

**Grand Rapids Association of REALTORS®
Comparative Activity Report
November 2017**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

November New Listings	2017	2016	% Chg	Current Listings	Avg DOM	
Residential	58	82	-29.3%	Residential	188	108
Multi-Family	1	1	.0%	Multi-Family	3	104
Vacant Land	17	10	70.0%	Vacant Land	226	697
YTD New Listings				Total	417	
Residential	1,113	1,171	-5.0%			
Multi-Family	13	13	.0%			
Vacant Land	265	276	-4.0%			

Months of Inventory of Homes Based on Pending Sales 3.7

November CLOSED Sales	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	66	.0%	12,662,540	-1.2%	47	66	12,812,019	57
Multi-Family	1	.0%	123,000	.0%	12	0	0	0
Vacant Land	8	14.3%	996,000	18.1%	210	7	843,000	213
Total All Sales	75	2.7%	13,781,540	.9%		73	13,655,019	

Year-to-Date CLOSED Sales	2017			2016		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	782	-6.8%	147,150,352	6.5%	839	138,233,701
Multi-Family	9	200.0%	731,300	183.4%	3	258,000
Vacant Land	113	17.7%	9,222,985	31.1%	96	7,036,959
Total All Sales	904	-3.6%	157,104,637	8.0%	938	145,528,660

Stats based on CLOSED Sales

	November			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	191,857	194,122	-1.2%	188,172	164,760	14.2%
Avg Sale Overall	183,754	187,055	-1.8%	173,788	155,148	12.0%

November Pending Sales

	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	51	-32.0%	9,131,450	-30.6%	46	75	13,165,330	41
Multi-Family	0	.0%	0	.0%	0	1	55,900	175
Vacant Land	6	-33.3%	447,200	18.0%	185	9	378,900	235
Total All Sales	57	-32.9%	9,578,650	-29.6%		85	13,600,130	

Year-to-Date PENDING Sales

	2017			2016		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	873	-3.4%	163,893,521	7.0%	904	153,177,329
Multi-Family	10	150.0%	840,200	121.8%	4	378,800
Vacant Land	124	10.7%	9,283,299	11.8%	112	8,301,994
Total All Sales	1,007	-1.3%	174,017,020	7.5%	1,020	161,858,123

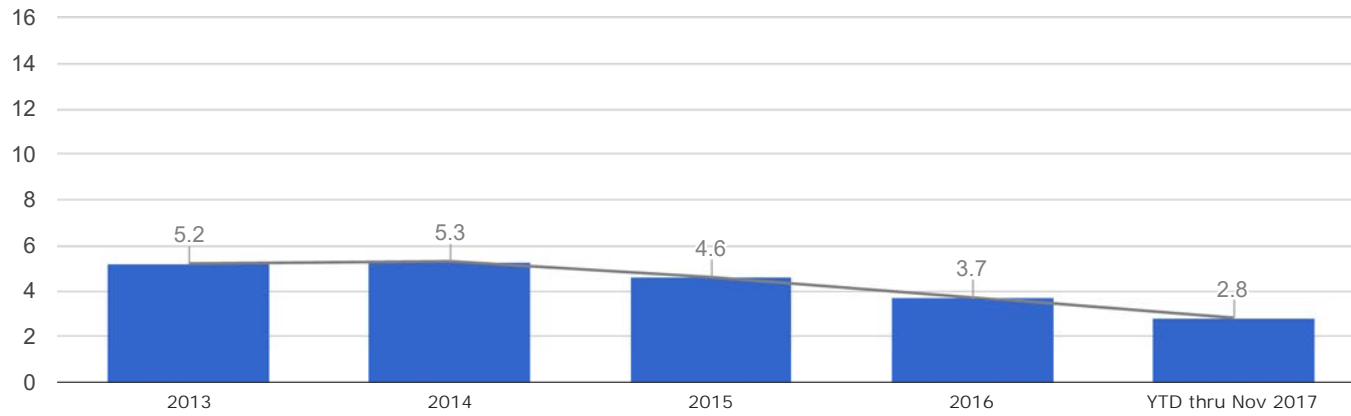
Stats based on PENDING Sales

	November			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	179,048	175,538	2.0%	187,736	169,444	10.8%
Avg Sale Overall	168,046	160,002	5.0%	172,807	158,684	8.9%

2017 Sales of Residential Single Family Homes by Price Class

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	1.5	0	.0	3	.4	3	.3
20,000 to 29,999	1	1.5	1	2.0	7	.9	11	1.3
30,000 to 39,999	0	.0	1	2.0	6	.8	9	1.0
40,000 to 49,999	0	.0	2	3.9	13	1.7	13	1.5
50,000 to 59,999	2	3.0	0	.0	18	2.3	11	1.3
60,000 to 69,999	0	.0	2	3.9	18	2.3	27	3.1
70,000 to 79,999	3	4.5	0	.0	22	2.8	26	3.0
80,000 to 89,999	0	.0	5	9.8	38	4.9	42	4.8
90,000 to 99,999	3	4.5	3	5.9	32	4.1	37	4.2
100,000 to 119,999	8	12.1	3	5.9	67	8.6	81	9.3
120,000 to 139,999	10	15.2	10	19.6	90	11.5	99	11.3
140,000 to 159,999	3	4.5	4	7.8	64	8.2	69	7.9
160,000 to 179,999	6	9.1	2	3.9	76	9.7	89	10.2
180,000 to 199,999	7	10.6	1	2.0	57	7.3	60	6.9
200,000 to 249,999	10	15.2	6	11.8	125	16.0	134	15.3
250,000 to 299,999	3	4.5	4	7.8	63	8.1	73	8.4
300,000 to 399,999	5	7.6	3	5.9	51	6.5	51	5.8
400,000 to 499,999	2	3.0	3	5.9	14	1.8	18	2.1
500,000 to 599,999	1	1.5	1	2.0	5	.6	7	.8
600,000 to 699,999	0	.0	0	.0	4	.5	4	.5
700,000 to 799,999	1	1.5	0	.0	3	.4	1	.1
800,000 to 899,999	0	.0	0	.0	1	.1	4	.5
900,000 to 999,999	0	.0	0	.0	1	.1	1	.1
1,000,000 or over	0	.0	0	.0	4	.5	3	.3

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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