Grand Rapids Association of REALTORS® Comparative Activity Report June 2018

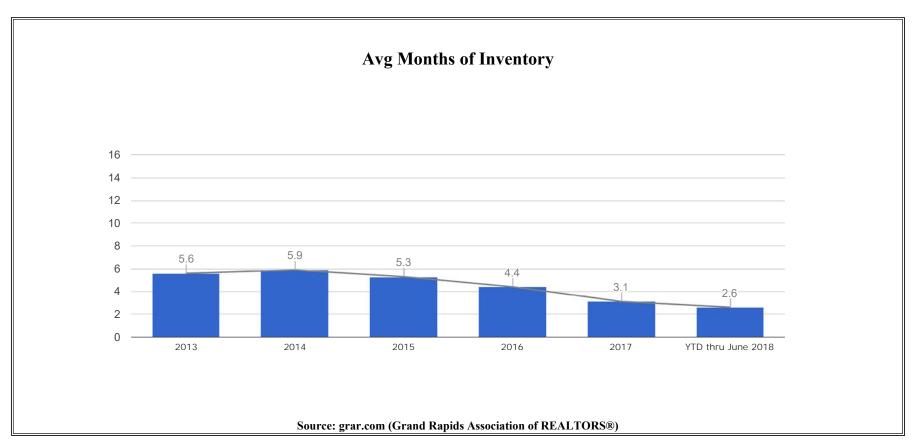
Note: This report reflects closed sales and current activity (sales written) in Allegan County.

| June New Listings | 2018 | 2017 | % Chg | | Current Listings Residential Multi-Family Vacant Land | | | Avg DOM | | | | |
|-----------------------------|-------|--------|----------|--------------|--|-----------------|---------------|----------------|--------------|---------|--|--|
| Residential | 228 | 249 | -8.4% | | | | | 437 | 102 | | | |
| Multi-Family | 1 | 2 | -50.0% | | | | | 8 | 104 | | | |
| Vacant Land | 90 | 82 | 9.8% | | | | | 676 | 289 | | | |
| YTD New Listings | | | | | Total | | | 1,121 | | | | |
| Residential | 1,122 | 1,171 | -4.2% | | | | | | | | | |
| Multi-Family | 20 | 11 | 81.8% | | | | | | | | | |
| Vacant Land | 535 | 551 | -2.9% | | | | | | | | | |
| | | | | | Month | ns of Inventory | y of Homes Ba | ised on Pendir | ng Sales 2.6 | | | |
| June CLOSED Sales | | | 2018 | | | | | | 2017 | | | |
| | Units | % Chg | Volu | ıme % | Chg | Avg DOM | | Units | Volume | Avg DOM | | |
| Residential | 163 | -10.4% | 38,232, | 078 -19 | 9.5% | 47 | | 182 | 47,504,216 | 52 | | |
| Multi-Family | 2 | 100.0% | 462, | 900 102 | 2.1% | 3 | | 1 | 229,000 | 5 | | |
| Vacant Land | 27 | -34.1% | 2,214, | 735 -39 | 9.8% | 230 | | 41 | 3,679,367 | 191 | | |
| Total All Sales | 192 | -14.3% | 40,909, | 713 -20 | 0.4% | | | 224 | 51,412,583 | | | |
| Year-to-Date CLOSED Sales | | 2018 | | | | | | | 2017 | | | |
| | Units | % Chg | Volu | ıme % | Chg | | | Units | Volume | | | |
| Residential | 722 | -6.5% | 158,532, | 743 -2 | 2.6% | | | 772 | 162,767,245 | | | |
| Multi-Family | 14 | 366.7% | 3,388, | 900 461 | 1.1% | | | 3 | 604,000 | | | |
| Vacant Land | 175 | -5.4% | 21,943, | 189 56 | 5.0% | | | 185 | 14,067,839 | | | |
| Total All Sales | 911 | -5.1% | 183,864, | 832 | 3.6% | | | 960 | 177,439,084 | | | |
| Stats based on CLOSED Sales | | | | | | | | | | | | |
| | June | | | YEAR-TO-DATE | | | | | | | | |
| | | 018 | 2017 | % Chg | | | 2018 | 20 | 3 | | | |
| Avg Home Sale | 234, | | 261,012 | -10.1% | | | 219,574 | 210,8 | | | | |
| Avg Sale Overall | 213, | 071 | 229,520 | -7.2% | | | 201,827 | 184,8 | 32 9.2% | | | |

