Grand Rapids Association of REALTORS® Comparative Activity Report August 2017

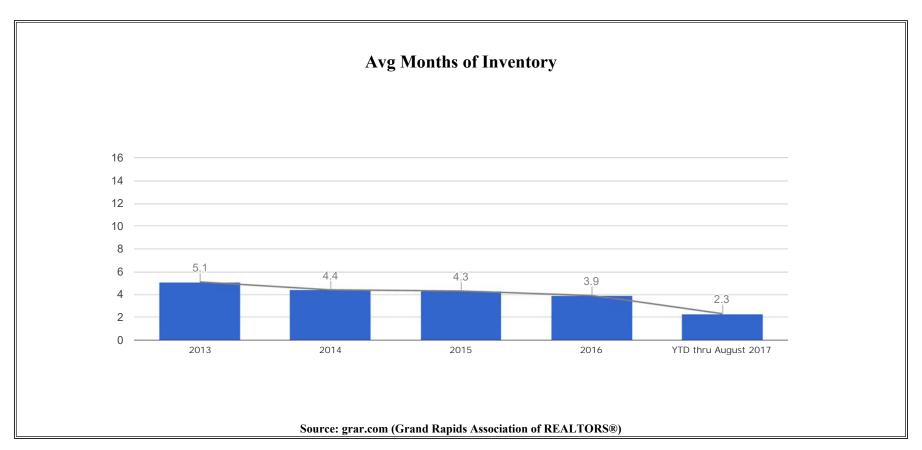
Note: This report reflects closed sales and current activity (sales written) in Ionia County.

2017	2016	% Chg	Cur	Current Listings Avg DOM Residential 136 85 Multi-Family 6 81 Vacant Land 175 341 Total 317		Avg [DOM	
71	83	-14.5%	Resi					
2	2	.0%	Mult			6	81	
20	40	-50.0%	Vac			175	341	
			Tota					
539	548	-1.6%						
12	15	-20.0%						
160	158	1.3%						
			Mon	ths of Inventor	y of Homes Ba	sed on Pending S	Sales 2.2	
		2017					2016	
Units	% Chg	Volu	ume % Chg	Avg DOM		Units	Volume	Avg DOM
58	20.8%	8,354,	400 15.4%	32		48	7,237,515	51
1	-50.0%	58,	000 -19.6%	8		2	72,111	82
7	16.7%	217,	642 33.9%	153		6	162,500	517
66	17.9%	8,630,	042 15.5%			56	7,472,126	
	2017						2016	
Units	% Chg	Volu	ıme % Chg			Units	Volume	
401	11.4%	54,430,	979 21.0%			360	44,991,180	
2	-75.0%	135,	500 -66.6%			8	406,111	
60	53.8%	2,816,	682 57.5 %			39	1,788,488	
463	13.8%	57,383,	161 21.6%			407	47,185,779	
•								
			•					
144,	041 758	150,782 133,431	-4.5% -2.0%		135,738 123,938	124,976 115,936		
	71 2 20 539 12 160 Units 58 1 7 66 Units 401 2 60 463	71 83 2 2 20 40 539 548 12 15 160 158 Units % Chg 58 20.8% 1 -50.0% 7 16.7% 66 17.9% Units % Chg 401 11.4% 2 -75.0% 60 53.8% 463 13.8%	71 83 -14.5% 2 2 .0% 20 40 -50.0% 539 548 -1.6% 12 15 -20.0% 160 158 1.3% 2017 Units % Chg Volu 58 20.8% 8,354, 1 -50.0% 58, 7 16.7% 217, 66 17.9% 8,630, Units % Chg Volu 401 11.4% 54,430, 2 -75.0% 135, 60 53.8% 2,816, 463 13.8% 57,383, August 2017 2016	71 83 -14.5% Resi 2 2 2 .0% Mult 20 40 -50.0% Vacc Tota 539 548 -1.6% 12 15 -20.0% 160 158 1.3% Mon 2017 Units % Chg Volume % Chg 58 20.8% 8,354,400 15.4% 1 -50.0% 58,000 -19.6% 7 16.7% 217,642 33.9% 66 17.9% 8,630,042 15.5% Units % Chg Volume % Chg 401 11.4% 54,430,979 21.0% 401 11.4% 54,430,979 21.0% 60 53.8% 2,816,682 57.5% 463 13.8% 57,383,161 21.6% August 2017 August 2016 % Chg	71 83 -14.5% Residential 2 2 2 .0% Multi-Family 20 40 -50.0% Vacant Land Total 539 548 -1.6% 12 15 -20.0% 160 158 1.3% Months of Inventor 2017 Units % Chg Volume % Chg Avg DOM 58 20.8% 8,354,400 15.4% 32 1 -50.0% 58,000 -19.6% 8 7 16.7% 217,642 33.9% 153 66 17.9% 8,630,042 15.5% 2017 Units % Chg Volume % Chg 401 11.4% 54,430,979 21.0% 2 -75.0% 135,500 -66.6% 60 53.8% 2,816,682 57.5% 463 13.8% 57,383,161 21.6% August 2017 August 2016 % Chg	71 83 -14.5% Residential 2 2 2 .0% Multi-Family 20 40 -50.0% Vacant Land Total 539 548 -1.6% 12 15 -20.0% 160 158 1.3% Months of Inventory of Homes Ba 2017 Units % Chg Volume % Chg Avg DOM 58 20.8% 8,354,400 15.4% 32 1 -50.0% 58,000 -19.6% 8 7 16.7% 217,642 33.9% 153 66 17.9% 8,630,042 15.5% 2017 Units % Chg Volume % Chg 401 11.4% 54,430,979 21.0% 2 -75.0% 135,500 -66.6% 60 53.8% 2,816,682 57.5% 463 13.8% 57,383,161 21.6% August 2017 August 2017 August 2017 August 2016 % Chg	71 83 -14.5% Residential 136 2 2 0 0% Multit-Family 6 20 40 -50.0% Vacant Land 175 Total 317 539 548 -1.6% 12 15 -20.0% 160 158 1.3% Months of Inventory of Homes Based on Pending 9 2017 Units % Chg Volume % Chg Avg DOM Units 58 20.8% 8,354,400 15.4% 32 48 1 -50.0% 58,000 -19.6% 8 2 7 16.7% 217,642 33.9% 153 6 66 17.9% 8,630,042 15.5% 56 Units % Chg Volume % Chg Units 401 11.4% 54,430,979 21.0% 360 2 -75.0% 135,500 -66.6% 8 60 53.8% 2,816,682 57.5% 39 463 13.8% 57,383,161 21.6% YEAR-TO-DATE 2017 August August August August August August YEAR-TO-DATE	71 83 -14.5% Residential 136 85 2 2 .0% Multi-Family 6 81 20 40 -50.0% Vacant Land 175 341 Total 317 539 548 -1.6% 317 317 Months of Inventory of Homes Based on Pending Sales 2.2 Months of Inventory of Homes Based on Pending Sales 2.2 Wolume % Chg Avg DOM Units Volume 58 20.8% 8,354,400 15.4% 32 48 7,237,515 1 -50.0% 58,000 -19.6% 8 2 72,111 7 16.7% 217,642 33.9% 153 6 162,500 66 17.9% 8,630,042 15.5% 56 7,472,126 Units % Chg Units Volume 401 11.4% 54,430,979 21.0% 360 44,991,180 2 -75.0% 135,500 -66.6% 8 8 406,111 <

