

**Grand Rapids Association of REALTORS®
Comparative Activity Report
April 2017**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

| April New Listings | 2017 | 2016 | % Chg | Current Listings | Avg DOM |
|---------------------------|-------------|-------------|--------------|-------------------------|----------------|
| Residential | 136 | 120 | 13.3% | Residential | 231 95 |
| Multi-Family | 0 | 1 | .0% | Multi-Family | 3 17 |
| Vacant Land | 28 | 27 | 3.7% | Vacant Land | 218 641 |
| YTD New Listings | | | | Total | 452 |
| Residential | 385 | 416 | -7.5% | | |
| Multi-Family | 1 | 1 | .0% | | |
| Vacant Land | 114 | 93 | 22.6% | | |

Months of Inventory of Homes Based on Pending Sales 2.5

| April CLOSED Sales | 2017 | | | 2016 | | | | |
|---------------------------|--------------|--------------|-------------------|--------------|----------------|--------------|-------------------|----------------|
| | Units | % Chg | Volume | % Chg | Avg DOM | Units | Volume | Avg DOM |
| Residential | 56 | -12.5% | 9,996,151 | 8.3% | 75 | 64 | 9,226,185 | 68 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | 0 | 0 | 0 |
| Vacant Land | 13 | 62.5% | 634,825 | -32.5% | 153 | 8 | 941,000 | 134 |
| Total All Sales | 69 | -4.2% | 10,630,976 | 4.6% | | 72 | 10,167,185 | |

| Year-to-Date CLOSED Sales | 2017 | | | 2016 | | |
|----------------------------------|--------------|--------------|-------------------|--------------|--------------|-------------------|
| | Units | % Chg | Volume | % Chg | Units | Volume |
| Residential | 208 | -14.4% | 36,343,728 | 6.2% | 243 | 34,229,332 |
| Multi-Family | 1 | -50.0% | 117,000 | -16.4% | 2 | 140,000 |
| Vacant Land | 39 | 44.4% | 3,120,905 | 57.0% | 27 | 1,987,599 |
| Total All Sales | 248 | -8.8% | 39,581,633 | 8.9% | 272 | 36,356,931 |

Stats based on CLOSED Sales

| | April | | | YEAR-TO-DATE | | |
|------------------|--------------|-------------|--------------|---------------------|-------------|--------------|
| | 2017 | 2016 | % Chg | 2017 | 2016 | % Chg |
| Avg Home Sale | 178,503 | 144,159 | 23.8% | 174,729 | 140,861 | 24.0% |
| Avg Sale Overall | 154,072 | 141,211 | 9.1% | 159,603 | 133,665 | 19.4% |

April Pending Sales

| | 2017 | | | 2016 | | | | |
|-----------------|-------|--------|------------|--------|---------|-------|------------|---------|
| | Units | % Chg | Volume | % Chg | Avg DOM | Units | Volume | Avg DOM |
| Residential | 92 | 31.4% | 17,671,733 | 54.2% | 37 | 70 | 11,463,884 | 62 |
| Multi-Family | 1 | .0% | 115,000 | .0% | 173 | 0 | 0 | 0 |
| Vacant Land | 9 | -60.9% | 470,120 | -49.5% | 167 | 23 | 931,150 | 369 |
| Total All Sales | 102 | 9.7% | 18,256,853 | 47.3% | | 93 | 12,395,034 | |

Year-to-Date PENDING Sales

| | 2017 | | | 2016 | |
|-----------------|-------|--------|------------|-------|------------|
| | Units | % Chg | Volume | Units | Volume |
| Residential | 305 | 6.3% | 55,158,320 | 287 | 43,744,793 |
| Multi-Family | 2 | 100.0% | 195,000 | 1 | 100,000 |
| Vacant Land | 48 | 4.3% | 3,732,999 | 46 | 3,198,309 |
| Total All Sales | 355 | 6.3% | 59,086,319 | 334 | 47,043,102 |