| June Pending Sales | | | 2018 | | | 2017 | | | | |
|------------------------------|-------------|---------------------------|----------------|--------------|---------|---------|-----------|----------------|---------|--|
| | Units % Chg | | Volume | % Chg | Avg DOM | | Units | Volume | Avg DOM | |
| Residential | 171 | 4.9% | 41,492,885 | 21.1% | 32 | | 163 | 34,251,415 | 36 | |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | | 3 | 503,400 | 158 | |
| Vacant Land | 27 | 27 -15.6% 2,704,86 | 2,704,800 | 57.0% | 265 | 32 | 1,722,400 | 420 | | |
| Total All Sales | 198 | .0% | 44,197,685 | 21.2% | | | 198 | 36,477,215 | | |
| Year-to-Date PENDING Sales | | | 2018 | | | | | 2017 | | |
| | Units | % Chg | Volume | % Chg | | | Units | Volume | | |
| Residential | 873 | -7.3% | 195,379,129 | -2.8% | | | 942 | 201,026,799 | | |
| Multi-Family | 12 | 71.4% | 3,132,800 | 82.9% | | | 7 | 1,713,300 | | |
| Vacant Land | 188 | -10.0% | 18,349,383 .69 | | | | 209 | 209 18,232,050 | | |
| Total All Sales | 1,073 | -7.3% | 216,861,312 | -1.9% | | | 1,158 | 220,972,149 | | |
| Stats based on PENDING Sales | | | | | | | | | | |
| | June | | | YEAR-TO-DATE | | | | | | |
| | 20 | 018 | | Chg | | 2018 | 201 | 7 % Chg | | |
| Avg Home Sale | 242, | 648 | 210,131 1 | 5.5% | | 223,802 | 213,40 | 4 4.9% | | |
| Avg Sale Overall | 223, | 221 | 184,228 2 | 1.2% | | 202,107 | 190,82 | 2 5.9% | | |

2018 Sales of Residential Single Family Homes by Price Class

| | | June | | | | YTE |) | |
|--------------------|--------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 1 | .6 | 2 | 1.2 | 6 | .8 | 8 | .9 |
| 20,000 to 29,999 | 1 | .6 | 0 | .0 | 4 | .6 | 5 | .6 |
| 30,000 to 39,999 | 2 | 1.2 | 0 | .0 | 6 | .8 | 4 | .5 |
| 40,000 to 49,999 | 1 | .6 | 0 | .0 | 3 | . 4 | 4 | .5 |
| 50,000 to 59,999 | 2 | 1.2 | 4 | 2.3 | 11 | 1.5 | 9 | 1.0 |
| 60,000 to 69,999 | 2 | 1.2 | 1 | .6 | 11 | 1.5 | 12 | 1.4 |
| 70,000 to 79,999 | 2 | 1.2 | 3 | 1.8 | 14 | 1.9 | 21 | 2.4 |
| 80,000 to 89,999 | 3 | 1.8 | 2 | 1.2 | 13 | 1.8 | 17 | 1.9 |
| 90,000 to 99,999 | 1 | .6 | 4 | 2.3 | 9 | 1.2 | 19 | 2.2 |
| 100,000 to 119,999 | 7 | 4.3 | 12 | 7.0 | 50 | 6.9 | 55 | 6.3 |
| 120,000 to 139,999 | 17 | 10.4 | 13 | 7.6 | 72 | 10.0 | 99 | 11.3 |
| 140,000 to 159,999 | 13 | 8.0 | 20 | 11.7 | 78 | 10.8 | 89 | 10.2 |
| 160,000 to 179,999 | 15 | 9.2 | 17 | 9.9 | 78 | 10.8 | 95 | 10.9 |
| 180,000 to 199,999 | 12 | 7.4 | 8 | 4.7 | 58 | 8.0 | 71 | 8.1 |
| 200,000 to 249,999 | 34 | 20.9 | 30 | 17.5 | 111 | 15.4 | 126 | 14.4 |
| 250,000 to 299,999 | 22 | 13.5 | 20 | 11.7 | 79 | 10.9 | 98 | 11.2 |
| 300,000 to 399,999 | 14 | 8.6 | 19 | 11.1 | 67 | 9.3 | 82 | 9.4 |
| 400,000 to 499,999 | 7 | 4.3 | 8 | 4.7 | 17 | 2.4 | 21 | 2.4 |
| 500,000 to 599,999 | 2 | 1.2 | 2 | 1.2 | 14 | 1.9 | 11 | 1.3 |
| 600,000 to 699,999 | 2 | 1.2 | 1 | .6 | 9 | 1.2 | 9 | 1.0 |
| 700,000 to 799,999 | 0 | .0 | 1 | .6 | 3 | . 4 | 4 | .5 |
| 800,000 to 899,999 | 1 | .6 | 1 | .6 | 4 | .6 | 4 | .5 |
| 900,000 to 999,999 | 1 | .6 | 0 | .0 | 2 | .3 | 3 | .3 |
| 1,000,000 or over | 1 | .6 | 3 | 1.8 | 3 | .4 | 7 | .8 |



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