

**Grand Rapids Association of REALTORS®
Comparative Activity Report
March 2017**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

March New Listings	2017	2016	% Chg	Current Listings	Avg DOM
Residential	112	131	-14.5%	Residential	202
Multi-Family	1	0	.0%	Multi-Family	3
Vacant Land	37	29	27.6%	Vacant Land	209
YTD New Listings				Total	414
Residential	249	296	-15.9%		
Multi-Family	1	0	.0%		
Vacant Land	86	66	30.3%		

Months of Inventory of Homes Based on Pending Sales 2.2

March CLOSED Sales	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	57	-21.9%	9,073,023	-16.3%	0	73	10,844,091	82
Multi-Family	0	.0%	0	.0%	0	1	100,000	92
Vacant Land	8	14.3%	493,680	-1.5%	183	7	501,299	117
Total All Sales	65	-19.8%	9,566,703	-16.4%		81	11,445,390	

Year-to-Date CLOSED Sales	2017			2016		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	152	-15.1%	26,347,577	5.4%	179	25,003,147
Multi-Family	1	-50.0%	117,000	-16.4%	2	140,000
Vacant Land	26	36.8%	2,486,080	137.5%	19	1,046,599
Total All Sales	179	-10.5%	28,950,657	10.5%	200	26,189,746

Stats based on CLOSED Sales

	March			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	159,176	148,549	7.2%	173,339	139,682	24.1%
Avg Sale Overall	147,180	141,301	4.2%	161,736	130,949	23.5%

March Pending Sales

	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	90	1.1%	16,630,790	15.1%	11	89	14,447,137	64
Multi-Family	1	.0%	80,000	.0%	237	0	0	0
Vacant Land	15	114.3%	1,469,080	311.0%	90	7	357,400	88
Total All Sales	106	10.4%	18,179,870	22.8%		96	14,804,537	

Year-to-Date PENDING Sales

	2017			2016		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	213	-1.8%	37,486,587	16.1%	217	32,280,909
Multi-Family	1	.0%	80,000	-20.0%	1	100,000
Vacant Land	39	69.6%	3,262,879	43.9%	23	2,267,159
Total All Sales	253	5.0%	40,829,466	17.8%	241	34,648,068

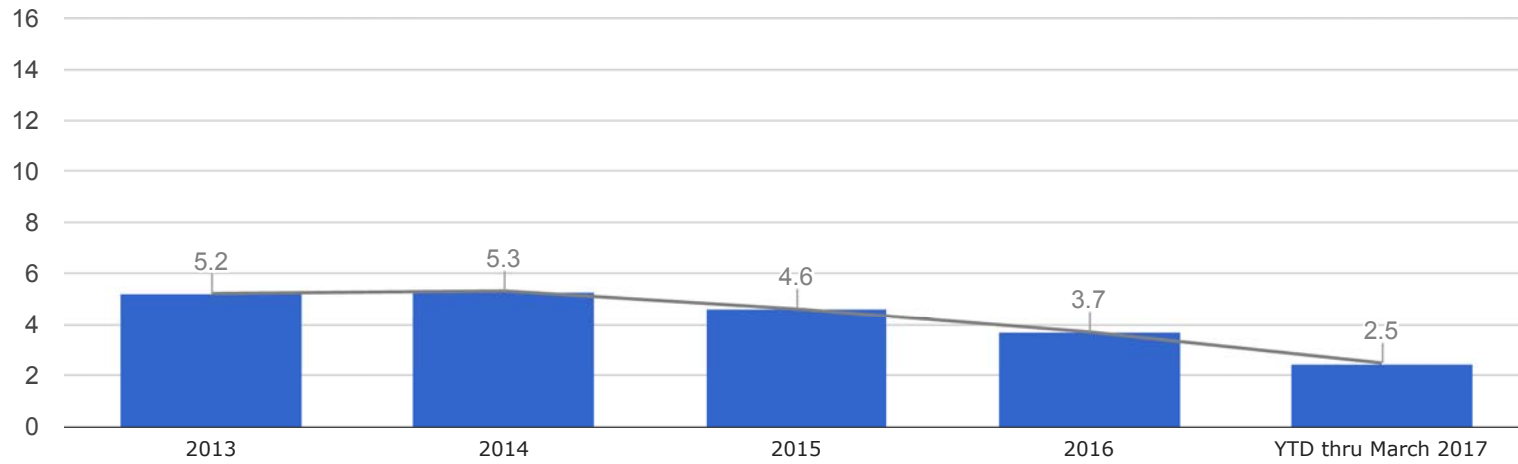
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	184,787	162,327	13.8%	175,993	148,760	18.3%
Avg Sale Overall	171,508	154,214	11.2%	161,381	143,768	12.3%

2017 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	1.8	1	1.1	1	.7	2	.9
20,000 to 29,999	1	1.8	2	2.2	2	1.3	5	2.3
30,000 to 39,999	1	1.8	2	2.2	3	2.0	4	1.9
40,000 to 49,999	1	1.8	1	1.1	5	3.3	1	.5
50,000 to 59,999	0	.0	2	2.2	2	1.3	3	1.4
60,000 to 69,999	1	1.8	4	4.4	6	3.9	9	4.2
70,000 to 79,999	0	.0	5	5.6	2	1.3	8	3.8
80,000 to 89,999	6	10.5	5	5.6	10	6.6	14	6.6
90,000 to 99,999	3	5.3	2	2.2	9	5.9	9	4.2
100,000 to 119,999	9	15.8	6	6.7	19	12.5	22	10.3
120,000 to 139,999	6	10.5	7	7.8	11	7.2	21	9.9
140,000 to 159,999	1	1.8	10	11.1	10	6.6	17	8.0
160,000 to 179,999	9	15.8	4	4.4	20	13.2	19	8.9
180,000 to 199,999	5	8.8	10	11.1	10	6.6	18	8.5
200,000 to 249,999	9	15.8	12	13.3	22	14.5	26	12.2
250,000 to 299,999	2	3.5	6	6.7	6	3.9	16	7.5
300,000 to 399,999	1	1.8	7	7.8	8	5.3	12	5.6
400,000 to 499,999	0	.0	1	1.1	2	1.3	2	.9
500,000 to 599,999	0	.0	0	.0	0	.0	1	.5
600,000 to 699,999	0	.0	2	2.2	1	.7	2	.9
700,000 to 799,999	0	.0	0	.0	1	.7	0	.0
800,000 to 899,999	1	1.8	1	1.1	1	.7	1	.5
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.7	1	.5

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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