## Grand Rapids Association of REALTORS® Comparative Activity Report July 2018

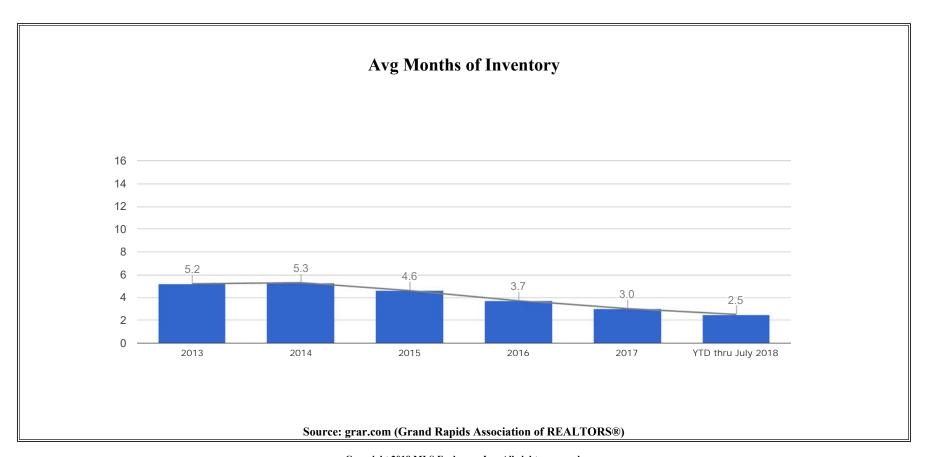
Note: This report reflects closed sales and current activity (sales written) in Barry County.

