Grand Rapids Association of REALTORS® Comparative Activity Report July 2018

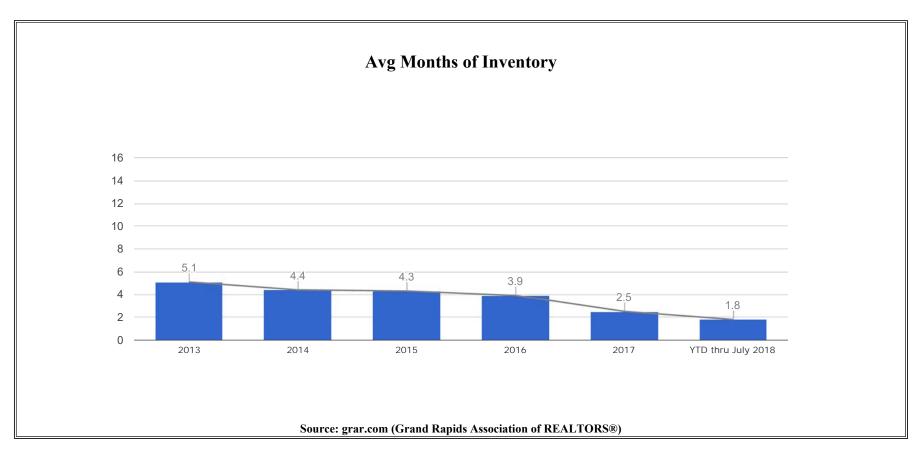
Note: This report reflects closed sales and current activity (sales written) in Ionia County.

2018	2017	% Chg	Curr	Current Listings Residential Multi-Family Vacant Land		Avg DOM			
93	70	32.9%				139	65		
4	2	100.0%	Multi			3	28		
14	21	-33.3%	Vaca			126 444			
			Total			268			
462	468	-1.3%							
8	10	-20.0%							
98	140	-30.0%							
			Mont	hs of Inventor	y of Homes Ba	sed on Pending :	Sales 3.3		
		2018					2017		
Units	% Chg	Volu	ıme % Chg	Avg DOM		Units	Volume	Avg DOM	
53	-10.2%	8,482,	440 -3.8%	29		59	8,821,251	41	
1	.0%	48,	.0%	72		0	0	0	
6	-45.5%	600,	900 77.8%	101		11	337,900	97	
60	-14.3%	9,131,	3403%			70	9,159,151		
ales 2018						2017			
Units	% Chg	Volu	ıme % Chg			Units	Volume		
352	2.6%	49,423,	076 7.3%			343	46,076,579		
7	600.0%	699,	800 803.0%			1	77,500		
48	-9.4%	2,724,	100 4.8%			53	2,599,040		
407	2.5%	52,846,	976 8.4%			397	48,753,119		
3									
			•						
160,	046 189	149,513 130,845	7.0% 16.3%		140,406 129,845	134,334 122,804			
	93 4 14 462 8 98 Units 53 1 6 60 Units 352 7 48 407	93 70 4 2 14 21 462 468 8 10 98 140 Units % Chg 53 -10.2% 1 .0% 6 -45.5% 60 -14.3% Units % Chg 352 2.6% 7 600.0% 48 -9.4% 407 2.5%	93 70 32.9% 4 2 100.0% 14 21 -33.3% 462 468 -1.3% 8 10 -20.0% 98 140 -30.0% 2018 Units % Chg Volu 53 -10.2% 8,482, 1 .0% 48, 6 -45.5% 600, 60 -14.3% 9,131, 2018 Units % Chg Volu 352 2.6% 49,423, 7 600.0% 699, 48 -9.4% 2,724, 407 2.5% 52,846, July 2018	93 70 32.9% Resident 4 2 100.0% Multity 14 21 -33.3% Vaca Total 462 468 -1.3% 8 10 -20.0% 98 140 -30.0% Mont 2018 Units % Chg Volume % Chg 53 -10.2% 8,482,440 -3.8% 1 .0% 48,000 .0% 6 -45.5% 600,900 77.8% 60 -14.3% 9,131,3403% Units % Chg Volume % Chg 352 2.6% 49,423,076 7.3% 7 600.0% 699,800 803.0% 48 -9.4% 2,724,100 4.8% 407 2.5% 52,846,976 8.4% July 2018 July 2018 2017 % Chg	93 70 32.9% Residential 4 2 100.0% Multi-Family 14 21 -33.3% Vacant Land Total 462 468 -1.3% 8 10 -20.0% 98 140 -30.0% Months of Inventor 2018 Units % Chg Volume % Chg Avg DOM 53 -10.2% 8.482,440 -3.8% 29 1 .0% 48,000 .0% 72 6 -45.5% 600,900 77.8% 101 60 -14.3% 9,131,3403% Units % Chg Volume % Chg 352 2.6% 49,423,076 7.3% 7 600.0% 699,800 803.0% 48 -9.4% 2,724,100 4.8% 407 2.5% 52,846,976 8.4%	93 70 32.9% Residential 4 2 100.0% Multi-Family 14 21 -33.3% Vacant Land Total 462 468 -1.3% 8 10 -20.0% 98 140 -30.0% Months of Inventory of Homes Ba 2018 Units % Chg Volume % Chg Avg DOM 53 -10.2% 8,482,440 -3.8% 29 1 .0% 48,000 .0% 72 6 -45.5% 600,900 77.8% 101 60 -14.3% 9,131,3403% Units % Chg Volume % Chg 352 2.6% 49,423,076 7.3% 7 600.0% 699,800 803.0% 48 -9.4% 2,724,100 4.8% 407 2.5% 52,846,976 8.4% VEALUMENT OF TAMES TO TOTAL OF TAMES TO TAMES TO TOTAL OF TAMES TO TAMES TO TOTAL OF TAMES TO TOTAL OF TAMES TO TAMES TO TAMES TO TAMES TO TAMES TO TAMES TO TOTAL OF TAMES TO TAM	93 70 32.9% Residential 139 4 2 100.0% Multi-Family 3 14 21 -33.3% Vacant Land 126 Total 268 462 468 -1.3% 8 10 -20.0% 98 140 -30.0% Months of Inventory of Homes Based on Pending 9 2018 Units % Chg Volume % Chg Avg DOM Units 53 -10.2% 8,482,440 -3.8% 29 59 1 .0% 48,000 .0% 72 0 6 -45.5% 600,900 77.8% 101 11 60 -14.3% 9,131,3403% 70 2018 Units % Chg Volume % Chg Units 352 2.6% 49,423,076 7.3% 343 7 600.0% 699,800 803.0% 1 48 -9.4% 2,724,100 4.8% 53 407 2.5% 52,846,976 8.4% YEAR-TO-DATE 2018 July July VEAR-TO-DATE	93 70 32.9% Residential 139 65 4 2 100.0% Multi-Family 3 28 14 21 -33.3% Vacant Land 126 444 Total 268 462 468 -1.3%	

