## Grand Rapids Association of REALTORS® Comparative Activity Report May 2018

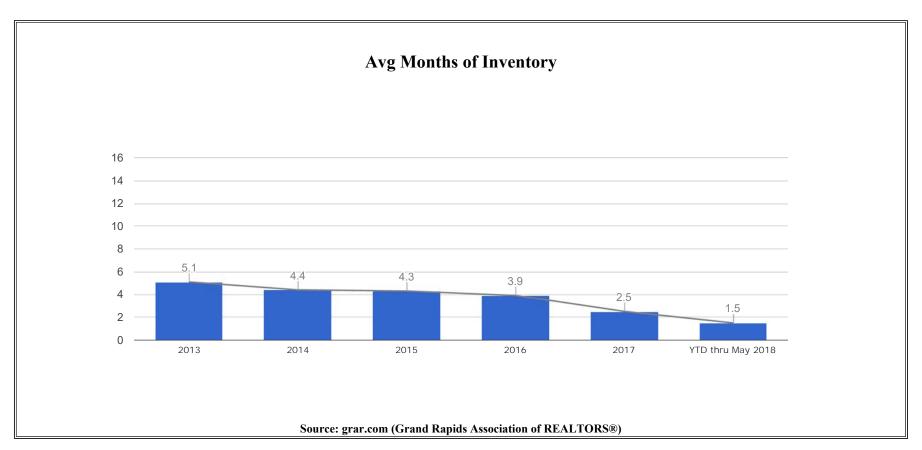
Note: This report reflects closed sales and current activity (sales written) in Ionia County.

83		% Chg		ent Listings		Avg DOM			
0.0	78	6.4%	Resid	Residential Multi-Family Vacant Land		91	60		
0	2	.0%	Multi-			3	60		
18	23	-21.7%	Vacar			135	402		
			Total			229			
301	325	-7.4%							
4	5	-20.0%							
68	106	-35.8%							
			Monti	ns of Inventory	of Homes Ba	sed on Pending	Sales 1.2		
		2018					2017		
Units	% Chg	Volu	me % Chg	Avg DOM		Units	Volume	Avg DOM	
45	-18.2%	6,707,5	503 <b>-15.1%</b>	49		55	7,902,103	33	
1	.0%	149,9	.0%	172		0	0	0	
5	-61.5%	294,5	-61.3%	242		13	761,140	287	
51	-25.0%	7,151,9	903 -17.4%			68	8,663,243		
les 2018						2017			
Units	% Chg	Volui	me % Chg			Units	Volume		
231	4.1%	30,235,8	345 <b>6.5%</b>			222	28,378,645		
5	400.0%	526,8	300 <b>579.7%</b>			1	77,500		
34	-10.5%	1,338,9	980 -37.7%			38	2,149,240		
270	3.4%	32,101,6	525 4.9%			261	30,605,385		
May									
		2017	% Chg				9		
149,	056	143,675			130,891	·			
	301 4 68 Units 45 1 5 51 Units 231 5 34 270	301 325 4 5 68 106  Units % Chg 45 -18.2% 1 .0% 5 -61.5% 51 -25.0%  Units % Chg 231 4.1% 5 400.0% 34 -10.5% 270 3.4%	301 325 -7.4% 4 5 -20.0% 68 106 -35.8%  Units % Chg Volum 45 -18.2% 6,707.5 1 .0% 149.6 5 -61.5% 294.5 51 -25.0% 7,151.6  Units % Chg Volum 231 4.1% 30,235.6 5 400.0% 526.6 34 -10.5% 1,338.6 270 3.4% 32,101.6  May 2018 2017 149,056 143,675	Total  301 325 -7.4% 4 5 -20.0% 68 106 -35.8%   Units % Chg Volume % Chg 45 -18.2% 6,707,503 -15.1% 1 .0% 149,900 .0% 5 -61.5% 294,500 -61.3% 51 -25.0% 7,151,903 -17.4%   Units % Chg Volume % Chg 231 4.1% 30,235,845 6.5% 5 400.0% 526,800 579.7% 34 -10.5% 1,338,980 -37.7% 270 3.4% 32,101,625 4.9%   May 2018 2017 % Chg 149,056 143,675 3.7%	Total  301 325 -7.4% 4 5 -20.0% 68 106 -35.8%  Months of Inventory  2018  Units % Chg Volume % Chg Avg DOM 45 -18.2% 6,707,503 -15.1% 49 1 .0% 149,900 .0% 172 5 -61.5% 294,500 -61.3% 242  51 -25.0% 7,151,903 -17.4%  2018  Units % Chg Volume % Chg 231 4.1% 30,235,845 6.5% 5 400.0% 526,800 579.7% 34 -10.5% 1,338,980 -37.7%  270 3.4% 32,101,625 4.9%  May 2018  May 2018 2017 % Chg 143,675 3.7%	Total  301 325 -7.4% 4 5 -20.0% 68 106 -35.8%  Months of Inventory of Homes Ba  2018  Units % Chg Volume % Chg Avg DOM 45 -18.2% 6,707,503 -15.1% 49 1 .0% 149,900 .0% 172 5 -61.5% 294,500 -61.3% 242  51 -25.0% 7,151,903 -17.4%  2018  Units % Chg Volume % Chg 231 4.1% 30,235,845 6.5% 5 400.0% 526,800 579,7% 34 -10.5% 1,338,980 -37.7% 270 3.4% 32,101,625 4.9%  May YEAR 2018 149,056 143,675 3.7% Chg 130,891	Total 229  301 325 -7.4% 4 5 -20.0% 68 106 -35.8%  Months of Inventory of Homes Based on Pending  2018  Units % Chg Volume % Chg Avg DOM Units 45 -18.2% 6,707,503 -15.1% 49 55 1 .0% 149,900 .0% 172 0 5 -61.5% 294,500 -61.3% 242 13  51 -25.0% 7,151,903 -17.4% 68  Units % Chg Volume % Chg Units 231 4.1% 30,235,845 6.5% 222 5 400.0% 526,800 579.7% 1 34 -10.5% 1,338,980 -37.7% 38  270 3.4% 32,101,625 4.9% YEAR-TO-DATE 2018  May  May  YEAR-TO-DATE 2018 2018 2017 % Chg 2018 2017	Total 229  301 325 -7.4% 4 5 -20.0% 68 106 -35.8%  Months of Inventory of Homes Based on Pending Sales 1.2  2018  2018  2018  2017  Units % Chg Volume 45 -18.2% 6,707.503 -15.1% 49 55 7,902,103 1 .0% 149,900 .0% 172 0 0 0 5 -61.5% 294,500 -61.3% 242 13 761,140  51 -25.0% 7,151,903 -17.4% 68 8,663,243  2018  2017  3.4% Chg  4.9% Chg  2018  2018  2018  2017  4.9% Chg  2018  2018  2017  4.9% Chg	

