

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
April 2017**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>April New Listings</b>	<b>2017</b>	<b>2016</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	66	83	-20.5%	Residential	117 96
Multi-Family	0	4	.0%	Multi-Family	2 53
Vacant Land	23	12	91.7%	Vacant Land	196 345
<b>YTD New Listings</b>				<b>Total</b>	<b>315</b>
Residential	247	236	4.7%		
Multi-Family	3	6	-50.0%		
Vacant Land	83	65	27.7%		

Months of Inventory of Homes Based on Pending Sales 2.2

<b>April CLOSED Sales</b>	<b>2017</b>			<b>2016</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	47	2.2%	5,632,506	-3.6%	57	46	5,840,370	54
Multi-Family	0	.0%	0	.0%	0	1	50,000	901
Vacant Land	2	.0%	143,000	-40.9%	98	2	241,800	112
<b>Total All Sales</b>	<b>49</b>	<b>.0%</b>	<b>5,775,506</b>	<b>-5.8%</b>		<b>49</b>	<b>6,132,170</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2017</b>			<b>2016</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	167	15.2%	20,476,542	20.9%	145	16,936,473
Multi-Family	1	-66.7%	77,500	-44.6%	3	140,000
Vacant Land	25	13.6%	1,388,100	32.0%	22	1,051,838
<b>Total All Sales</b>	<b>193</b>	<b>13.5%</b>	<b>21,942,142</b>	<b>21.0%</b>	<b>170</b>	<b>18,128,311</b>

**Stats based on CLOSED Sales**

	<b>April</b>			<b>YEAR-TO-DATE</b>		
	<b>2017</b>	<b>2016</b>	<b>% Chg</b>	<b>2017</b>	<b>2016</b>	<b>% Chg</b>
Avg Home Sale	119,841	126,965	-5.6%	122,614	116,803	5.0%
Avg Sale Overall	117,867	125,146	-5.8%	113,690	106,637	6.6%

**April Pending Sales**

	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	54	.0%	8,642,000	19.7%	35	54	7,217,122	53
Multi-Family	0	.0%	0	.0%	0	1	50,000	901
Vacant Land	9	200.0%	501,239	444.8%	218	3	92,000	55
Total All Sales	63	8.6%	9,143,239	24.2%		58	7,359,122	

**Year-to-Date PENDING Sales**

	2017			2016	
	Units	% Chg	Volume	Units	Volume
Residential	218	15.3%	29,411,116	189	22,939,618
Multi-Family	1	-66.7%	77,500	3	182,000
Vacant Land	36	71.4%	2,938,619	21	1,097,788
Total All Sales	255	19.7%	32,427,235	213	24,219,406

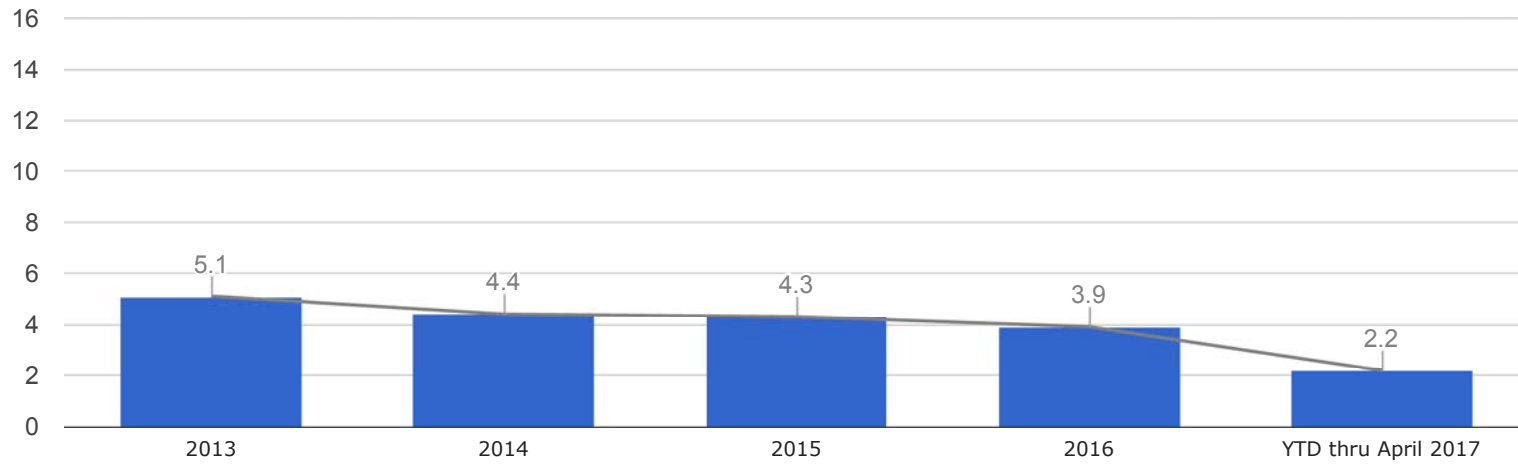
**Stats based on PENDING Sales**

	April			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	160,037	133,650	19.7%	134,913	121,374	11.2%
Avg Sale Overall	145,131	126,881	14.4%	127,166	113,706	11.8%

**2017 Sales of Residential Single Family Homes by Price Class**

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	2.1	0	.0	4	2.4	2	.9
20,000 to 29,999	2	4.3	0	.0	3	1.8	3	1.4
30,000 to 39,999	0	.0	2	3.7	2	1.2	7	3.2
40,000 to 49,999	1	2.1	2	3.7	7	4.2	5	2.3
50,000 to 59,999	1	2.1	0	.0	9	5.4	8	3.7
60,000 to 69,999	4	8.5	1	1.9	9	5.4	10	4.6
70,000 to 79,999	3	6.4	3	5.6	11	6.6	16	7.3
80,000 to 89,999	5	10.6	2	3.7	20	12.0	19	8.7
90,000 to 99,999	4	8.5	4	7.4	10	6.0	13	6.0
100,000 to 119,999	9	19.1	7	13.0	25	15.0	33	15.1
120,000 to 139,999	3	6.4	8	14.8	14	8.4	23	10.6
140,000 to 159,999	5	10.6	6	11.1	16	9.6	20	9.2
160,000 to 179,999	3	6.4	2	3.7	12	7.2	15	6.9
180,000 to 199,999	3	6.4	3	5.6	8	4.8	11	5.0
200,000 to 249,999	1	2.1	5	9.3	7	4.2	15	6.9
250,000 to 299,999	1	2.1	5	9.3	4	2.4	8	3.7
300,000 to 399,999	0	.0	3	5.6	4	2.4	8	3.7
400,000 to 499,999	1	2.1	1	1.9	2	1.2	2	.9
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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