

**Grand Rapids Association of REALTORS®
Comparative Activity Report
April 2018**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

April New Listings	2018	2017	% Chg	Current Listings	Avg DOM	
Residential	68	66	3.0%	Residential	88	72
Multi-Family	3	0	.0%	Multi-Family	3	29
Vacant Land	12	23	-47.8%	Vacant Land	141	459
YTD New Listings				Total	232	
Residential	218	247	-11.7%			
Multi-Family	4	3	33.3%			
Vacant Land	50	83	-39.8%			

Months of Inventory of Homes Based on Pending Sales 1.6

April CLOSED Sales	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	63	34.0%	8,370,143	48.6%	45	47	5,632,506	57
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	8	300.0%	321,900	125.1%	105	2	143,000	98
Total All Sales	71	44.9%	8,692,043	50.5%		49	5,775,506	

Year-to-Date CLOSED Sales	2018				2017	
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	186	11.4%	23,528,342	14.9%	167	20,476,542
Multi-Family	4	300.0%	376,900	386.3%	1	77,500
Vacant Land	29	16.0%	1,044,480	-24.8%	25	1,388,100
Total All Sales	219	13.5%	24,949,722	13.7%	193	21,942,142

Stats based on CLOSED Sales

	April			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	132,859	119,841	10.9%	126,496	122,614	3.2%
Avg Sale Overall	122,423	117,867	3.9%	113,926	113,690	.2%

April Pending Sales

	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	56	3.7%	7,830,649	-9.4%	40	54	8,642,000	35
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	8	-11.1%	503,660	.5%	196	9	501,239	218
Total All Sales	64	1.6%	8,334,309	-8.8%		63	9,143,239	

Year-to-Date PENDING Sales

	2018			2017	
	Units	% Chg	Volume	Units	Volume
Residential	227	4.1%	31,892,550	218	29,411,116
Multi-Family	5	400.0%	564,200	1	77,500
Vacant Land	36	.0%	2,875,040	36	2,938,619
Total All Sales	268	5.1%	35,331,790	255	32,427,235

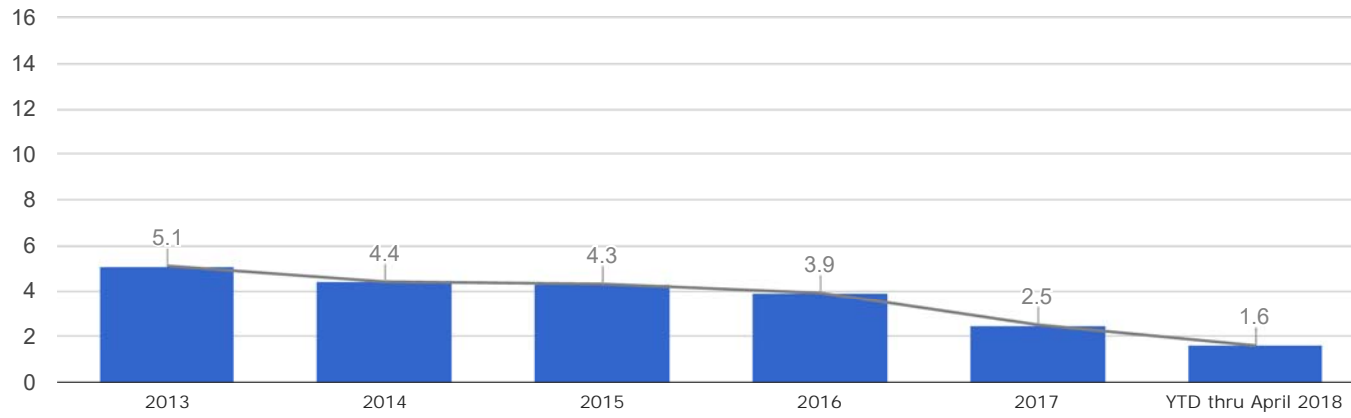
Stats based on PENDING Sales

	April			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	139,833	160,037	-12.6%	140,496	134,913	4.1%
Avg Sale Overall	130,224	145,131	-10.3%	131,835	127,166	3.7%

2018 Sales of Residential Single Family Homes by Price Class

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	4	2.2	3	1.3
20,000 to 29,999	2	3.2	0	.0	4	2.2	2	.9
30,000 to 39,999	0	.0	2	3.6	4	2.2	5	2.2
40,000 to 49,999	2	3.2	0	.0	5	2.7	9	4.0
50,000 to 59,999	3	4.8	5	8.9	10	5.4	9	4.0
60,000 to 69,999	2	3.2	0	.0	6	3.2	5	2.2
70,000 to 79,999	4	6.3	6	10.7	11	5.9	19	8.4
80,000 to 89,999	4	6.3	4	7.1	13	7.0	9	4.0
90,000 to 99,999	4	6.3	1	1.8	9	4.8	8	3.5
100,000 to 119,999	11	17.5	9	16.1	29	15.6	42	18.5
120,000 to 139,999	9	14.3	5	8.9	30	16.1	22	9.7
140,000 to 159,999	5	7.9	6	10.7	13	7.0	24	10.6
160,000 to 179,999	7	11.1	6	10.7	17	9.1	19	8.4
180,000 to 199,999	3	4.8	2	3.6	11	5.9	14	6.2
200,000 to 249,999	1	1.6	6	10.7	7	3.8	20	8.8
250,000 to 299,999	3	4.8	0	.0	9	4.8	5	2.2
300,000 to 399,999	3	4.8	4	7.1	3	1.6	10	4.4
400,000 to 499,999	0	.0	0	.0	1	.5	0	.0
500,000 to 599,999	0	.0	0	.0	0	.0	2	.9
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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