

**Grand Rapids Association of REALTORS®
Comparative Activity Report
June 2018**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

June New Listings	2018	2017	% Chg	Current Listings	Avg DOM	
Residential	68	73	-6.8%	Residential	97	66
Multi-Family	0	3	.0%	Multi-Family	2	6
Vacant Land	16	13	23.1%	Vacant Land	133	415
YTD New Listings				Total	232	
Residential	369	398	-7.3%			
Multi-Family	4	8	-50.0%			
Vacant Land	84	119	-29.4%			

Months of Inventory of Homes Based on Pending Sales 1.6

June CLOSED Sales	2018			Avg DOM	2017		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	68	9.7%	10,704,791	33	62	8,876,683	33
Multi-Family	1	.0%	125,000	52	0	0	0
Vacant Land	8	100.0%	784,220	114	4	111,900	387
Total All Sales	77	16.7%	11,614,011		66	8,988,583	

Year-to-Date CLOSED Sales	2018			Avg DOM	2017		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	299	5.3%	40,940,636	33	284	37,255,328	33
Multi-Family	6	500.0%	651,800	52	1	77,500	0
Vacant Land	42	.0%	2,123,200	114	42	2,261,140	387
Total All Sales	347	6.1%	43,715,636		327	39,593,968	

Stats based on CLOSED Sales

	June			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	157,423	143,172	10.0%	136,925	131,181	4.4%
Avg Sale Overall	150,831	136,191	10.7%	125,982	121,082	4.0%

June Pending Sales

	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	60	-6.3%	9,022,176	-8.0%	30	64	9,804,500	30
Multi-Family	2	.0%	182,500	.0%	62	0	0	0
Vacant Land	3	-62.5%	122,700	-38.4%	58	8	199,300	236
Total All Sales	65	-9.7%	9,327,376	-6.8%		72	10,003,800	

Year-to-Date PENDING Sales

	2018			2017	
	Units	% Chg	Volume	Units	Volume
Residential	360	2.6%	53,208,775	351	49,473,719
Multi-Family	7	600.0%	746,700	1	77,500
Vacant Land	48	-12.7%	3,748,440	55	3,620,419
Total All Sales	415	2.0%	57,703,915	407	53,171,638

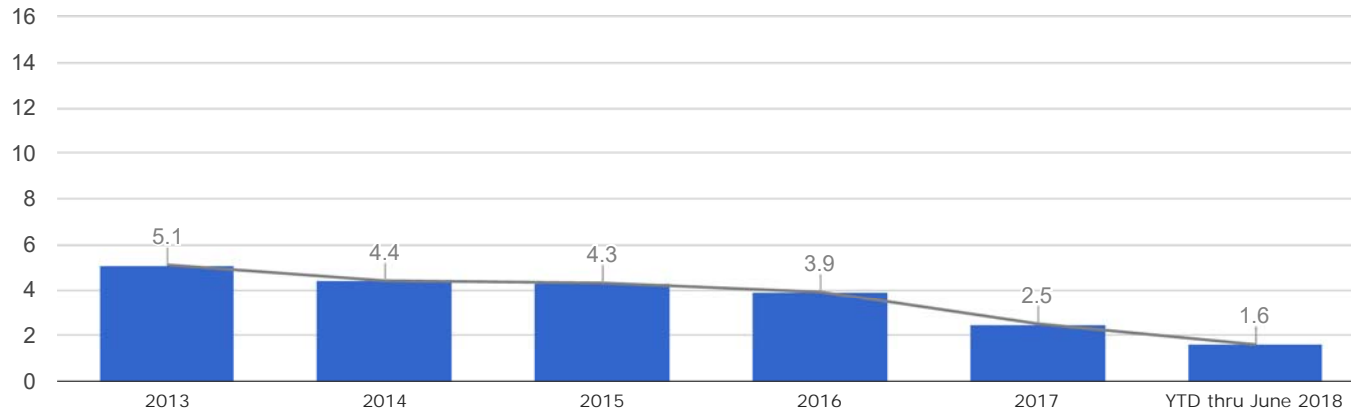
Stats based on PENDING Sales

	June			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	150,370	153,195	-1.8%	147,802	140,951	4.9%
Avg Sale Overall	143,498	138,942	3.3%	139,046	130,643	6.4%

2018 Sales of Residential Single Family Homes by Price Class

	June				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	4	1.3	3	.8
20,000 to 29,999	1	1.5	2	3.3	5	1.7	4	1.1
30,000 to 39,999	0	.0	0	.0	5	1.7	5	1.4
40,000 to 49,999	2	2.9	2	3.3	9	3.0	13	3.6
50,000 to 59,999	2	2.9	1	1.7	14	4.7	12	3.3
60,000 to 69,999	0	.0	3	5.0	8	2.7	8	2.2
70,000 to 79,999	2	2.9	2	3.3	16	5.4	25	6.9
80,000 to 89,999	4	5.9	5	8.3	17	5.7	19	5.3
90,000 to 99,999	4	5.9	5	8.3	16	5.4	17	4.7
100,000 to 119,999	6	8.8	6	10.0	41	13.7	58	16.1
120,000 to 139,999	9	13.2	8	13.3	44	14.7	35	9.7
140,000 to 159,999	13	19.1	4	6.7	30	10.0	36	10.0
160,000 to 179,999	5	7.4	6	10.0	27	9.0	31	8.6
180,000 to 199,999	4	5.9	4	6.7	17	5.7	22	6.1
200,000 to 249,999	9	13.2	4	6.7	21	7.0	38	10.6
250,000 to 299,999	3	4.4	4	6.7	14	4.7	14	3.9
300,000 to 399,999	3	4.4	4	6.7	8	2.7	16	4.4
400,000 to 499,999	1	1.5	0	.0	3	1.0	2	.6
500,000 to 599,999	0	.0	0	.0	0	.0	2	.6
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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