July Pending Sales	2018					2017				
	Units	% Chg	Volu	me % Chg	Avg DOM		Units	Volume	Avg DOM	
Residential	42	-12.5%	6,540,5	-15.4%	24		48	7,732,100	35	
Multi-Family	1	-50.0%	159,0	-36.4%	11		2	249,900	30	
Vacant Land	11	22.2%	800,4	23.7%	78		9 647,200	647,200	53	
Total All Sales	54	-8.5%	7,499,9	-13.1%		59 8,629,		8,629,200		
Year-to-Date PENDING Sales			2018					2017		
	Units	% Chg	Volu	me % Chg			Units	Volume		
Residential	402	.8%	59,749,3	345 4.4%			399	57,205,819		
Multi-Family	8	166.7%	905,7	700 176.6%			3	327,400		
Vacant Land	59	-7.8%	4,548,8	6.6%			64	4,267,619		
Total All Sales	469	.6%	65,203,8	5.5%			466	61,800,838		
Stats based on PENDING Sales										
	July			YEAR-TO-DATE						
		018	2017	% Chg		2018	2017	5		
Avg Home Sale	155,	728	161,085	-3.3%		148,630	143,373	3.7%		
Avg Sale Overall	138,	888	146,258	-5.0%		139,027	132,620	4.8%		

2018 Sales of Residential Single Family Homes by Price Class July

		July				YTD		
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	4	1.1	3	.7
20,000 to 29,999	0	.0	0	.0	5	1.4	4	1.0
30,000 to 39,999	0	.0	0	.0	5	1.4	5	1.2
40,000 to 49,999	1	1.9	2	4.8	10	2.8	15	3.7
50,000 to 59,999	1	1.9	0	.0	15	4.3	12	3.0
60,000 to 69,999	2	3.8	0	.0	10	2.8	8	2.0
70,000 to 79,999	3	5.7	2	4.8	19	5.4	27	6.7
80,000 to 89,999	2	3.8	2	4.8	19	5.4	21	5.2
90,000 to 99,999	4	7.5	2	4.8	20	5.7	19	4.7
100,000 to 119,999	9	17.0	8	19.0	50	14.2	66	16.4
120,000 to 139,999	6	11.3	3	7.1	50	14.2	38	9.5
140,000 to 159,999	0	.0	4	9.5	30	8.5	40	10.0
160,000 to 179,999	6	11.3	9	21.4	33	9.4	40	10.0
180,000 to 199,999	6	11.3	1	2.4	23	6.5	23	5.7
200,000 to 249,999	7	13.2	6	14.3	28	8.0	44	10.9
250,000 to 299,999	2	3.8	2	4.8	16	4.5	16	4.0
300,000 to 399,999	4	7.5	0	.0	12	3.4	16	4.0
400,000 to 499,999	0	.0	1	2.4	3	.9	3	.7
500,000 to 599,999	0	.0	0	.0	0	.0	2	.5
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0



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