Grand Rapids Association of REALTORS® Comparative Activity Report May 2018

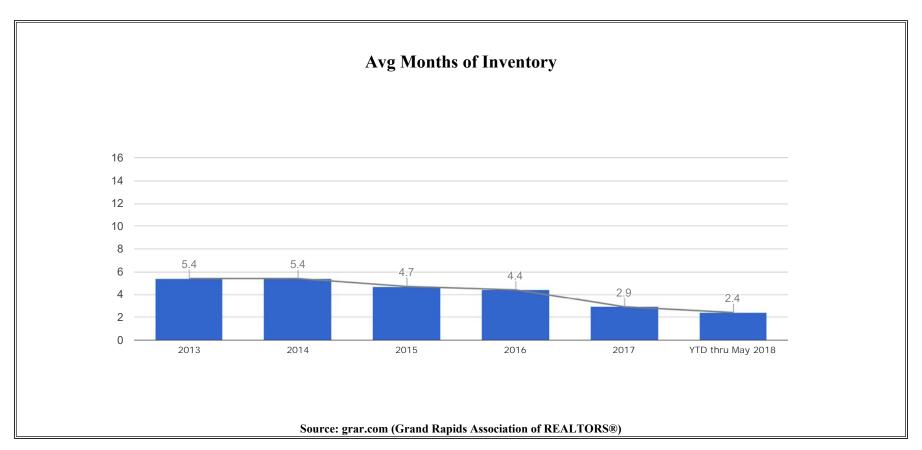
Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

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|-----------------------------|-------|--------|---------------|--------------------------|-----------------|---------------|----------------|------------|---------|
| May New Listings | 2018 | 2017 | % Chg Current | | rent Listings | | Avg | DOM | |
| Residential | 128 | 156 | -17.9% | Resi | dential | | 184 | 83 | |
| Multi-Family | 1 | 1 | .0% | Mult | i-Family | | 4 | 63 | |
| Vacant Land | 28 | 28 | .0% | Vaca | Vacant Land | | 218 | 315 | |
| YTD New Listings | | | | Tota | ıl | | 406 | | |
| Residential | 392 | 465 | -15.7% | | | | | | |
| Multi-Family | 7 | 5 | 40.0% | | | | | | |
| Vacant Land | 137 | 122 | 12.3% | | | | | | |
| | | | | Mon | ths of Inventor | y of Homes Ba | sed on Pending | Sales 2.0 | |
| May CLOSED Sales | | | 2018 | | | | | 2017 | |
| • | Units | % Chg | Volu | ıme % Chg | Avg DOM | | Units | Volume | Avg DOM |
| Residential | 69 | -13.8% | 9,358, | 655 -8.8% | 47 | | 80 | 10,256,242 | 42 |
| Multi-Family | 2 | .0% | 176, | 825 . <mark>0%</mark> | 49 | | 0 | 0 | C |
| Vacant Land | 14 | 7.7% | 260, | 000 -48.7% | 114 | | 13 | 506,700 | 212 |
| Total All Sales | 85 | -8.6% | 9,795, | 480 -9.0% | | | 93 | 10,762,942 | |
| Year-to-Date CLOSED Sales | | 2018 | | | | | | 2017 | |
| | Units | % Chg | Volu | ıme % Chg | | | Units | Volume | |
| Residential | 256 | -6.6% | 34,964, | 489 7.7% | | | 274 | 32,451,990 | |
| Multi-Family | 7 | 600.0% | 833, | 825 <mark>661.5</mark> % | | | 1 | 109,500 | |
| Vacant Land | 46 | 24.3% | 2,425, | 950 77.2% | | | 37 | 1,368,950 | |
| Total All Sales | 309 | -1.0% | 38,224, | 264 12.7% | | | 312 | 33,930,440 | |
| Stats based on CLOSED Sales | | | | | | | | | |
| | May | | | | | | R-TO-DATE | | |
| | | 018 | 2017 | % Chg | | 2018 | 2017 | 3 | |
| Avg Home Sale | 135, | | 128,203 | 5.8% | | 136,580 | 118,438 | | |
| Avg Sale Overall | 115, | 241 | 115,731 | 4% | | 123,703 | 108,751 | 13.7% | |

