

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
July 2017**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>July New Listings</b>	<b>2017</b>	<b>2016</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	126	98	28.6%	Residential	246
Multi-Family	0	3	.0%	Multi-Family	4
Vacant Land	16	15	6.7%	Vacant Land	233
<b>YTD New Listings</b>				<b>Total</b>	<b>483</b>
Residential	755	792	-4.7%		
Multi-Family	8	7	14.3%		
Vacant Land	194	175	10.9%		

Months of Inventory of Homes Based on Pending Sales 3.2

<b>July CLOSED Sales</b>	<b>2017</b>			<b>2016</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	81	-15.6%	18,898,181	11.9%	32	96	16,881,604	46
Multi-Family	1	.0%	65,000	.0%	237	0	0	0
Vacant Land	10	66.7%	514,800	-29.5%	109	6	730,550	130
<b>Total All Sales</b>	<b>92</b>	<b>-9.8%</b>	<b>19,477,981</b>	<b>10.6%</b>		<b>102</b>	<b>17,612,154</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2017</b>			<b>2016</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	465	-8.6%	85,986,834	6.9%	509	80,434,332
Multi-Family	3	50.0%	294,500	110.4%	2	140,000
Vacant Land	69	6.2%	6,112,755	31.9%	65	4,634,459
<b>Total All Sales</b>	<b>537</b>	<b>-6.8%</b>	<b>92,394,089</b>	<b>8.4%</b>	<b>576</b>	<b>85,208,791</b>

**Stats based on CLOSED Sales**

	<b>July</b>			<b>YEAR-TO-DATE</b>		
	<b>2017</b>	<b>2016</b>	<b>% Chg</b>	<b>2017</b>	<b>2016</b>	<b>% Chg</b>
Avg Home Sale	233,311	175,850	32.7%	184,918	158,024	17.0%
Avg Sale Overall	211,717	172,668	22.6%	172,056	147,932	16.3%

**July Pending Sales**

	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	77	-29.4%	15,300,199	-28.0%	35	109	21,246,174	50
Multi-Family	1	.0%	69,900	-43.2%	47	1	123,000	74
Vacant Land	14	133.3%	512,500	41.7%	189	6	361,585	72
Total All Sales	92	-20.7%	15,882,599	-26.9%		116	21,730,759	

**Year-to-Date PENDING Sales**

	2017			2016	
	Units	% Chg	Volume	Units	Volume
Residential	583	-1.7%	109,054,254	593	99,500,766
Multi-Family	4	100.0%	309,900	2	223,000
Vacant Land	85	23.2%	6,430,499	69	5,358,194
Total All Sales	672	1.2%	115,794,653	664	105,081,960

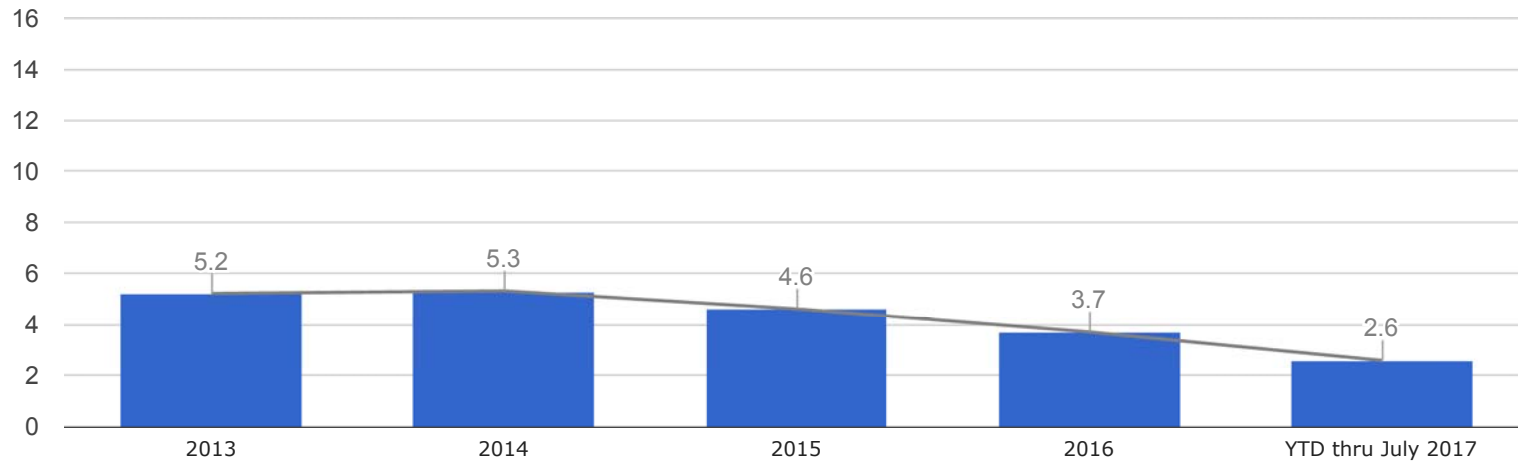
**Stats based on PENDING Sales**

	July			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	198,704	194,919	1.9%	187,057	167,792	11.5%
Avg Sale Overall	172,637	187,334	-7.8%	172,313	158,256	8.9%

**2017 Sales of Residential Single Family Homes by Price Class**

	July				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.4	3	.5
20,000 to 29,999	0	.0	0	.0	5	1.1	7	1.2
30,000 to 39,999	1	1.2	0	.0	6	1.3	6	1.0
40,000 to 49,999	0	.0	1	1.3	10	2.2	7	1.2
50,000 to 59,999	0	.0	1	1.3	8	1.7	7	1.2
60,000 to 69,999	3	3.7	2	2.6	15	3.2	20	3.4
70,000 to 79,999	4	4.9	0	.0	16	3.4	20	3.4
80,000 to 89,999	2	2.5	5	6.5	25	5.4	32	5.5
90,000 to 99,999	1	1.2	0	.0	22	4.7	24	4.1
100,000 to 119,999	9	11.1	9	11.7	45	9.7	62	10.6
120,000 to 139,999	6	7.4	7	9.1	43	9.2	56	9.6
140,000 to 159,999	8	9.9	5	6.5	43	9.2	46	7.9
160,000 to 179,999	6	7.4	12	15.6	45	9.7	63	10.8
180,000 to 199,999	7	8.6	6	7.8	30	6.5	40	6.9
200,000 to 249,999	14	17.3	11	14.3	69	14.8	85	14.6
250,000 to 299,999	8	9.9	8	10.4	32	6.9	47	8.1
300,000 to 399,999	6	7.4	7	9.1	29	6.2	35	6.0
400,000 to 499,999	1	1.2	1	1.3	8	1.7	9	1.5
500,000 to 599,999	1	1.2	1	1.3	2	.4	3	.5
600,000 to 699,999	1	1.2	1	1.3	3	.6	4	.7
700,000 to 799,999	1	1.2	0	.0	2	.4	0	.0
800,000 to 899,999	0	.0	0	.0	1	.2	3	.5
900,000 to 999,999	1	1.2	0	.0	1	.2	1	.2
1,000,000 or over	1	1.2	0	.0	3	.6	3	.5

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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