

**Grand Rapids Association of REALTORS®
Comparative Activity Report
December 2018**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

December New Listings	2018	2017	% Chg	Current Listings	Avg DOM	
Residential	48	32	50.0%	Residential	189	103
Multi-Family	0	0	.0%	Multi-Family	1	144
Vacant Land	11	29	-62.1%	Vacant Land	134	440
YTD New Listings				Total	324	
Residential	1,207	1,145	5.4%			
Multi-Family	17	13	30.8%			
Vacant Land	320	294	8.8%			

Months of Inventory of Homes Based on Pending Sales 3.9

December CLOSED Sales	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	65	16.1%	12,254,725	24.5%	37	56	9,843,086	45
Multi-Family	0	.0%	0	.0%	0	1	118,000	39
Vacant Land	5	-54.5%	708,032	-32.5%	144	11	1,048,750	178
Total All Sales	70	2.9%	12,962,757	17.7%		68	11,009,836	

Year-to-Date CLOSED Sales	2018			2017	
	Units	% Chg	Volume	% Chg	Volume
Residential	813	-3.0%	164,529,078	4.8%	156,993,438
Multi-Family	9	-10.0%	1,015,700	19.6%	849,300
Vacant Land	116	-6.5%	8,332,908	-18.9%	10,271,735
Total All Sales	938	-3.5%	173,877,686	3.4%	168,114,473

Stats based on CLOSED Sales	December			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	188,534	175,769	7.3%	202,373	187,343	8.0%
Avg Sale Overall	185,182	161,909	14.4%	185,371	172,957	7.2%

December Pending Sales

	2018			2017				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	49	69.0%	11,994,454	154.1%	57	29	4,720,700	59
Multi-Family	0	.0%	0	.0%	0	1	91,900	174
Vacant Land	7	16.7%	948,700	-5.1%	66	6	1,000,150	239
Total All Sales	56	55.6%	12,943,154	122.7%		36	5,812,750	

Year-to-Date PENDING Sales

	2018			2017	
	Units	% Chg	Volume	% Chg	Volume
Residential	932	3.3%	189,599,413	12.4%	168,614,221
Multi-Family	11	.0%	1,277,400	37.0%	932,100
Vacant Land	125	-3.8%	10,706,430	4.1%	10,283,449
Total All Sales	1,068	2.4%	201,583,243	12.1%	179,829,770

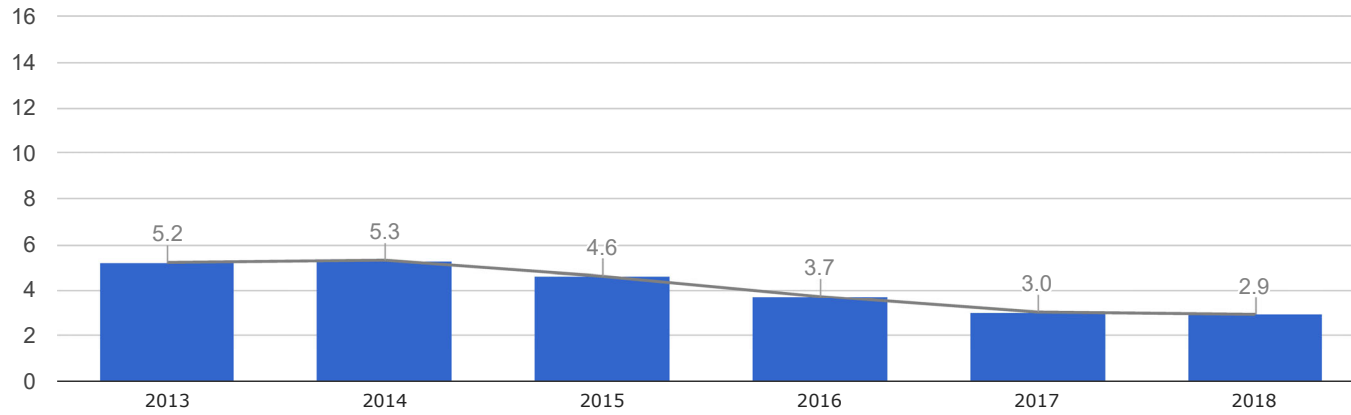
Stats based on PENDING Sales

	December			YEAR-TO-DATE		
	2018	2017	% Chg	2018	2017	% Chg
Avg Home Sale	244,785	162,783	50.4%	203,433	186,934	8.8%
Avg Sale Overall	231,128	161,465	43.1%	188,748	172,416	9.5%

2018 Sales of Residential Single Family Homes by Price Class

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	3	.4	2	.2
20,000 to 29,999	0	.0	0	.0	3	.4	4	.4
30,000 to 39,999	1	1.5	0	.0	8	1.0	12	1.3
40,000 to 49,999	1	1.5	0	.0	9	1.1	12	1.3
50,000 to 59,999	0	.0	0	.0	8	1.0	8	.9
60,000 to 69,999	2	3.1	0	.0	13	1.6	11	1.2
70,000 to 79,999	0	.0	2	4.1	14	1.7	23	2.5
80,000 to 89,999	0	.0	1	2.0	23	2.8	23	2.5
90,000 to 99,999	3	4.6	2	4.1	29	3.6	33	3.5
100,000 to 119,999	3	4.6	4	8.2	47	5.8	64	6.9
120,000 to 139,999	12	18.5	3	6.1	90	11.1	106	11.4
140,000 to 159,999	7	10.8	6	12.2	71	8.7	83	8.9
160,000 to 179,999	4	6.2	5	10.2	78	9.6	86	9.2
180,000 to 199,999	7	10.8	2	4.1	82	10.1	87	9.3
200,000 to 249,999	10	15.4	6	12.2	140	17.2	159	17.1
250,000 to 299,999	6	9.2	3	6.1	82	10.1	91	9.8
300,000 to 399,999	9	13.8	8	16.3	69	8.5	73	7.8
400,000 to 499,999	0	.0	4	8.2	30	3.7	37	4.0
500,000 to 599,999	0	.0	2	4.1	7	.9	10	1.1
600,000 to 699,999	0	.0	0	.0	2	.2	2	.2
700,000 to 799,999	0	.0	1	2.0	0	.0	2	.2
800,000 to 899,999	0	.0	0	.0	1	.1	0	.0
900,000 to 999,999	0	.0	0	.0	1	.1	1	.1
1,000,000 or over	0	.0	0	.0	3	.4	3	.3

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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