August Pending Sales	2017					2016							
	Units	% Chg	Volume	% Chg	Avg DOM		Units	Volume	Avg DOM				
Residential	63	-1.6%	8,349,800	-3.8%	41		64	8,677,020	41				
Multi-Family	2	.0%	167,900	97.8%	18		2	84,900	50				
Vacant Land	12	-7.7%	280,582	-34.0%	185		13 425,350		13	425,350	423		423
Total All Sales	77	-2.5%	8,798,282	-4.2%			79	9,187,270					
Year-to-Date PENDING Sales			2017					2016					
	Units	% Chg	Volume	% Chg			Units	Volume					
Residential	462	10.3%	65,555,619	20.4%			419	54,433,267					
Multi-Family	5	-50.0%	495,300	-12.3%		10		564,680					
Vacant Land	76	65.2%	4,548,201	118.7%			46	2,079,788					
Total All Sales	543	14.3%	70,599,120	23.7%			475	57,077,735					
Stats based on PENDING Sales													
	August				YEAR-TO-DATE								
	20	017	2016 %	Chg		2017	2016	5					
Avg Home Sale	132,	537	135,578 -	2.2%		141,895	129,912	9.2%					
Avg Sale Overall	114,	262	116,295	1.7%		130,017	120,164	8.2%					

2017 Sales of Residential Single Family Homes by Price Class August

		Augus	t			YTE)	
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	1	1.6	5	1.2	4	.9
20,000 to 29,999	0	.0	0	.0	9	2.2	8	1.7
30,000 to 39,999	0	.0	1	1.6	9	2.2	13	2.8
40,000 to 49,999	2	3.4	3	4.8	12	3.0	10	2.2
50,000 to 59,999	2	3.4	3	4.8	15	3.7	14	3.0
60,000 to 69,999	4	6.9	1	1.6	20	5.0	21	4.5
70,000 to 79,999	4	6.9	5	7.9	23	5.7	31	6.7
80,000 to 89,999	3	5.2	3	4.8	36	9.0	36	7.8
90,000 to 99,999	5	8.6	6	9.5	22	5.5	27	5.8
100,000 to 119,999	7	12.1	8	12.7	50	12.5	57	12.3
120,000 to 139,999	12	20.7	10	15.9	54	13.5	59	12.8
140,000 to 159,999	2	3.4	3	4.8	34	8.5	40	8.7
160,000 to 179,999	2	3.4	6	9.5	24	6.0	25	5.4
180,000 to 199,999	2	3.4	4	6.3	16	4.0	24	5.2
200,000 to 249,999	9	15.5	5	7.9	36	9.0	47	10.2
250,000 to 299,999	1	1.7	4	6.3	18	4.5	25	5.4
300,000 to 399,999	1	1.7	0	.0	13	3.2	16	3.5
400,000 to 499,999	2	3.4	0	.0	5	1.2	5	1.1
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0



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