

**Grand Rapids Association of REALTORS®
Comparative Activity Report
December 2016**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

December New Listings	2016	2015	% Chg	Current Listings	Avg DOM	
Residential	40	58	-31.0%	Residential	187	145
Multi-Family	1	0	.0%	Multi-Family	4	233
Vacant Land	7	8	-12.5%	Vacant Land	201	707
YTD New Listings				Total	<u>392</u>	
Residential	1,211	1,373	-11.8%			
Multi-Family	14	12	16.7%			
Vacant Land	283	412	-31.3%			

Months of Inventory of Homes Based on Pending Sales 3.8

December CLOSED Sales	2016			2015				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	51	2.0%	8,925,247	15.6%	52	50	7,718,958	63
Multi-Family	2	.0%	145,360	.0%	99	0	0	0
Vacant Land	6	100.0%	385,400	157.3%	133	3	149,800	85
Total All Sales	<u>59</u>	<u>11.3%</u>	<u>9,456,007</u>	<u>20.2%</u>		<u>53</u>	<u>7,868,758</u>	

Year-to-Date CLOSED Sales	2016			2015		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	890	9.6%	147,158,948	12.5%	812	130,789,508
Multi-Family	5	-37.5%	403,360	-31.3%	8	586,750
Vacant Land	102	15.9%	7,422,359	46.6%	88	5,064,719
Total All Sales	<u>997</u>	<u>9.8%</u>	<u>154,984,667</u>	<u>13.6%</u>	<u>908</u>	<u>136,440,977</u>

Stats based on CLOSED Sales

	December			YEAR-TO-DATE		
	2016	2015	% Chg	2016	2015	% Chg
Avg Home Sale	175,005	154,379	13.4%	165,347	161,071	2.7%
Avg Sale Overall	160,271	148,467	8.0%	155,451	150,265	3.5%

December Pending Sales

	2016			2015				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	49	-7.5%	9,315,880	33.4%	68	53	6,984,790	69
Multi-Family	1	.0%	124,900	212.3%	14	1	40,000	172
Vacant Land	4	100.0%	1,379,900	1,603.6%	104	2	81,000	50
Total All Sales	54	-3.6%	10,820,680	52.3%		56	7,105,790	

Year-to-Date PENDING Sales

	2016			2015		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	953	12.9%	162,493,209	22.2%	844	132,959,003
Multi-Family	5	-44.4%	503,700	-19.6%	9	626,750
Vacant Land	116	34.9%	9,681,894	93.1%	86	5,013,819
Total All Sales	1,074	14.4%	172,678,803	24.6%	939	138,599,572

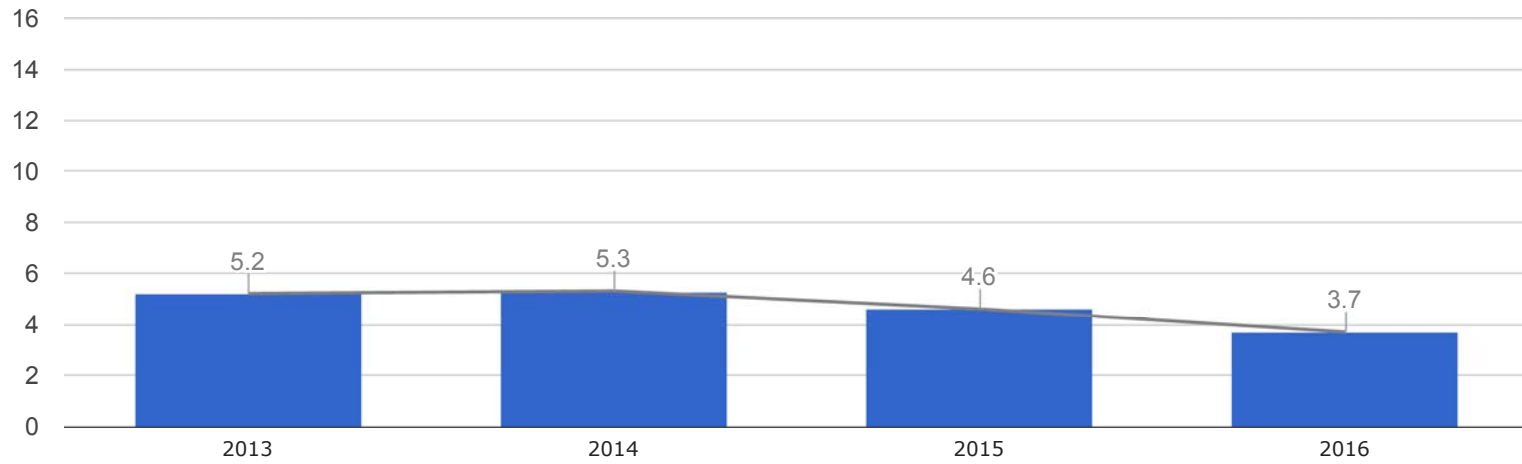
Stats based on PENDING Sales

	December			YEAR-TO-DATE		
	2016	2015	% Chg	2016	2015	% Chg
Avg Home Sale	190,120	131,788	44.3%	170,507	157,534	8.2%
Avg Sale Overall	200,383	126,889	57.9%	160,781	147,603	8.9%

2016 Sales of Residential Single Family Homes by Price Class

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	1	2.0	10	1.1	7	.7
20,000 to 29,999	1	2.0	1	2.0	13	1.5	12	1.3
30,000 to 39,999	1	2.0	0	.0	11	1.2	16	1.7
40,000 to 49,999	2	3.9	0	.0	26	2.9	22	2.3
50,000 to 59,999	0	.0	2	4.1	18	2.0	25	2.6
60,000 to 69,999	1	2.0	4	8.2	27	3.0	43	4.5
70,000 to 79,999	3	5.9	0	.0	29	3.3	30	3.1
80,000 to 89,999	1	2.0	2	4.1	44	4.9	43	4.5
90,000 to 99,999	2	3.9	3	6.1	50	5.6	57	6.0
100,000 to 119,999	2	3.9	3	6.1	76	8.5	77	8.1
120,000 to 139,999	6	11.8	3	6.1	100	11.2	118	12.4
140,000 to 159,999	4	7.8	3	6.1	96	10.8	81	8.5
160,000 to 179,999	5	9.8	5	10.2	89	10.0	89	9.3
180,000 to 199,999	7	13.7	6	12.2	64	7.2	77	8.1
200,000 to 249,999	10	19.6	10	20.4	112	12.6	111	11.6
250,000 to 299,999	1	2.0	2	4.1	56	6.3	59	6.2
300,000 to 399,999	2	3.9	2	4.1	51	5.7	61	6.4
400,000 to 499,999	3	5.9	0	.0	10	1.1	12	1.3
500,000 to 599,999	0	.0	0	.0	1	.1	2	.2
600,000 to 699,999	0	.0	0	.0	3	.3	1	.1
700,000 to 799,999	0	.0	0	.0	2	.2	2	.2
800,000 to 899,999	0	.0	1	2.0	1	.1	2	.2
900,000 to 999,999	0	.0	1	2.0	0	.0	2	.2
1,000,000 or over	0	.0	0	.0	1	.1	4	.4

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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