

**Grand Rapids Association of REALTORS®
Comparative Activity Report
June 2017**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

June New Listings	2017	2016	% Chg	Current Listings	Avg DOM
Residential	73	70	4.3%	Residential	136 88
Multi-Family	3	1	200.0%	Multi-Family	7 50
Vacant Land	13	8	62.5%	Vacant Land	182 333
YTD New Listings				Total	325
Residential	398	384	3.6%		
Multi-Family	8	12	-33.3%		
Vacant Land	119	99	20.2%		

Months of Inventory of Homes Based on Pending Sales 2.1

June CLOSED Sales	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	62	.0%	8,876,683	10.9%	33	62	8,005,922	46
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	4	.0%	111,900	-52.2%	387	4	234,250	163
Total All Sales	66	.0%	8,988,583	9.1%		66	8,240,172	

Year-to-Date CLOSED Sales	2017			2016		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	284	11.8%	37,255,328	22.3%	254	30,452,358
Multi-Family	1	-80.0%	77,500	-69.2%	5	252,000
Vacant Land	42	40.0%	2,261,140	57.7%	30	1,433,988
Total All Sales	327	13.1%	39,593,968	23.2%	289	32,138,346

Stats based on CLOSED Sales

	June			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	143,172	129,128	10.9%	131,181	119,891	9.4%
Avg Sale Overall	136,191	124,851	9.1%	121,082	111,205	8.9%

June Pending Sales

	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	64	30.6%	9,804,500	44.7%	30	49	6,776,007	70
Multi-Family	0	.0%	0	.0%	0	1	41,000	51
Vacant Land	8	100.0%	199,300	-7.3%	236	4	215,000	392
Total All Sales	72	33.3%	10,003,800	42.3%		54	7,032,007	

Year-to-Date PENDING Sales

	2017			2016	
	Units	% Chg	Volume	Units	Volume
Residential	351	17.8%	49,473,719	298	37,323,647
Multi-Family	1	-85.7%	77,500	7	449,000
Vacant Land	55	89.7%	3,620,419	29	1,525,038
Total All Sales	407	21.9%	53,171,638	334	39,297,685

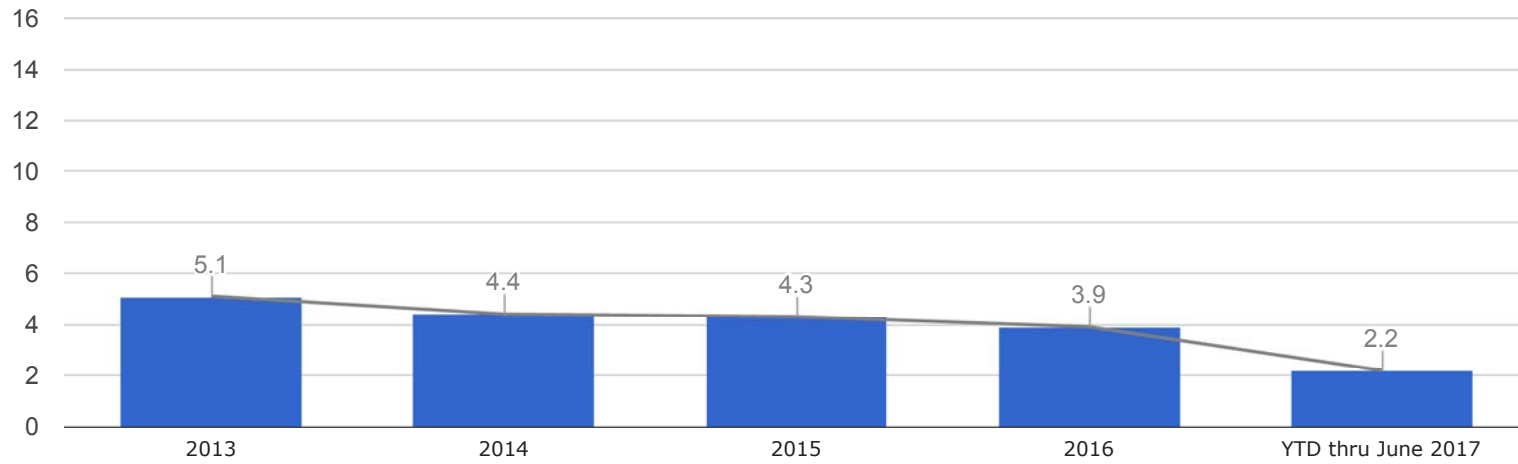
Stats based on PENDING Sales

	June			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	153,195	138,286	10.8%	140,951	125,247	12.5%
Avg Sale Overall	138,942	130,222	6.7%	130,643	117,658	11.0%

2017 Sales of Residential Single Family Homes by Price Class

	June				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	1.6	0	.0	5	1.8	3	.9
20,000 to 29,999	2	3.2	1	1.6	7	2.5	6	1.7
30,000 to 39,999	2	3.2	3	4.7	7	2.5	12	3.4
40,000 to 49,999	0	.0	1	1.6	8	2.8	7	2.0
50,000 to 59,999	1	1.6	1	1.6	13	4.6	11	3.1
60,000 to 69,999	3	4.8	4	6.3	13	4.6	16	4.6
70,000 to 79,999	4	6.5	2	3.1	18	6.3	23	6.6
80,000 to 89,999	4	6.5	7	10.9	27	9.5	32	9.1
90,000 to 99,999	2	3.2	4	6.3	13	4.6	20	5.7
100,000 to 119,999	10	16.1	3	4.7	39	13.7	43	12.3
120,000 to 139,999	10	16.1	9	14.1	35	12.3	40	11.4
140,000 to 159,999	4	6.5	6	9.4	25	8.8	36	10.3
160,000 to 179,999	2	3.2	2	3.1	18	6.3	19	5.4
180,000 to 199,999	2	3.2	6	9.4	12	4.2	17	4.8
200,000 to 249,999	8	12.9	7	10.9	20	7.0	30	8.5
250,000 to 299,999	4	6.5	4	6.3	12	4.2	17	4.8
300,000 to 399,999	3	4.8	2	3.1	10	3.5	15	4.3
400,000 to 499,999	0	.0	2	3.1	2	.7	4	1.1
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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