

Grand Rapids Association of REALTORS®
Comparative Activity Report
December 2017

Note: This report reflects closed sales and current activity (sales written) in Barry County.

December New Listings	2017	2016	% Chg	Current Listings	Avg DOM	
Residential	32	40	-20.0%	Residential	171	117
Multi-Family	0	1	.0%	Multi-Family	3	135
Vacant Land	29	7	314.3%	Vacant Land	209	634
YTD New Listings				Total	383	
Residential	1,145	1,211	-5.5%			
Multi-Family	13	14	-7.1%			
Vacant Land	294	283	3.9%			

Months of Inventory of Homes Based on Pending Sales 5.9

December CLOSED Sales	2017			Avg DOM	2016		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	56	9.8%	9,843,086	45	51	8,925,247	52
Multi-Family	1	-50.0%	118,000	39	2	145,360	99
Vacant Land	11	83.3%	1,048,750	178	6	385,400	133
Total All Sales	68	15.3%	11,009,836	16.4%	59	9,456,007	

Year-to-Date CLOSED Sales	2017			Avg DOM	2016		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	838	-5.8%	156,993,438	6.7%	890	147,158,948	
Multi-Family	10	100.0%	849,300	110.6%	5	403,360	
Vacant Land	124	21.6%	10,271,735	38.4%	102	7,422,359	
Total All Sales	972	-2.5%	168,114,473	8.5%	997	154,984,667	

Stats based on CLOSED Sales

	December			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	175,769	175,005	.4%	187,343	165,347	13.3%
Avg Sale Overall	161,909	160,271	1.0%	172,957	155,451	11.3%

December Pending Sales

	2017			2016				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	29	-40.8%	4,720,700	-49.3%	59	49	9,315,880	68
Multi-Family	1	.0%	91,900	-26.4%	174	1	124,900	14
Vacant Land	6	50.0%	1,000,150	-27.5%	239	4	1,379,900	104
Total All Sales	36	-33.3%	5,812,750	-46.3%		54	10,820,680	

Year-to-Date PENDING Sales

	2017			2016		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	902	-5.4%	168,614,221	3.8%	953	162,493,209
Multi-Family	11	120.0%	932,100	85.1%	5	503,700
Vacant Land	130	12.1%	10,283,449	6.2%	116	9,681,894
Total All Sales	1,043	-2.9%	179,829,770	4.1%	1,074	172,678,803

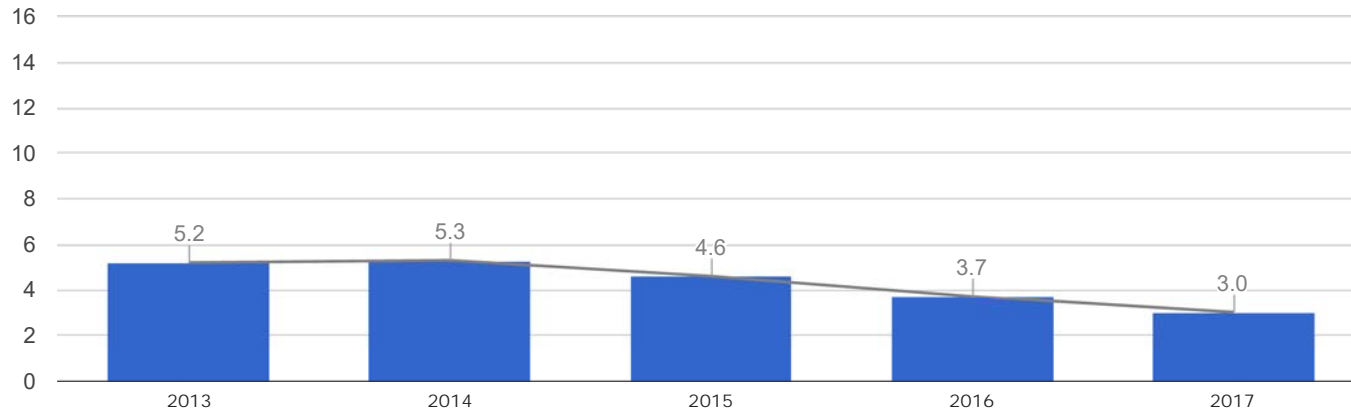
Stats based on PENDING Sales

	December			YEAR-TO-DATE		
	2017	2016	% Chg	2017	2016	% Chg
Avg Home Sale	162,783	190,120	-14.4%	186,934	170,507	9.6%
Avg Sale Overall	161,465	200,383	-19.4%	172,416	160,781	7.2%

2017 Sales of Residential Single Family Homes by Price Class

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	3	.4	3	.3
20,000 to 29,999	2	3.6	0	.0	9	1.1	11	1.2
30,000 to 39,999	2	3.6	2	6.9	8	1.0	11	1.2
40,000 to 49,999	2	3.6	1	3.4	15	1.8	14	1.6
50,000 to 59,999	0	.0	0	.0	18	2.1	11	1.2
60,000 to 69,999	3	5.4	1	3.4	21	2.5	28	3.1
70,000 to 79,999	1	1.8	1	3.4	23	2.7	27	3.0
80,000 to 89,999	1	1.8	2	6.9	39	4.7	44	4.9
90,000 to 99,999	3	5.4	0	.0	35	4.2	37	4.1
100,000 to 119,999	3	5.4	1	3.4	70	8.4	82	9.1
120,000 to 139,999	6	10.7	3	10.3	96	11.5	102	11.3
140,000 to 159,999	7	12.5	1	3.4	71	8.5	70	7.8
160,000 to 179,999	6	10.7	7	24.1	82	9.8	96	10.6
180,000 to 199,999	2	3.6	2	6.9	59	7.0	62	6.9
200,000 to 249,999	8	14.3	5	17.2	133	15.9	139	15.4
250,000 to 299,999	3	5.4	1	3.4	66	7.9	74	8.2
300,000 to 399,999	3	5.4	2	6.9	54	6.4	53	5.9
400,000 to 499,999	3	5.4	0	.0	17	2.0	18	2.0
500,000 to 599,999	1	1.8	0	.0	6	.7	7	.8
600,000 to 699,999	0	.0	0	.0	4	.5	4	.4
700,000 to 799,999	0	.0	0	.0	3	.4	1	.1
800,000 to 899,999	0	.0	0	.0	1	.1	4	.4
900,000 to 999,999	0	.0	0	.0	1	.1	1	.1
1,000,000 or over	0	.0	0	.0	4	.5	3	.3

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

Copyright 2018 MLS Exchange, Inc. All rights reserved.