

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
October 2018**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>October New Listings</b>	<b>2018</b>	<b>2017</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	87	88	-1.1%	Residential	244	83
Multi-Family	2	0	.0%	Multi-Family	4	47
Vacant Land	14	19	-26.3%	Vacant Land	191	372
<b>YTD New Listings</b>				<b>Total</b>	<b>439</b>	
Residential	1,092	1,055	3.5%			
Multi-Family	17	12	41.7%			
Vacant Land	295	248	19.0%			

Months of Inventory of Homes Based on Pending Sales 4.1

<b>October CLOSED Sales</b>	<b>2018</b>			<b>2017</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	73	7.4%	15,389,624	28.9%	42	68	11,943,778	33
Multi-Family	1	.0%	55,000	25.0%	46	1	44,000	151
Vacant Land	6	-40.0%	329,136	-46.0%	206	10	609,780	102
<b>Total All Sales</b>	<b>80</b>	<b>1.3%</b>	<b>15,773,760</b>	<b>25.2%</b>		<b>79</b>	<b>12,597,558</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2018</b>			<b>2017</b>			
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>		<b>Units</b>	<b>Volume</b>
Residential	689	-3.8%	141,087,763	4.9%		716	134,487,812
Multi-Family	9	12.5%	1,015,700	67.0%		8	608,300
Vacant Land	104	-1.0%	6,725,876	-18.2%		105	8,226,985
<b>Total All Sales</b>	<b>802</b>	<b>-3.3%</b>	<b>148,829,339</b>	<b>3.8%</b>		<b>829</b>	<b>143,323,097</b>

**Stats based on CLOSED Sales**

	<b>October</b>			<b>YEAR-TO-DATE</b>		
	<b>2018</b>	<b>2017</b>	<b>% Chg</b>	<b>2018</b>	<b>2017</b>	<b>% Chg</b>
Avg Home Sale	210,817	175,644	20.0%	204,772	187,832	9.0%
Avg Sale Overall	197,172	159,463	23.6%	185,573	172,887	7.3%

**October Pending Sales**

	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	59	-7.8%	11,697,529	-0.1%	43	64	11,705,970	43
Multi-Family	0	0.0%	0	0.0%	0	2	176,500	95
Vacant Land	7	-36.4%	504,700	-41.4%	113	11	861,800	135
Total All Sales	66	-14.3%	12,202,229	-4.3%		77	12,744,270	

**Year-to-Date PENDING Sales**

	2018			2017	
	Units	% Chg	Volume	Units	Volume
Residential	820	-0.2%	166,534,569	822	154,762,071
Multi-Family	11	10.0%	1,277,400	10	840,200
Vacant Land	113	-4.2%	9,167,030	118	8,836,099
Total All Sales	944	-0.6%	176,978,999	950	164,438,370

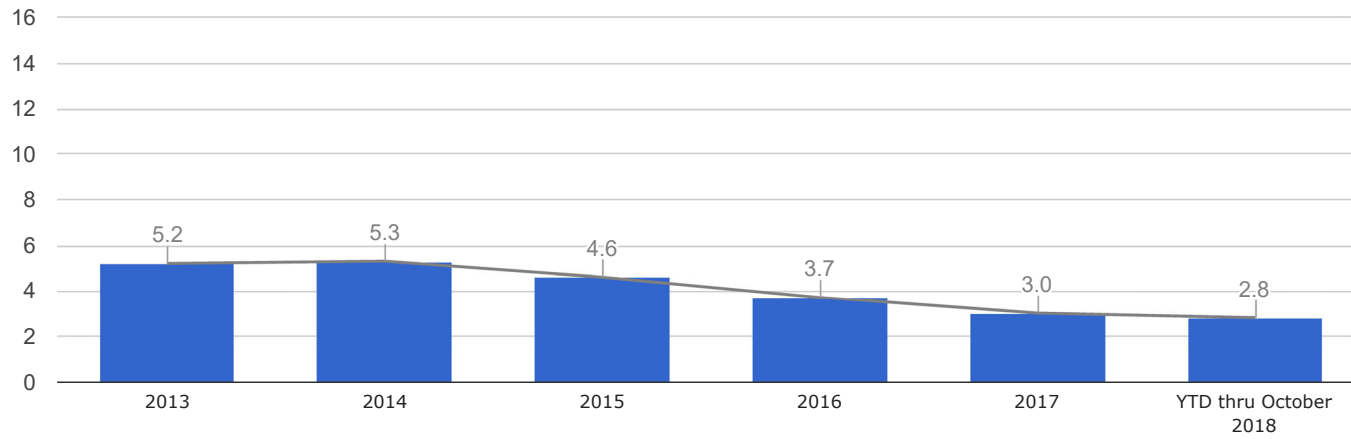
**Stats based on PENDING Sales**

	October			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	198,263	182,906	8.4%	203,091	188,275	7.9%
Avg Sale Overall	184,882	165,510	11.7%	187,478	173,093	8.3%

**2018 Sales of Residential Single Family Homes by Price Class**

	October				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	3	.4	2	.2
20,000 to 29,999	0	.0	0	.0	3	.4	4	.5
30,000 to 39,999	2	2.7	2	3.4	7	1.0	10	1.2
40,000 to 49,999	1	1.4	1	1.7	5	.7	9	1.1
50,000 to 59,999	1	1.4	3	5.1	6	.9	8	1.0
60,000 to 69,999	1	1.4	0	.0	11	1.6	9	1.1
70,000 to 79,999	1	1.4	2	3.4	14	2.0	20	2.4
80,000 to 89,999	3	4.1	0	.0	20	2.9	22	2.7
90,000 to 99,999	2	2.7	2	3.4	22	3.2	30	3.7
100,000 to 119,999	5	6.8	3	5.1	43	6.2	55	6.7
120,000 to 139,999	8	11.0	4	6.8	72	10.4	91	11.1
140,000 to 159,999	9	12.3	6	10.2	57	8.3	69	8.4
160,000 to 179,999	4	5.5	7	11.9	67	9.7	76	9.3
180,000 to 199,999	5	6.8	9	15.3	71	10.3	81	9.9
200,000 to 249,999	12	16.4	5	8.5	125	18.1	145	17.7
250,000 to 299,999	3	4.1	9	15.3	66	9.6	80	9.8
300,000 to 399,999	11	15.1	4	6.8	55	8.0	62	7.6
400,000 to 499,999	4	5.5	1	1.7	29	4.2	33	4.0
500,000 to 599,999	0	.0	0	.0	6	.9	7	.9
600,000 to 699,999	0	.0	0	.0	2	.3	2	.2
700,000 to 799,999	0	.0	0	.0	0	.0	1	.1
800,000 to 899,999	0	.0	0	.0	1	.1	0	.0
900,000 to 999,999	0	.0	0	.0	1	.1	1	.1
1,000,000 or over	1	1.4	1	1.7	3	.4	3	.4

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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