

**Grand Rapids Association of REALTORS®
Comparative Activity Report
September 2016**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

September New Listings	2016	2015	% Chg	Current Listings	Avg DOM
Residential	80	129	-38.0%	Residential	259
Multi-Family	0	0	.0%	Multi-Family	7
Vacant Land	18	38	-52.6%	Vacant Land	249
YTD New Listings				Total	515
Residential	1,003	1,127	-11.0%		
Multi-Family	8	11	-27.3%		
Vacant Land	240	290	-17.2%		

Months of Inventory of Homes Based on Pending Sales 3.2

September CLOSED Sales	2016			2015				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	78	1.3%	13,954,425	-5.9%	67	77	14,832,768	73
Multi-Family	0	.0%	0	.0%	0	1	40,000	18
Vacant Land	11	37.5%	388,500	-38.1%	139	8	628,000	105
Total All Sales	89	3.5%	14,342,925	-7.5%		86	15,500,768	

Year-to-Date CLOSED Sales	2016			2015		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	687	7.7%	111,486,276	8.4%	638	102,871,035
Multi-Family	3	-62.5%	258,000	-56.0%	8	586,750
Vacant Land	82	13.9%	5,682,959	43.3%	72	3,964,844
Total All Sales	772	7.5%	117,427,235	9.3%	718	107,422,629

Stats based on CLOSED Sales

	September			YEAR-TO-DATE		
	2016	2015	% Chg	2016	2015	% Chg
Avg Home Sale	178,903	192,633	-7.1%	162,280	161,240	.6%
Avg Sale Overall	161,156	180,241	-10.6%	152,108	149,614	1.7%

September Pending Sales

	2016			2015				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	80	33.3%	15,774,440	78.9%	61	60	8,816,552	76
Multi-Family	0	.0%	0	.0%	0	1	40,000	18
Vacant Land	15	36.4%	821,900	-9.0%	170	11	903,500	102
Total All Sales	95	31.9%	16,596,340	70.0%		72	9,760,052	

Year-to-Date PENDING Sales

	2016			2015	
	Units	% Chg	Volume	Units	Volume
Residential	771	13.4%	131,253,056	680	108,880,594
Multi-Family	3	-62.5%	322,900	8	586,750
Vacant Land	95	28.4%	6,753,794	74	4,415,444
Total All Sales	869	14.0%	138,329,750	762	113,882,788

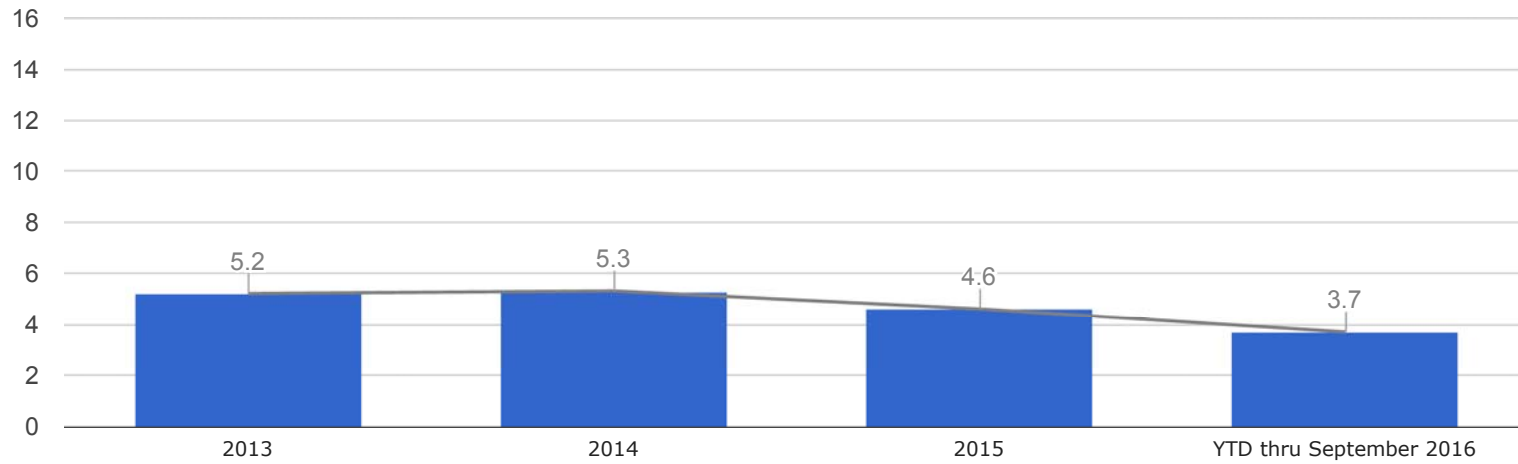
Stats based on PENDING Sales

	September			YEAR-TO-DATE		
	2016	2015	% Chg	2016	2015	% Chg
Avg Home Sale	197,181	146,943	34.2%	170,237	160,119	6.3%
Avg Sale Overall	174,698	135,556	28.9%	159,183	149,452	6.5%

2016 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	9	1.3	6	.8
20,000 to 29,999	2	2.6	1	1.3	10	1.5	9	1.2
30,000 to 39,999	0	.0	2	2.5	9	1.3	15	1.9
40,000 to 49,999	1	1.3	2	2.5	20	2.9	16	2.1
50,000 to 59,999	2	2.6	2	2.5	16	2.3	19	2.5
60,000 to 69,999	5	6.4	4	5.0	21	3.1	34	4.4
70,000 to 79,999	1	1.3	4	5.0	19	2.8	22	2.9
80,000 to 89,999	0	.0	7	8.8	33	4.8	35	4.5
90,000 to 99,999	7	9.0	5	6.3	37	5.4	48	6.2
100,000 to 119,999	7	9.0	3	3.8	65	9.5	62	8.0
120,000 to 139,999	4	5.1	9	11.3	80	11.6	102	13.2
140,000 to 159,999	10	12.8	7	8.8	77	11.2	68	8.8
160,000 to 179,999	9	11.5	5	6.3	65	9.5	72	9.3
180,000 to 199,999	5	6.4	4	5.0	51	7.4	60	7.8
200,000 to 249,999	11	14.1	7	8.8	81	11.8	80	10.4
250,000 to 299,999	5	6.4	8	10.0	42	6.1	53	6.9
300,000 to 399,999	8	10.3	5	6.3	39	5.7	51	6.6
400,000 to 499,999	0	.0	3	3.8	7	1.0	9	1.2
500,000 to 599,999	0	.0	0	.0	1	.1	2	.3
600,000 to 699,999	0	.0	0	.0	3	.4	0	.0
700,000 to 799,999	1	1.3	1	1.3	1	.1	2	.3
800,000 to 899,999	0	.0	0	.0	1	.1	1	.1
900,000 to 999,999	0	.0	0	.0	0	.0	1	.1
1,000,000 or over	0	.0	1	1.3	0	.0	4	.5

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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