Grand Rapids Association of REALTORS® Comparative Activity Report February 2017

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

15

143

-21.1%

-13.3%

Vacant Land

Total All Sales

| February New Listings | 2017 | 2016 | % Chg | Curre | ent Listings | l l | Avg DOM | |
|-----------------------|-------|--------|------------|-------------|-----------------------|-------------------|----------------|---------|
| Residential | 201 | 203 | -1.0% | Resid | ential | 483 | 122 | |
| Multi-Family | 9 | 4 | 125.0% | Multi | -Family | 25 | 133 | |
| Vacant Land | 39 | 62 | -37.1% | Vacant Land | | 599 | 374 | |
| YTD New Listings | | | | Total | _ | 1,107 | | |
| Residential | 354 | 402 | -11.9% | | | | | |
| Multi-Family | 13 | 8 | 62.5% | | | | | |
| Vacant Land | 92 | 101 | -8.9% | | | | | |
| | | | | Mont | hs of Inventory of Ho | omes Based on Pen | ding Sales 2.7 | |
| February CLOSED Sales | | | 2017 | | | | 2016 | |
| | Units | % Chg | Volume | % Chg | Avg DOM | Units | Volume | Avg DOM |
| Residential | 126 | -13.7% | 14,173,284 | -22.3% | 61 | 146 | 18,230,183 | 73 |
| Multi-Family | 2 | .0% | 149,500 | .0% | 90 | 0 | 0 | 0 |

| Year-to-Date CLOSED Sales | | | 2017 | | 2016 | | |
|---------------------------|-------|--------|------------|--------|-------|------------|--|
| | Units | % Chg | Volume | % Chg | Units | Volume | |
| Residential | 287 | 3% | 33,970,811 | -1.2% | 288 | 34,370,474 | |
| Multi-Family | 8 | .0% | 677,900 | .0% | 0 | 0 | |
| Vacant Land | 25 | -30.6% | 1,004,700 | -12.0% | 36 | 1,141,550 | |
| Total All Sales | 320 | -1.2% | 35,653,411 | .4% | 324 | 35,512,024 | |

8.1%

-20.7%

95

19

165

471,400

18,701,583

268

509,500

14,832,284

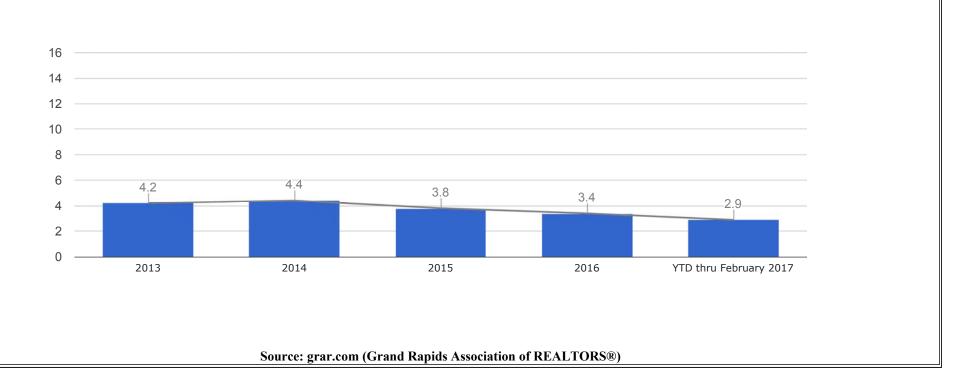
| Stats based on CLOSED Sales | | | | | | |
|-----------------------------|---------|---------|-------|---------|---------|-------|
| | Feb | ruary | | YEAR- | TO-DATE | |
| | 2017 | 2016 | % Chg | 2017 | 2016 | % Chg |
| Avg Home Sale | 112,486 | 124,864 | -9.9% | 118,365 | 119,342 | 8% |
| Avg Sale Overall | 103,722 | 113,343 | -8.5% | 111,417 | 109,605 | 1.7% |