2018	2017	% Chg		Current Listings Residential Multi-Family Vacant Land			Avg DOM				
147	126	16.7%					269	75			
1	0	.0%					3	242			
44	16	175.0%					239	273			
				Total		·	511				
767	755	1.6%									
8	8	.0%									
238	194	22.7%									
				Month	ns of Inventor	y of Homes Ba	ised on Pending	Sales 2.6			
		2018						2017			
Units	% Chg	Volu	ıme	% Chg	Avg DOM		Units	Volume	Avg DOM		
83	2.5%	18,628,	.086	-1.4%	41		81	18,898,181	32		
3	200.0%	377,	700	481.1%	11		1	65,000	237		
19	90.0%	668,	000	29.8%	78		10	514,800	109		
105	14.1%	19,673,	786	1.0%			92	19,477,981			
		2018						2017			
Units	% Chg	Volu	ıme	% Chg			Units	Volume			
439	-5.6%	87,899,	250	2.2%			465	85,986,834			
7	133.3%	810,	700	175.3%			3	294,500			
67	-2.9%	3,956,	600	-35.3%			69	6,112,755			
513	-4.5%	92,666,	550	.3%			537	92,394,089			
	•										
				•							
224,	435 369	233,311 211,717	-3.89 -11.59			200,226 180,637	184,918 172,056				
	147 1 44 767 8 238 Units 83 3 19 105 Units 439 7 67 513	147 126 1 0 44 16  767 755 8 8 238 194  Units % Chg 83 2.5% 3 200.0% 19 90.0% 105 14.1%  Units % Chg 439 -5.6% 7 133.3% 67 -2.9% 513 -4.5%	147 126 16.7% 1 0 .0% 44 16 175.0%  767 755 1.6% 8 8 8 .0% 238 194 22.7%  2018  Units % Chg Volu 83 2.5% 18,628, 3 200.0% 377, 19 90.0% 668, 105 14.1% 19,673,  Units % Chg Volu 439 -5.6% 87,899, 7 133.3% 810, 67 -2.9% 3,956, 513 -4.5% 92,666,  July 2018  July 2018	147 126 16.7% 1 0 .0% 44 16 175.0%  767 755 1.6% 8 8 8 .0% 238 194 22.7%  2018  Units % Chg Volume 83 2.5% 18,628,086 3 200.0% 377,700 19 90.0% 668,000 105 14.1% 19,673,786  2018  Units % Chg Volume 83 2.5% 87,899,250 7 133.3% 810,700 7 133.3% 810,700 67 -2.9% 3,956,600 513 -4.5% 92,666,550	147 126 16.7% Reside 1 0 .0% Multi- 44 16 175.0% Vacar Total 767 755 1.6% 8 8 .0% 238 194 22.7% Month  2018  Units % Chg Volume % Chg 83 2.5% 18,628,086 -1.4% 3 200.0% 377,700 481.1% 19 90.0% 668,000 29.8% 105 14.1% 19,673,786 1.0%  Units % Chg Volume % Chg 668,000 29.8% 105 14.1% 19,673,786 1.0%  2018  Units % Chg Volume % Chg 87,899,250 2.2% 7 133.3% 810,700 175.3% 67 -2.9% 3,956,600 -35.3% 513 -4.5% 92,666,550 .3%	147 126 16.7% Residential 1 0 .0% Multi-Family 44 16 175.0% Vacant Land Total  767 755 1.6% 8 8 8 .0% 238 194 22.7%  Months of Inventory  2018  Units % Chg Volume % Chg Avg DOM 83 2.5% 18,628,086 -1.4% 41 3 200.0% 377,700 481.1% 11 19 90.0% 668,000 29.8% 78  105 14.1% 19,673,786 1.0%  2018  Units % Chg Volume % Chg 439 -5.6% 87,899,250 2.2% 7 133.3% 810,700 175.3% 67 -2.9% 3,956,600 -35.3% 513 -4.5% 92,666,550 .3%	147 126 16.7% Residential 1 0 .0% Multi-Family 44 16 175.0% Vacant Land Total  767 755 1.6% 8 8 .0% 238 194 22.7%  Months of Inventory of Homes Bate  2018  Units % Chg Volume % Chg Avg DOM 83 2.5% 18,628,086 -1.4% 41 3 200.0% 377,700 481.1% 11 19 90.0% 668,000 29.8% 78  105 14.1% 19,673,786 1.0%  2018  Units % Chg Volume % Chg 439 -5.6% 87,899,250 2.2% 7 133.3% 810,700 175.3% 67 -2.9% 3,956,600 -35.3% 513 -4.5% 92,666,550 .3%  Sully YEA 2018  2018  Very Chg 439 -5.6% 3,956,600 -35.3% 513 -4.5% 92,666,550 .3%	147       126       16.7%       Residential       269         1       0       .0%       Multi-Family       3         44       16       175.0%       Vacant Land       239         767       755       1.6%       511         8       8       .0%       .0%         238       194       22.7%         Months of Inventory of Homes Based on Pending States         Wolume 96 Chg Avg DOM Units         83       2.5%       18.628,086 -1.4% 41       81         3       200.0%       377,700 481.1% 11       1       1         19       90.0%       668,000 29.8% 78       10         105       14.1% 19,673,786 1.0%       92     Units  **YEAR-TO-DATE*  **July**  *	147       126       16.7%       Residential       269       75         1       0       .0%       Multi-Family       3       242         44       16       175.0%       Vacant Land       239       273         Total       511         Total       511         Months of Inventory of Homes Based on Pending Sales 2.6         Months of Inventory of Homes Based on Pending Sales 2.6         Wolume       % Chg       Avg DOM       Units       Volume         83       2.5%       18,628,086       -1.4%       41       81       18,898,181         3       200.0%       377,700       481.1%       11       1       65,000         19       90.0%       668,000       29.8%       78       10       514,800         105       14.1%       19,673,786       1.0%       92       19,477,981         Units       Volume       % Chg       Units       Volume         439       -5.6%       87,899,250       2.2%       465       85,986,834         7       133,3%       810,700       175,3%       3       294,500         67       -2.9%       3,9		

