

**Grand Rapids Association of REALTORS®
Comparative Activity Report
September 2018**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

September New Listings	2018	2017	% Chg	Current Listings	Avg DOM	
Residential	108	106	1.9%	Residential	269	82
Multi-Family	5	3	66.7%	Multi-Family	5	111
Vacant Land	8	16	-50.0%	Vacant Land	206	341
YTD New Listings				Total	480	
Residential	1,005	967	3.9%			
Multi-Family	15	12	25.0%			
Vacant Land	281	229	22.7%			

Months of Inventory of Homes Based on Pending Sales 3.7

September CLOSED Sales	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	93	-7.9%	18,222,939	-5.5%	42	101	19,273,860	33
Multi-Family	0	.0%	0	.0%	0	3	229,800	40
Vacant Land	18	20.0%	1,286,640	42.8%	71	15	901,150	103
Total All Sales	111	-6.7%	19,509,579	-4.4%		119	20,404,810	

Year-to-Date CLOSED Sales	2018			2017	
	Units	% Chg	Volume	% Chg	Volume
Residential	616	-4.9%	125,698,139	2.6%	122,544,034
Multi-Family	8	14.3%	960,700	70.2%	564,300
Vacant Land	98	3.2%	6,396,740	-16.0%	7,617,205
Total All Sales	722	-3.7%	133,055,579	1.8%	130,725,539

Stats based on CLOSED Sales

	September			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	195,946	190,830	2.7%	204,055	189,111	7.9%
Avg Sale Overall	175,762	171,469	2.5%	184,288	174,301	5.7%

September Pending Sales

	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	72	-2.7%	15,106,279	8.5%	41	74	13,924,099	41
Multi-Family	1	.0%	55,000	-59.2%	46	1	134,900	12
Vacant Land	11	-15.4%	2,523,136	141.0%	113	13	1,047,000	207
Total All Sales	84	-4.5%	17,684,415	17.1%		88	15,105,999	

Year-to-Date PENDING Sales

	2018			2017	
	Units	% Chg	Volume	Units	Volume
Residential	761	.4%	154,837,040	758	143,056,101
Multi-Family	11	37.5%	1,277,400	8	663,700
Vacant Land	106	-.9%	8,662,330	107	7,974,299
Total All Sales	878	.6%	164,776,770	873	151,694,100

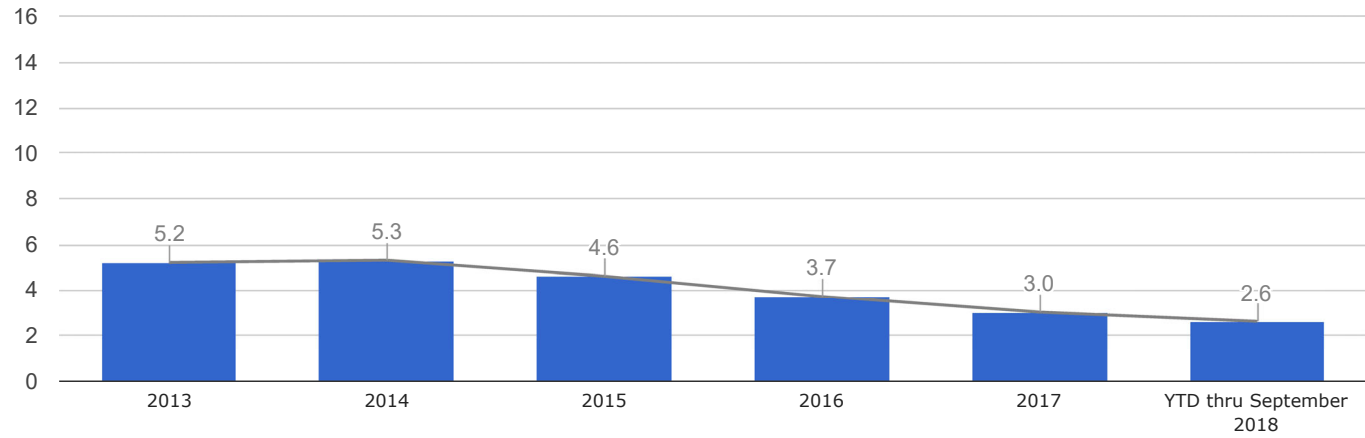
Stats based on PENDING Sales

	September			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	209,809	188,164	11.5%	203,465	188,728	7.8%
Avg Sale Overall	210,529	171,659	22.6%	187,673	173,762	8.0%

2018 Sales of Residential Single Family Homes by Price Class

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	3	.5	2	.3
20,000 to 29,999	0	.0	0	.0	3	.5	4	.5
30,000 to 39,999	1	1.1	2	2.8	5	.8	8	1.1
40,000 to 49,999	0	.0	1	1.4	4	.6	8	1.1
50,000 to 59,999	1	1.1	1	1.4	5	.8	5	.7
60,000 to 69,999	1	1.1	0	.0	10	1.6	9	1.2
70,000 to 79,999	2	2.2	1	1.4	13	2.1	18	2.4
80,000 to 89,999	4	4.3	1	1.4	17	2.8	22	2.9
90,000 to 99,999	2	2.2	3	4.2	20	3.2	28	3.7
100,000 to 119,999	5	5.4	7	9.7	38	6.2	52	6.8
120,000 to 139,999	12	12.9	9	12.5	64	10.4	87	11.4
140,000 to 159,999	11	11.8	5	6.9	48	7.8	63	8.3
160,000 to 179,999	8	8.6	6	8.3	63	10.2	69	9.1
180,000 to 199,999	11	11.8	3	4.2	66	10.7	72	9.5
200,000 to 249,999	10	10.8	12	16.7	113	18.3	140	18.4
250,000 to 299,999	15	16.1	6	8.3	63	10.2	71	9.3
300,000 to 399,999	7	7.5	10	13.9	44	7.1	58	7.6
400,000 to 499,999	2	2.2	5	6.9	25	4.1	32	4.2
500,000 to 599,999	1	1.1	0	.0	6	1.0	7	.9
600,000 to 699,999	0	.0	0	.0	2	.3	2	.3
700,000 to 799,999	0	.0	0	.0	0	.0	1	.1
800,000 to 899,999	0	.0	0	.0	1	.2	0	.0
900,000 to 999,999	0	.0	0	.0	1	.2	1	.1
1,000,000 or over	0	.0	0	.0	2	.3	2	.3

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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