| February Pending Sales | | | 2017 | | | | | 2016 | |
|------------------------------|----------|--------|---------|--------------------------|--------------|---------|---------|------------|---------|
| | Units | % Chg | Volu | me % Ch | a Avg DOM | | Units | Volume | Avg DOM |
| Residential | 177 | -3.8% | 24,329, | 116 <mark>6.8</mark> % | 58 | | 184 | 22,778,312 | 73 |
| Multi-Family | 5 | 400.0% | 311, | 100 <mark>788.9</mark> % | b 13 | | 1 | 35,000 | 57 |
| Vacant Land | 24 | 140.0% | 1,274, | 700 <mark>219.3</mark> % | 146 | | 10 | 399,250 | 136 |
| Total All Sales | 206 | 5.6% | 25,914, | 916 11.69 | , 0 | | 195 | 23,212,562 | |
| Year-to-Date PENDING Sales | | | 2017 | | | | | 2016 | |
| | Units | % Chg | Volu | me % Ch | J | | Units | Volume | |
| Residential | 341 | 1.2% | 44,018, | 412 <mark>8.6</mark> % | , 0 | | 337 40 | | |
| Multi-Family | 7 | 250.0% | 494, | <mark>455.1</mark> % 000 | , 0 | | 2 | 89,000 | |
| Vacant Land | 36 | 2.9% | 1,858, | 000 79.4 % | , D | | 35 | | |
| Total All Sales | 384 | 2.7% | 46,370, | 412 11.3% | , 0 | | 374 | 41,646,151 | |
| Stats based on PENDING Sales | | | | | | | | | |
| | February | | | | YEAR-TO-DATE | | | | |
| | 2017 | | 2016 | % Chg | | 2017 | 2016 | % Chg | |
| Avg Home Sale | 137, | 453 | 123,795 | 11.0% | | 129,086 | 120,242 | 7.4% | |
| Avg Sale Overall | 125, | 801 | 119,039 | 5.7% | | 120,756 | 111,353 | 8.4% | |

2017 Sales of Residential Single Family Homes by Price Class

| | | Februa | ary | | | YTD | | |
|--------------------|--------|--------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 7 | 5.6 | 8 | 4.5 | 13 | 4.5 | 18 | 5.3 |
| 20,000 to 29,999 | 9 | 7.1 | 11 | 6.2 | 16 | 5.6 | 21 | 6.2 |
| 30,000 to 39,999 | 7 | 5.6 | 6 | 3.4 | 11 | 3.8 | 9 | 2.6 |
| 40,000 to 49,999 | 2 | 1.6 | 2 | 1.1 | 9 | 3.1 | 9 | 2.6 |
| 50,000 to 59,999 | 7 | 5.6 | 12 | 6.8 | 16 | 5.6 | 22 | 6.5 |
| 60,000 to 69,999 | 7 | 5.6 | 5 | 2.8 | 16 | 5.6 | 10 | 2.9 |
| 70,000 to 79,999 | 7 | 5.6 | 11 | 6.2 | 21 | 7.3 | 22 | 6.5 |
| 80,000 to 89,999 | 10 | 7.9 | 14 | 7.9 | 16 | 5.6 | 28 | 8.2 |
| 90,000 to 99,999 | 8 | 6.3 | 9 | 5.1 | 13 | 4.5 | 19 | 5.6 |
| 100,000 to 119,999 | 12 | 9.5 | 17 | 9.6 | 27 | 9.4 | 37 | 10.9 |
| 120,000 to 139,999 | 14 | 11.1 | 21 | 11.9 | 41 | 14.3 | 36 | 10.6 |
| 140,000 to 159,999 | 9 | 7.1 | 12 | 6.8 | 22 | 7.7 | 25 | 7.3 |
| 160,000 to 179,999 | 6 | 4.8 | 9 | 5.1 | 14 | 4.9 | 14 | 4.1 |
| 180,000 to 199,999 | 5 | 4.0 | 8 | 4.5 | 14 | 4.9 | 18 | 5.3 |
| 200,000 to 249,999 | 8 | 6.3 | 16 | 9.0 | 22 | 7.7 | 25 | 7.3 |
| 250,000 to 299,999 | 6 | 4.8 | 7 | 4.0 | 10 | 3.5 | 13 | 3.8 |
| 300,000 to 399,999 | 2 | 1.6 | 5 | 2.8 | 3 | 1.0 | 9 | 2.6 |
| 400,000 to 499,999 | 0 | .0 | 3 | 1.7 | 3 | 1.0 | 4 | 1.2 |
| 500,000 to 599,999 | 0 | .0 | 0 | .0 | 0 | .0 | 1 | .3 |
| 600,000 to 699,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 700,000 to 799,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 800,000 to 899,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 900,000 to 999,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 1,000,000 or over | 0 | .0 | 1 | .6 | 0 | .0 | 1 | .3 |

Avg Months of Inventory





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