

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
August 2018**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

August New Listings	2018	2017	% Chg	Current Listings	Avg DOM	
Residential	130	106	22.6%	Residential	263	82
Multi-Family	2	1	100.0%	Multi-Family	5	107
Vacant Land	35	19	84.2%	Vacant Land	239	286
<b>YTD New Listings</b>				<b>Total</b>	<b>507</b>	
Residential	897	861	4.2%			
Multi-Family	10	9	11.1%			
Vacant Land	273	213	28.2%			

Months of Inventory of Homes Based on Pending Sales 2.4

August CLOSED Sales	2018			Avg DOM	2017		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	84	2.4%	19,575,950	36	82	17,283,340	40
Multi-Family	1	.0%	150,000	0	1	40,000	46
Vacant Land	13	18.2%	1,153,500	119	11	603,300	123
<b>Total All Sales</b>	<b>98</b>	<b>4.3%</b>	<b>20,879,450</b>		<b>94</b>	<b>17,926,640</b>	

Year-to-Date CLOSED Sales	2018			Avg DOM	2017		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	523	-4.4%	107,475,200	36	547	103,270,174	40
Multi-Family	8	100.0%	960,700	0	4	334,500	46
Vacant Land	80	.0%	5,110,100	119	80	6,716,055	123
<b>Total All Sales</b>	<b>611</b>	<b>-3.2%</b>	<b>113,546,000</b>		<b>631</b>	<b>110,320,729</b>	

**Stats based on CLOSED Sales**

	August			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	233,047	210,772	10.6%	205,498	188,794	8.8%
Avg Sale Overall	213,056	190,709	11.7%	185,836	174,835	6.3%

**August Pending Sales**

	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	109	7.9%	21,377,316	6.5%	44	101	20,077,748	43
Multi-Family	1	-66.7%	150,000	-31.5%	0	3	218,900	40
Vacant Land	12	33.3%	552,199	11.2%	79	9	496,800	75
Total All Sales	122	8.0%	22,079,515	6.2%		113	20,793,448	

**Year-to-Date PENDING Sales**

	2018			2017		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	689	.7%	139,730,761	8.2%	684	129,132,002
Multi-Family	10	42.9%	1,222,400	131.2%	7	528,800
Vacant Land	95	1.1%	6,139,194	-11.4%	94	6,927,299
Total All Sales	794	1.1%	147,092,355	7.7%	785	136,588,101

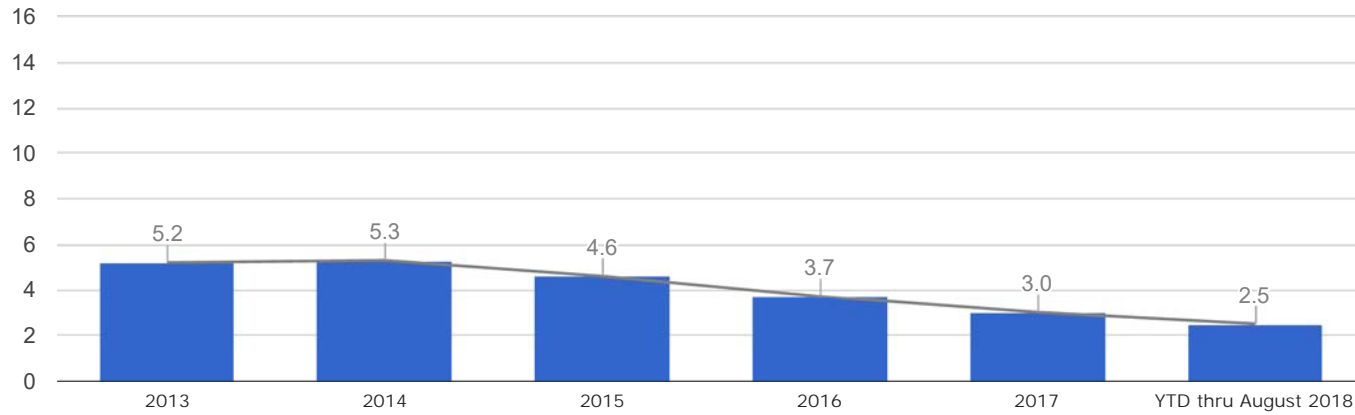
**Stats based on PENDING Sales**

	August			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	196,122	198,790	-1.3%	202,802	188,789	7.4%
Avg Sale Overall	180,980	184,013	-1.6%	185,255	173,998	6.5%

2018 Sales of Residential Single Family Homes by Price Class

	August				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	3	.6	2	.3
20,000 to 29,999	0	.0	0	.0	3	.6	4	.6
30,000 to 39,999	0	.0	0	.0	4	.8	6	.9
40,000 to 49,999	0	.0	0	.0	4	.8	7	1.0
50,000 to 59,999	2	2.4	1	.9	4	.8	4	.6
60,000 to 69,999	0	.0	1	.9	9	1.7	9	1.3
70,000 to 79,999	2	2.4	3	2.8	11	2.1	17	2.5
80,000 to 89,999	1	1.2	6	5.5	13	2.5	21	3.0
90,000 to 99,999	2	2.4	4	3.7	18	3.4	25	3.6
100,000 to 119,999	3	3.6	8	7.3	33	6.3	45	6.5
120,000 to 139,999	10	11.9	13	11.9	52	9.9	78	11.3
140,000 to 159,999	10	11.9	13	11.9	37	7.1	58	8.4
160,000 to 179,999	6	7.1	11	10.1	55	10.5	63	9.1
180,000 to 199,999	9	10.7	9	8.3	55	10.5	69	10.0
200,000 to 249,999	13	15.5	13	11.9	103	19.7	128	18.6
250,000 to 299,999	7	8.3	16	14.7	48	9.2	65	9.4
300,000 to 399,999	9	10.7	7	6.4	37	7.1	48	7.0
400,000 to 499,999	5	6.0	2	1.8	23	4.4	27	3.9
500,000 to 599,999	4	4.8	1	.9	5	1.0	7	1.0
600,000 to 699,999	1	1.2	1	.9	2	.4	2	.3
700,000 to 799,999	0	.0	0	.0	0	.0	1	.1
800,000 to 899,999	0	.0	0	.0	1	.2	0	.0
900,000 to 999,999	0	.0	0	.0	1	.2	1	.1
1,000,000 or over	0	.0	0	.0	2	.4	2	.3

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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