

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2017**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

January New Listings	2017	2016	% Chg	Current Listings	Avg DOM
Residential	56	50	12.0%	Residential	129
Multi-Family	1	0	.0%	Multi-Family	1
Vacant Land	18	12	50.0%	Vacant Land	236
YTD New Listings				Total	366
Residential	56	50	12.0%		
Multi-Family	1	0	.0%		
Vacant Land	18	12	50.0%		

Months of Inventory of Homes Based on Pending Sales 2.3

January CLOSED Sales	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	26	-3.7%	2,975,050	9.8%	49	27	2,709,694	100
Multi-Family	0	.0%	0	.0%	0	1	45,000	30
Vacant Land	0	.0%	0	.0%	0	8	179,950	145
Total All Sales	26	-27.8%	2,975,050	1.4%		36	2,934,644	

Year-to-Date CLOSED Sales	2017			2016			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	26	-3.7%	2,975,050	9.8%		27	2,709,694
Multi-Family	0	.0%	0	.0%		1	45,000
Vacant Land	0	.0%	0	.0%		8	179,950
Total All Sales	26	-27.8%	2,975,050	1.4%		36	2,934,644

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	114,425	100,359	14.0%	114,425	100,359	14.0%
Avg Sale Overall	114,425	81,518	40.4%	114,425	81,518	40.4%

January Pending Sales

	2017				2016			
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	56	47.4%	7,819,108	85.7%	65	38	4,209,864	72
Multi-Family	1	.0%	77,500	-10.9%	10	1	87,000	312
Vacant Land	5	-50.0%	490,790	-28.0%	115	10	681,500	158
Total All Sales	62	26.5%	8,387,398	68.5%		49	4,978,364	

Year-to-Date PENDING Sales

	2017				2016	
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	56	47.4%	7,819,108	85.7%	38	4,209,864
Multi-Family	1	.0%	77,500	-10.9%	1	87,000
Vacant Land	5	-50.0%	490,790	-28.0%	10	681,500
Total All Sales	62	26.5%	8,387,398	68.5%	49	4,978,364

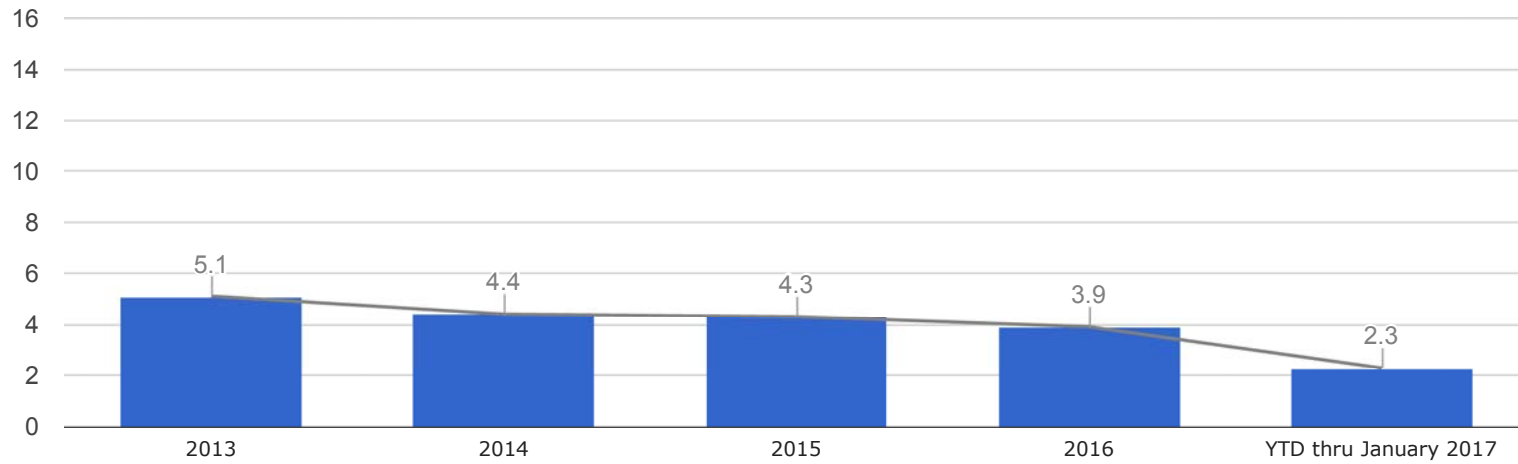
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	139,627	110,786	26.0%	139,627	110,786	26.0%
Avg Sale Overall	135,281	101,599	33.2%	135,281	101,599	33.2%

2017 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	1	1.8	0	.0	1	1.8
20,000 to 29,999	0	.0	1	1.8	0	.0	1	1.8
30,000 to 39,999	0	.0	1	1.8	0	.0	1	1.8
40,000 to 49,999	3	11.5	0	.0	3	11.5	0	.0
50,000 to 59,999	3	11.5	5	8.9	3	11.5	5	8.9
60,000 to 69,999	1	3.8	2	3.6	1	3.8	2	3.6
70,000 to 79,999	2	7.7	5	8.9	2	7.7	5	8.9
80,000 to 89,999	0	.0	4	7.1	0	.0	4	7.1
90,000 to 99,999	1	3.8	1	1.8	1	3.8	1	1.8
100,000 to 119,999	5	19.2	8	14.3	5	19.2	8	14.3
120,000 to 139,999	1	3.8	7	12.5	1	3.8	7	12.5
140,000 to 159,999	6	23.1	4	7.1	6	23.1	4	7.1
160,000 to 179,999	2	7.7	5	8.9	2	7.7	5	8.9
180,000 to 199,999	1	3.8	3	5.4	1	3.8	3	5.4
200,000 to 249,999	0	.0	3	5.4	0	.0	3	5.4
250,000 to 299,999	1	3.8	2	3.6	1	3.8	2	3.6
300,000 to 399,999	0	.0	3	5.4	0	.0	3	5.4
400,000 to 499,999	0	.0	1	1.8	0	.0	1	1.8
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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