

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
February 2018**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

February New Listings	2018	2017	% Chg	Current Listings	Avg DOM	
Residential	73	76	-3.9%	Residential	164	121
Multi-Family	1	0	.0%	Multi-Family	5	129
Vacant Land	53	26	103.8%	Vacant Land	227	282
<b>YTD New Listings</b>				<b>Total</b>	<b>396</b>	
Residential	135	137	-1.5%			
Multi-Family	2	0	.0%			
Vacant Land	67	49	36.7%			

Months of Inventory of Homes Based on Pending Sales 2.4

February CLOSED Sales	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	38	-17.4%	6,882,706	-15.5%	61	46	8,143,608	52
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	6	-33.3%	804,000	49.7%	74	9	537,200	253
<b>Total All Sales</b>	<b>44</b>	<b>-20.0%</b>	<b>7,686,706</b>	<b>-11.5%</b>		<b>55</b>	<b>8,680,808</b>	

Year-to-Date CLOSED Sales	2018			2017		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	71	-25.3%	12,683,261	-26.6%	95	17,274,554
Multi-Family	1	.0%	89,000	-23.9%	1	117,000
Vacant Land	10	-44.4%	1,092,600	-45.2%	18	1,992,400
<b>Total All Sales</b>	<b>82</b>	<b>-28.1%</b>	<b>13,864,861</b>	<b>-28.5%</b>	<b>114</b>	<b>19,383,954</b>

**Stats based on CLOSED Sales**

	February			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	181,124	177,035	2.3%	178,637	181,837	-1.8%
Avg Sale Overall	174,698	157,833	10.7%	169,084	170,035	-.6%

**February Pending Sales**

	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	68	23.6%	13,686,603	41.5%	48	55	9,671,993	65
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	8	-55.6%	717,700	-50.3%	222	18	1,444,999	127
<b>Total All Sales</b>	<b>76</b>	<b>4.1%</b>	<b>14,404,303</b>	<b>29.6%</b>		<b>73</b>	<b>11,116,992</b>	

**Year-to-Date PENDING Sales**

	2018			2017	
	Units	% Chg	Volume	Units	Volume
Residential	115	-6.5%	23,046,342	123	20,855,797
Multi-Family	0	.0%	0	0	0
Vacant Land	13	-45.8%	1,312,400	24	1,793,799
<b>Total All Sales</b>	<b>128</b>	<b>-12.9%</b>	<b>24,358,742</b>	<b>147</b>	<b>22,649,596</b>

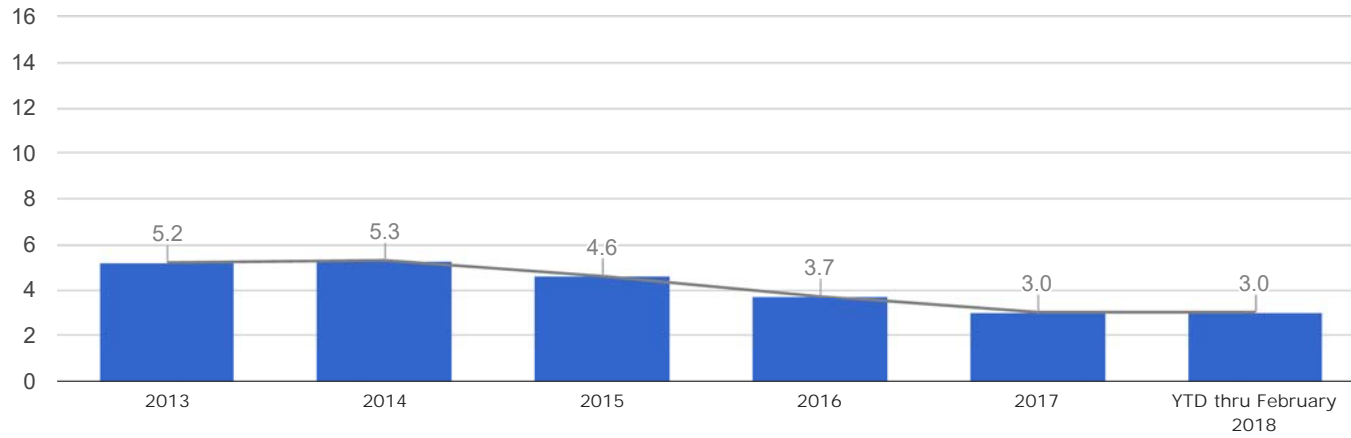
**Stats based on PENDING Sales**

	February			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	201,274	175,854	14.5%	200,403	169,559	18.2%
Avg Sale Overall	189,530	152,288	24.5%	190,303	154,079	23.5%

2018 Sales of Residential Single Family Homes by Price Class

	February				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	2	5.3	0	.0	2	2.8	2	1.7
30,000 to 39,999	0	.0	2	2.9	0	.0	3	2.6
40,000 to 49,999	1	2.6	0	.0	1	1.4	0	.0
50,000 to 59,999	0	.0	1	1.5	0	.0	2	1.7
60,000 to 69,999	2	5.3	0	.0	3	4.2	1	.9
70,000 to 79,999	0	.0	1	1.5	2	2.8	2	1.7
80,000 to 89,999	0	.0	2	2.9	2	2.8	2	1.7
90,000 to 99,999	0	.0	4	5.9	1	1.4	8	7.0
100,000 to 119,999	4	10.5	4	5.9	7	9.9	7	6.1
120,000 to 139,999	6	15.8	6	8.8	11	15.5	12	10.4
140,000 to 159,999	1	2.6	5	7.4	1	1.4	8	7.0
160,000 to 179,999	4	10.5	6	8.8	7	9.9	8	7.0
180,000 to 199,999	6	15.8	8	11.8	10	14.1	14	12.2
200,000 to 249,999	6	15.8	12	17.6	13	18.3	19	16.5
250,000 to 299,999	1	2.6	10	14.7	3	4.2	14	12.2
300,000 to 399,999	4	10.5	5	7.4	7	9.9	7	6.1
400,000 to 499,999	1	2.6	1	1.5	1	1.4	4	3.5
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	1	1.5	0	.0	1	.9
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	1	.9
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

Copyright 2018 MLS Exchange, Inc. All rights reserved.