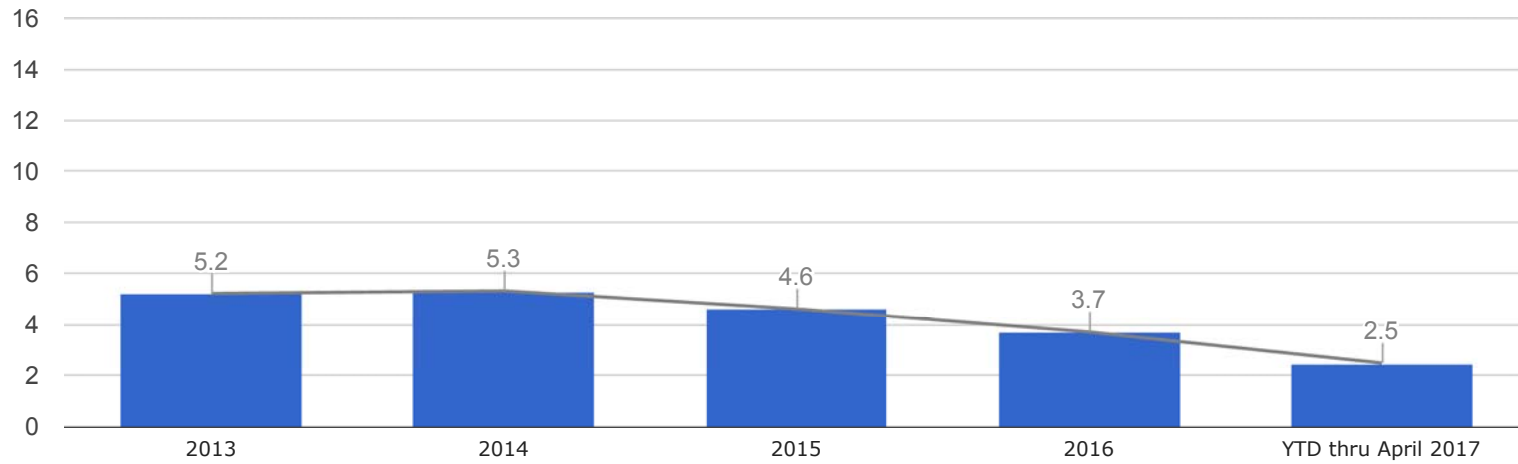
Stats based on PENDING Sales

| | April | | | YEAR-TO-DATE | | |
|------------------|---------|---------|-------|--------------|---------|-------|
| | 2017 | 2016 | % Chg | 2017 | 2016 | % Chg |
| Avg Home Sale | 192,084 | 163,770 | 17.3% | 180,847 | 152,421 | 18.6% |
| Avg Sale Overall | 178,989 | 133,280 | 34.3% | 166,440 | 140,848 | 18.2% |

2017 Sales of Residential Single Family Homes by Price Class

| | April | | | | YTD | | | |
|--------------------|--------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | 1 | .5 | 2 | .7 |
| 20,000 to 29,999 | 2 | 3.6 | 1 | 1.1 | 4 | 1.9 | 6 | 2.0 |
| 30,000 to 39,999 | 0 | .0 | 1 | 1.1 | 3 | 1.4 | 5 | 1.6 |
| 40,000 to 49,999 | 0 | .0 | 2 | 2.2 | 5 | 2.4 | 3 | 1.0 |
| 50,000 to 59,999 | 1 | 1.8 | 1 | 1.1 | 3 | 1.4 | 4 | 1.3 |
| 60,000 to 69,999 | 2 | 3.6 | 2 | 2.2 | 8 | 3.8 | 11 | 3.6 |
| 70,000 to 79,999 | 1 | 1.8 | 3 | 3.3 | 3 | 1.4 | 11 | 3.6 |
| 80,000 to 89,999 | 3 | 5.4 | 4 | 4.3 | 13 | 6.3 | 18 | 5.9 |
| 90,000 to 99,999 | 4 | 7.1 | 4 | 4.3 | 13 | 6.3 | 13 | 4.3 |
| 100,000 to 119,999 | 7 | 12.5 | 10 | 10.9 | 26 | 12.5 | 32 | 10.5 |
| 120,000 to 139,999 | 7 | 12.5 | 9 | 9.8 | 18 | 8.7 | 30 | 9.8 |
| 140,000 to 159,999 | 6 | 10.7 | 6 | 6.5 | 16 | 7.7 | 23 | 7.5 |
| 160,000 to 179,999 | 2 | 3.6 | 9 | 9.8 | 22 | 10.6 | 28 | 9.2 |
| 180,000 to 199,999 | 2 | 3.6 | 4 | 4.3 | 12 | 5.8 | 22 | 7.2 |
| 200,000 to 249,999 | 8 | 14.3 | 17 | 18.5 | 30 | 14.4 | 43 | 14.1 |
| 250,000 to 299,999 | 3 | 5.4 | 10 | 10.9 | 9 | 4.3 | 26 | 8.5 |
| 300,000 to 399,999 | 6 | 10.7 | 5 | 5.4 | 14 | 6.7 | 17 | 5.6 |
| 400,000 to 499,999 | 1 | 1.8 | 3 | 3.3 | 3 | 1.4 | 5 | 1.6 |
| 500,000 to 599,999 | 0 | .0 | 0 | .0 | 0 | .0 | 1 | .3 |
| 600,000 to 699,999 | 1 | 1.8 | 0 | .0 | 2 | 1.0 | 2 | .7 |
| 700,000 to 799,999 | 0 | .0 | 0 | .0 | 1 | .5 | 0 | .0 |
| 800,000 to 899,999 | 0 | .0 | 0 | .0 | 1 | .5 | 1 | .3 |
| 900,000 to 999,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 1,000,000 or over | 0 | .0 | 1 | 1.1 | 1 | .5 | 2 | .7 |

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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