

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
November 2016**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>November New Listings</b>	<b>2016</b>	<b>2015</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	82	85	-3.5%	Residential	226
Multi-Family	1	1	.0%	Multi-Family	6
Vacant Land	10	26	-61.5%	Vacant Land	226
<b>YTD New Listings</b>				<b>Total</b>	<b>458</b>
Residential	1,171	1,315	-11.0%		
Multi-Family	13	12	8.3%		
Vacant Land	276	404	-31.7%		

Months of Inventory of Homes Based on Pending Sales 3.0

<b>November CLOSED Sales</b>	<b>2016</b>			<b>2015</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	66	20.0%	12,812,019	77.3%	57	55	7,225,783	57
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	7	.0%	843,000	136.2%	213	7	356,975	73
<b>Total All Sales</b>	<b>73</b>	<b>17.7%</b>	<b>13,655,019</b>	<b>80.1%</b>		<b>62</b>	<b>7,582,758</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2016</b>			<b>2015</b>			
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>		<b>Units</b>	<b>Volume</b>
Residential	839	10.1%	138,233,701	12.3%		762	123,070,550
Multi-Family	3	-62.5%	258,000	-56.0%		8	586,750
Vacant Land	96	12.9%	7,036,959	43.2%		85	4,914,919
<b>Total All Sales</b>	<b>938</b>	<b>9.7%</b>	<b>145,528,660</b>	<b>13.2%</b>		<b>855</b>	<b>128,572,219</b>

**Stats based on CLOSED Sales**

	<b>November</b>			<b>YEAR-TO-DATE</b>		
	<b>2016</b>	<b>2015</b>	<b>% Chg</b>	<b>2016</b>	<b>2015</b>	<b>% Chg</b>
Avg Home Sale	194,122	131,378	47.8%	164,760	161,510	2.0%
Avg Sale Overall	187,055	122,303	52.9%	155,148	150,377	3.2%

**November Pending Sales**

	2016			2015				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	75	59.6%	13,165,330	116.6%	41	47	6,077,300	61
Multi-Family	1	.0%	55,900	.0%	175	0	0	0
Vacant Land	9	80.0%	378,900	.1%	235	5	378,675	106
Total All Sales	85	63.5%	13,600,130	110.7%		52	6,455,975	

**Year-to-Date PENDING Sales**

	2016			2015		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	904	14.3%	153,177,329	21.6%	791	125,974,213
Multi-Family	4	-50.0%	378,800	-35.4%	8	586,750
Vacant Land	112	33.3%	8,301,994	68.3%	84	4,932,819
Total All Sales	1,020	15.5%	161,858,123	23.1%	883	131,493,782

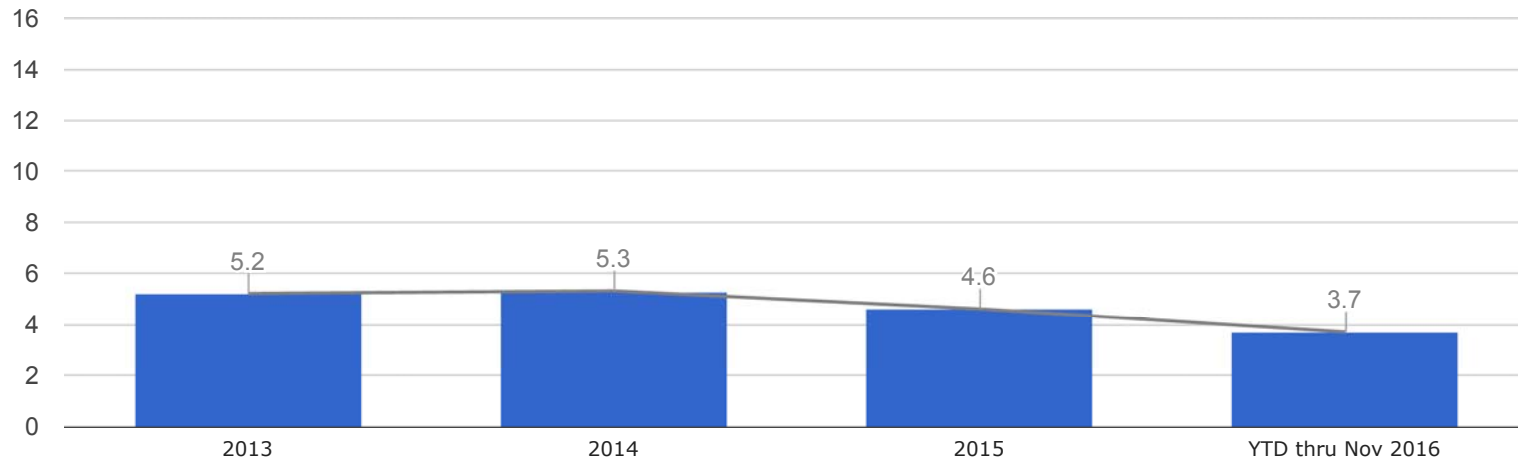
**Stats based on PENDING Sales**

	November			YEAR-TO-DATE		
	2016	2015	% Chg	2016	2015	% Chg
Avg Home Sale	175,538	129,304	35.8%	169,444	159,259	6.4%
Avg Sale Overall	160,002	124,153	28.9%	158,684	148,917	6.6%

**2016 Sales of Residential Single Family Homes by Price Class**

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	10	1.2	6	.7
20,000 to 29,999	0	.0	1	1.3	12	1.4	11	1.2
30,000 to 39,999	0	.0	0	.0	10	1.2	16	1.8
40,000 to 49,999	2	3.0	5	6.7	24	2.9	22	2.4
50,000 to 59,999	1	1.5	1	1.3	18	2.1	23	2.5
60,000 to 69,999	2	3.0	2	2.7	26	3.1	39	4.3
70,000 to 79,999	4	6.1	5	6.7	26	3.1	30	3.3
80,000 to 89,999	5	7.6	4	5.3	43	5.1	41	4.5
90,000 to 99,999	5	7.6	2	2.7	48	5.7	54	6.0
100,000 to 119,999	2	3.0	5	6.7	74	8.8	74	8.2
120,000 to 139,999	6	9.1	9	12.0	94	11.2	115	12.7
140,000 to 159,999	7	10.6	6	8.0	92	11.0	78	8.6
160,000 to 179,999	9	13.6	5	6.7	84	10.0	84	9.3
180,000 to 199,999	2	3.0	7	9.3	57	6.8	71	7.9
200,000 to 249,999	9	13.6	12	16.0	102	12.2	101	11.2
250,000 to 299,999	4	6.1	3	4.0	55	6.6	57	6.3
300,000 to 399,999	7	10.6	4	5.3	49	5.8	59	6.5
400,000 to 499,999	0	.0	3	4.0	7	.8	12	1.3
500,000 to 599,999	0	.0	0	.0	1	.1	2	.2
600,000 to 699,999	0	.0	1	1.3	3	.4	1	.1
700,000 to 799,999	0	.0	0	.0	2	.2	2	.2
800,000 to 899,999	0	.0	0	.0	1	.1	1	.1
900,000 to 999,999	0	.0	0	.0	0	.0	1	.1
1,000,000 or over	1	1.5	0	.0	1	.1	4	.4

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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