Residential		1,519	-16.8%	221,662,672	-11.4%			1,826	250,312,288	
Multi-Family		43	-34.8%	4,881,050	6.8%			66	4,571,740	
Vacant		<u>79</u>	-18.6%	<u>5,462,039</u>	-20.5%			<u>97</u>	<u>6,873,291</u>	
Total All Sales		1,641	-17.5%	232,005,761	-11.4%			1,989	261,757,319	
Stats based on PENDING S										
		EBRUARY	o/ O I				R-TO-DATE			
	<u>2014</u>	<u>2013</u>	<u>% Chg</u>			<u>2014</u>	<u>2013</u>	<u>% Chg</u>		
Avg Home Sale	149,002	141,180	5.5%			145,927	137,082	6.5%		
Avg Sale Overall	144,509	136,316	6.0%			141,381	131,602	7.4%		
2014 Sales of Residential S	ingle Family	Homes by Febr		i			YT	D.		
	Closed	<u>%</u>	Pending	%		Closed	%	Pending	%	
Under to 19,999	24	4.3%	18	2.3%		48	4.1%	49	3.2%	
20,000 to 29,999	25	4.5%	23	3.0%		54	4.7%	48	3.2%	
30,000 to 39,999	17	3.1%	22	2.8%		39	3.4%	45	3.0%	
40,000 to 49,999	20	3.6%	23	3.0%		49	4.2%	54	3.6%	
50,000 to 59,999	17	3.1%	21	2.7%		39	3.4%	61	4.0%	
60,000 to 69,999	28	5.1%	33	4.3%		54	4.7%	76	5.0%	
70,000 to 79,999	28	5.1%	46	6.0%		63	5.4%	81	5.3%	
80,000 to 89,999	29	5.2%	49	6.3%		64	5.5%	88	5.8%	
90,000 to 99,999	36	6.5%	38	4.9%		62	5.3%	74	4.9%	
100,000 to 119,999	54	9.8%	92	11.9%		112	9.7%	165	10.9%	
120,000 to 139,999	53	9.6%	90	11.6%		137	11.8%	173	11.4%	
140,000 to 159,999	54	9.8%	78	10.1%		97	8.4%	150	9.9%	
160,000 to 179,999	35	6.3%	50	6.5%		78	6.7%	99	6.5%	
180,000 to 199,999	18	3.3%	35	4.5%		45	3.9%	62	4.1%	
200,000 to 249,999	43	7.8%	57	7.4%		86	7.4%	109	7.2%	
250,000 to 299,999	31	5.6%	44	5.7%		52	4.5%	79	5.2%	
	24	4.3%	34	4.4%		47	4.1%	64	4.2%	
			11	1.4%		16	1.4%	23	1.5%	
300,000 to 399,999	9	1.6%	11							
300,000 to 399,999 400,000 to 499,999		1.6% 0.5%	4			5	0.4%	8	0.5%	
300,000 to 399,999 400,000 to 499,999 500,000 to 599,999	9		4	0.5%		5 6	0.4% 0.5%	8 4	0.5% 0.3%	
300,000 to 399,999 400,000 to 499,999 500,000 to 599,999 600,000 to 699,999	9 3	0.5%		0.5% 0.3%			0.5%		0.3%	
300,000 to 399,999 400,000 to 499,999 500,000 to 599,999 600,000 to 699,999 700,000 to 799,999 800,000 to 899,999	9 3 2	0.5% 0.4%	4	0.5% 0.3% 0.1%		6	0.5% 0.3%	4		
300,000 to 399,999 400,000 to 499,999 500,000 to 599,999 600,000 to 699,999 700,000 to 799,999	9 3 2 1	0.5% 0.4% 0.2%	4 2 1	0.5% 0.3%		6 3	0.5%	4 3	0.3% 0.2%	

