

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
November 2018**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>November New Listings</b>	<b>2018</b>	<b>2017</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	67	58	15.5%	Residential	222	93
Multi-Family	0	1	.0%	Multi-Family	3	79
Vacant Land	14	17	-17.6%	Vacant Land	184	396
<b>YTD New Listings</b>				<b>Total</b>	<b>409</b>	
Residential	1,159	1,113	4.1%			
Multi-Family	17	13	30.8%			
Vacant Land	309	265	16.6%			

Months of Inventory of Homes Based on Pending Sales 3.5

<b>November CLOSED Sales</b>	<b>2018</b>			<b>2017</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	59	-10.6%	11,186,590	-11.7%	44	66	12,662,540	47
Multi-Family	0	.0%	0	.0%	0	1	123,000	12
Vacant Land	7	-12.5%	899,000	-9.7%	55	8	996,000	210
<b>Total All Sales</b>	<b>66</b>	<b>-12.0%</b>	<b>12,085,590</b>	<b>-12.3%</b>		<b>75</b>	<b>13,781,540</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2018</b>			<b>2017</b>	
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Volume</b>
Residential	748	-4.3%	152,274,353	3.5%	147,150,352
Multi-Family	9	.0%	1,015,700	38.9%	731,300
Vacant Land	111	-1.8%	7,624,876	-17.3%	9,222,985
<b>Total All Sales</b>	<b>868</b>	<b>-4.0%</b>	<b>160,914,929</b>	<b>2.4%</b>	<b>157,104,637</b>

**Stats based on CLOSED Sales**

	<b>November</b>			<b>YEAR-TO-DATE</b>		
	<b>2018</b>	<b>2017</b>	<b>% Chg</b>	<b>2018</b>	<b>2017</b>	<b>% Chg</b>
Avg Home Sale	189,603	191,857	-1.2%	203,575	188,172	8.2%
Avg Sale Overall	183,115	183,754	-.3%	185,386	173,788	6.7%

**November Pending Sales**

	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	63	23.5%	11,070,390	21.2%	40	51	9,131,450	46
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	5	-16.7%	590,700	32.1%	107	6	447,200	185
Total All Sales	68	19.3%	11,661,090	21.7%		57	9,578,650	

**Year-to-Date PENDING Sales**

	2018				2017	
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	883	1.1%	177,604,959	8.4%	873	163,893,521
Multi-Family	11	10.0%	1,277,400	52.0%	10	840,200
Vacant Land	118	-4.8%	9,757,730	5.1%	124	9,283,299
Total All Sales	1,012	.5%	188,640,089	8.4%	1,007	174,017,020

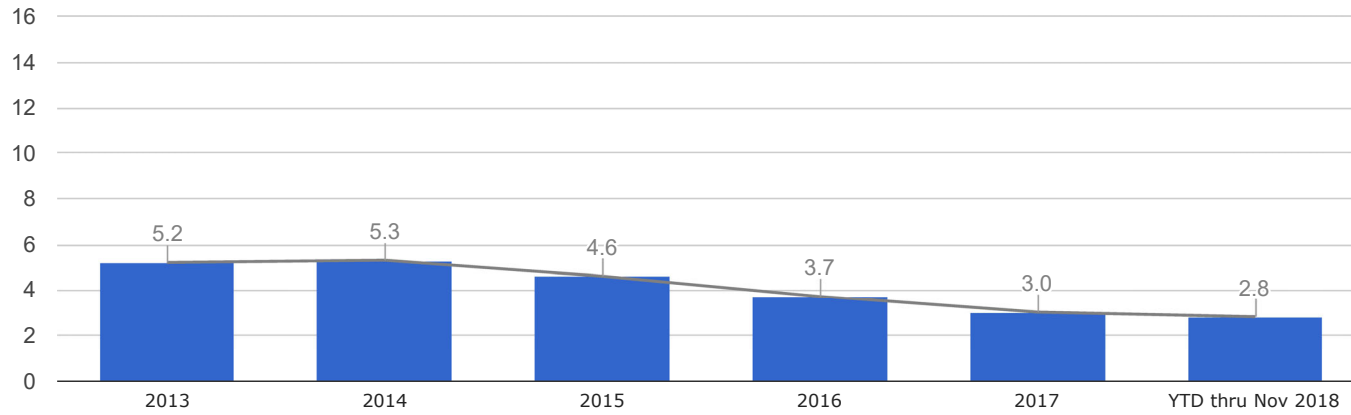
**Stats based on PENDING Sales**

	November			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	175,720	179,048	-1.9%	201,138	187,736	7.1%
Avg Sale Overall	171,487	168,046	2.0%	186,403	172,807	7.9%

**2018 Sales of Residential Single Family Homes by Price Class**

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	3	.4	2	.2
20,000 to 29,999	0	.0	0	.0	3	.4	4	.5
30,000 to 39,999	0	.0	2	3.2	7	.9	12	1.4
40,000 to 49,999	3	5.1	3	4.8	8	1.1	12	1.4
50,000 to 59,999	2	3.4	0	.0	8	1.1	8	.9
60,000 to 69,999	0	.0	2	3.2	11	1.5	11	1.2
70,000 to 79,999	0	.0	1	1.6	14	1.9	21	2.4
80,000 to 89,999	3	5.1	0	.0	23	3.1	22	2.5
90,000 to 99,999	4	6.8	1	1.6	26	3.5	31	3.5
100,000 to 119,999	1	1.7	5	7.9	44	5.9	60	6.8
120,000 to 139,999	6	10.2	12	19.0	78	10.4	103	11.7
140,000 to 159,999	7	11.9	8	12.7	64	8.6	77	8.7
160,000 to 179,999	7	11.9	5	7.9	74	9.9	81	9.2
180,000 to 199,999	4	6.8	4	6.3	75	10.0	85	9.6
200,000 to 249,999	5	8.5	8	12.7	130	17.4	153	17.3
250,000 to 299,999	10	16.9	8	12.7	76	10.2	88	10.0
300,000 to 399,999	5	8.5	3	4.8	60	8.0	65	7.4
400,000 to 499,999	1	1.7	0	.0	30	4.0	33	3.7
500,000 to 599,999	1	1.7	1	1.6	7	.9	8	.9
600,000 to 699,999	0	.0	0	.0	2	.3	2	.2
700,000 to 799,999	0	.0	0	.0	0	.0	1	.1
800,000 to 899,999	0	.0	0	.0	1	.1	0	.0
900,000 to 999,999	0	.0	0	.0	1	.1	1	.1
1,000,000 or over	0	.0	0	.0	3	.4	3	.3

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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