| May Pending Sales | | | 2018 | | 2017 | | | | |
|------------------------------|-------|--------|------------|--------------|---------|---------|---------|------------|---------|
| | Units | % Chg | Volume | % Chg | Avg DOM | | Units | Volume | Avg DOM |
| Residential | 90 | 5.9% | 14,466,159 | 26.4% | 42 | | 85 | 11,447,600 | 48 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | | 0 | 0 | 0 |
| Vacant Land | 16 | 60.0% | 1,005,700 | 95.9% | 165 | | 10 | 513,300 | 201 |
| Total All Sales | 106 | 11.6% | 15,471,859 | 29.4% | | | 95 | 11,960,900 | |
| Year-to-Date PENDING Sales | | | 2018 | | | | | 2017 | |
| | Units | % Chg | Volume | % Chg | | | Units | Volume | |
| Residential | 327 | -3.8% | 48,741,068 | 16.1% | | | 340 | 41,968,696 | |
| Multi-Family | 6 | 500.0% | 457,800 | 298.4% | | 1 41 | | 114,900 | |
| Vacant Land | 48 | 17.1% | 2,411,049 | 35.2% | | | | 1,783,350 | |
| Total All Sales | 381 | 3% | 51,609,917 | 17.7% | | | 382 | 43,866,946 | |
| Stats based on PENDING Sales | | | | | | | | | |
| | May | | | YEAR-TO-DATE | | | | | |
| | 2 | 018 | 2017 % | 5 Chg | | 2018 | 2017 | % Chg | |
| Avg Home Sale | 160, | 735 | 134,678 1 | 9.3% | | 149,055 | 123,437 | 20.8% | |
| Avg Sale Overall | 145 | 961 | 125,904 1 | 5.9% | | 135,459 | 114,835 | 18.0% | |

2018 Sales of Residential Single Family Homes by Price Class

| | | May | | | | YTE |) | |
|--------------------|--------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 0 | .0 | 0 | .0 | 3 | 1.2 | 1 | .3 |
| 20,000 to 29,999 | 0 | .0 | 0 | .0 | 3 | 1.2 | 2 | .6 |
| 30,000 to 39,999 | 1 | 1.4 | 2 | 2.2 | 7 | 2.7 | 9 | 2.8 |
| 40,000 to 49,999 | 1 | 1.4 | 2 | 2.2 | 7 | 2.7 | 6 | 1.8 |
| 50,000 to 59,999 | 4 | 5.8 | 4 | 4.4 | 12 | 4.7 | 20 | 6.1 |
| 60,000 to 69,999 | 6 | 8.7 | 2 | 2.2 | 20 | 7.8 | 13 | 4.0 |
| 70,000 to 79,999 | 2 | 2.9 | 5 | 5.6 | 9 | 3.5 | 18 | 5.5 |
| 80,000 to 89,999 | 2 | 2.9 | 5 | 5.6 | 10 | 3.9 | 12 | 3.7 |
| 90,000 to 99,999 | 4 | 5.8 | 5 | 5.6 | 13 | 5.1 | 12 | 3.7 |
| 100,000 to 119,999 | 8 | 11.6 | 9 | 10.0 | 26 | 10.2 | 39 | 11.9 |
| 120,000 to 139,999 | 15 | 21.7 | 5 | 5.6 | 38 | 14.8 | 40 | 12.2 |
| 140,000 to 159,999 | 4 | 5.8 | 13 | 14.4 | 20 | 7.8 | 31 | 9.5 |
| 160,000 to 179,999 | 11 | 15.9 | 10 | 11.1 | 36 | 14.1 | 42 | 12.8 |
| 180,000 to 199,999 | 1 | 1.4 | 6 | 6.7 | 10 | 3.9 | 17 | 5.2 |
| 200,000 to 249,999 | 6 | 8.7 | 12 | 13.3 | 24 | 9.4 | 36 | 11.0 |
| 250,000 to 299,999 | 2 | 2.9 | 6 | 6.7 | 11 | 4.3 | 16 | 4.9 |
| 300,000 to 399,999 | 2 | 2.9 | 1 | 1.1 | 6 | 2.3 | 8 | 2.4 |
| 400,000 to 499,999 | 0 | .0 | 2 | 2.2 | 0 | .0 | 2 | .6 |
| 500,000 to 599,999 | 0 | .0 | 1 | 1.1 | 0 | .0 | 2 | .6 |
| 600,000 to 699,999 | 0 | .0 | 0 | .0 | 1 | .4 | 1 | .3 |
| 700,000 to 799,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 800,000 to 899,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 900,000 to 999,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 1,000,000 or over | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |



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