July Pending Sales	2018					2017								
	Units	% Chg	Volume	% Chg	Avg DOM		Units	Volume	Avg DOM					
Residential	103	33.8%	21,303,400	39.2%	41		77	15,300,199	35					
Multi-Family	1	.0% 97,900 40.1% 105 1 35.7% 1,029,900 101.0% 82 14	1 . <mark>0%</mark> 97,900 <mark>40.1%</mark> 105 1	1 .0% 97,900 40.1% 105 1	1 .0% 97,900 40.1% 105 1	1 .0% 97,900 40.1% 105 1 <i>6</i>	1 .0% 97,900 40.1% 105 1 6 <sup>6</sup>	. <mark>0%</mark> 97,900 <b>40.1%</b> 105 1 6	105 1	05 1	1 69,900		47	
Vacant Land	19		1,029,900	101.0%	82		14	512,500	189					
Total All Sales	123	33.7%	22,431,200	41.2%			92	15,882,599						
Year-to-Date PENDING Sales			2018					2017						
	Units	% Chg	Volume	% Chg			Units	Volume						
Residential	580	5%	118,353,445	8.5%			583	109,054,254						
Multi-Family	9	125.0%	1,072,400	246.0%			4	309,900						
Vacant Land	83	-2.4%	5,586,995	-13.1%			85	6,430,499						
Total All Sales	672	.0%	125,012,840	8.0%			672	115,794,653						
Stats based on PENDING Sales														
		July					R-TO-DATE							
	2	018		Chg		2018	2017	9						
Avg Home Sale	206,	829	198,704	4.1%		204,058	187,057	9.1%						
Avg Sale Overall	182,	367	172,637	5.6%		186,031	172,313	8.0%						

2018 Sales of Residential Single Family Homes by Price Class

		July					YTD		
	Closed	%	Pending	%	Clos	ed	%	Pending	%
Under to 19,999	0	.0	0	.0		3	.7	2	.3
20,000 to 29,999	0	.0	1	1.0		3	.7	4	.7
30,000 to 39,999	1	1.2	0	.0		4	.9	6	1.0
40,000 to 49,999	1	1.2	1	1.0		4	.9	7	1.2
50,000 to 59,999	1	1.2	0	.0		2	.5	3	.5
60,000 to 69,999	4	4.8	2	1.9		9	2.1	8	1.4
70,000 to 79,999	3	3.6	2	1.9		9	2.1	14	2.4
80,000 to 89,999	0	.0	5	4.9		12	2.7	15	2.6
90,000 to 99,999	3	3.6	1	1.0		16	3.6	21	3.6
100,000 to 119,999	4	4.8	8	7.8		30	6.8	37	6.4
120,000 to 139,999	5	6.0	17	16.5		42	9.6	65	11.2
140,000 to 159,999	6	7.2	9	8.7		27	6.2	45	7.8
160,000 to 179,999	14	16.9	6	5.8		49	11.2	52	9.0
180,000 to 199,999	7	8.4	12	11.7		46	10.5	60	10.3
200,000 to 249,999	11	13.3	17	16.5		90	20.5	115	19.8
250,000 to 299,999	7	8.4	2	1.9		41	9.3	49	8.4
300,000 to 399,999	6	7.2	13	12.6		28	6.4	41	7.1
400,000 to 499,999	8	9.6	3	2.9		18	4.1	25	4.3
500,000 to 599,999	0	.0	4	3.9		1	.2	6	1.0
600,000 to 699,999	0	.0	0	.0		1	.2	1	.2
700,000 to 799,999	0	.0	0	.0		0	.0	1	.2
800,000 to 899,999	0	.0	0	.0		1	.2	0	.0
900,000 to 999,999	1	1.2	0	.0		1	.2	1	.2
1,000,000 or over	1	1.2	0	.0		2	.5	2	.3



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