May Pending Sales	2018					2017				
	Units	% Chg	Volume	% Chg	Avg DOM		Units	Volume	•	
Residential	73	5.8%	12,294,049	9 19.8%	36		69	10,258,103		
Multi-Family	0	.0%	(	.0%	0		0	0 0 11 482,500 80 10,740,603	0 377	
Vacant Land	9	-18.2%	750,700	55.6%	322		11			
Total All Sales	82	2.5%	13,044,749	749 21.5%			80			
Year-to-Date PENDING Sales			2018					2017		
	Units	% Chg	Volume	e % Chg			Units	Volume		
Residential	300	4.5%	44,186,599	11.4%			287	39,669,219		
Multi-Family	5	400.0%	564,200	628.0%			1	77,500		
Vacant Land	45	-4.3%	3,625,740	6.0%			47	3,421,119		
Total All Sales	350	4.5%	48,376,539	9 12.1%		,	335	43,167,838		
Stats based on PENDING Sales						\/F.0.1	D TO DATE			
	May			YEAR-TO-DATE						
		018		% Chg		2018	2017	5		
Avg Home Sale	168,	412	148,668	13.3%		147,289	138,220	6.6%		
Avg Sale Overall	159,	082	134,258	18.5%		138,219	128,859	7.3%		

2018 Sales of Residential Single Family Homes by Price Class

		May				YTD	)	
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	4	1.7	3	1.0
20,000 to 29,999	0	.0	0	.0	4	1.7	2	.7
30,000 to 39,999	1	2.2	0	.0	5	2.2	5	1.7
40,000 to 49,999	2	4.4	2	2.7	7	3.0	11	3.7
50,000 to 59,999	2	4.4	2	2.7	12	5.2	11	3.7
60,000 to 69,999	2	4.4	0	.0	8	3.5	5	1.7
70,000 to 79,999	3	6.7	4	5.5	14	6.1	23	7.7
80,000 to 89,999	0	.0	5	6.8	13	5.6	14	4.7
90,000 to 99,999	3	6.7	4	5.5	12	5.2	12	4.0
100,000 to 119,999	6	13.3	10	13.7	35	15.2	52	17.3
120,000 to 139,999	5	11.1	5	6.8	35	15.2	27	9.0
140,000 to 159,999	4	8.9	8	11.0	17	7.4	32	10.7
160,000 to 179,999	5	11.1	6	8.2	22	9.5	25	8.3
180,000 to 199,999	2	4.4	4	5.5	13	5.6	18	6.0
200,000 to 249,999	5	11.1	14	19.2	12	5.2	34	11.3
250,000 to 299,999	2	4.4	5	6.8	11	4.8	10	3.3
300,000 to 399,999	2	4.4	2	2.7	5	2.2	12	4.0
400,000 to 499,999	1	2.2	2	2.7	2	.9	2	.7
500,000 to 599,999	0	.0	0	.0	0	.0	2	.7
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0



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