

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2019**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

January New Listings	2019	2018	% Chg	Current Listings	Avg DOM	
Residential	48	49	-2.0%	Residential	107	95
Multi-Family	2	1	100.0%	Multi-Family	4	76
Vacant Land	17	13	30.8%	Vacant Land	76	300
YTD New Listings				Total	187	
Residential	48	49	-2.0%			
Multi-Family	2	1	100.0%			
Vacant Land	17	13	30.8%			

Months of Inventory of Homes Based on Pending Sales 2.4

January CLOSED Sales	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	22	-47.6%	2,884,250	-48.2%	46	42	5,573,350	26
Multi-Family	1	.0%	173,525	148.2%	78	1	69,900	55
Vacant Land	8	33.3%	514,400	45.3%	120	6	354,000	229
Total All Sales	31	-36.7%	3,572,175	-40.4%		49	5,997,250	

Year-to-Date CLOSED Sales	2019			2018			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	22	-47.6%	2,884,250	-48.2%		42	5,573,350
Multi-Family	1	.0%	173,525	148.2%		1	69,900
Vacant Land	8	33.3%	514,400	45.3%		6	354,000
Total All Sales	31	-36.7%	3,572,175	-40.4%		49	5,997,250

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	131,102	132,699	-1.2%	131,102	132,699	-1.2%
Avg Sale Overall	115,231	122,393	-5.9%	115,231	122,393	-5.9%

January Pending Sales

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	44	-24.1%	5,293,500	-35.7%	47	58	8,237,333	64
Multi-Family	1	-66.7%	99,000	-55.5%	140	3	222,300	100
Vacant Land	8	-11.1%	227,400	-85.5%	265	9	1,573,200	83
Total All Sales	53	-24.3%	5,619,900	-44.0%		70	10,032,833	

Year-to-Date PENDING Sales

	2019			2018			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	44	-24.1%	5,293,500	-35.7%		58	8,237,333
Multi-Family	1	-66.7%	99,000	-55.5%		3	222,300
Vacant Land	8	-11.1%	227,400	-85.5%		9	1,573,200
Total All Sales	53	-24.3%	5,619,900	-44.0%		70	10,032,833

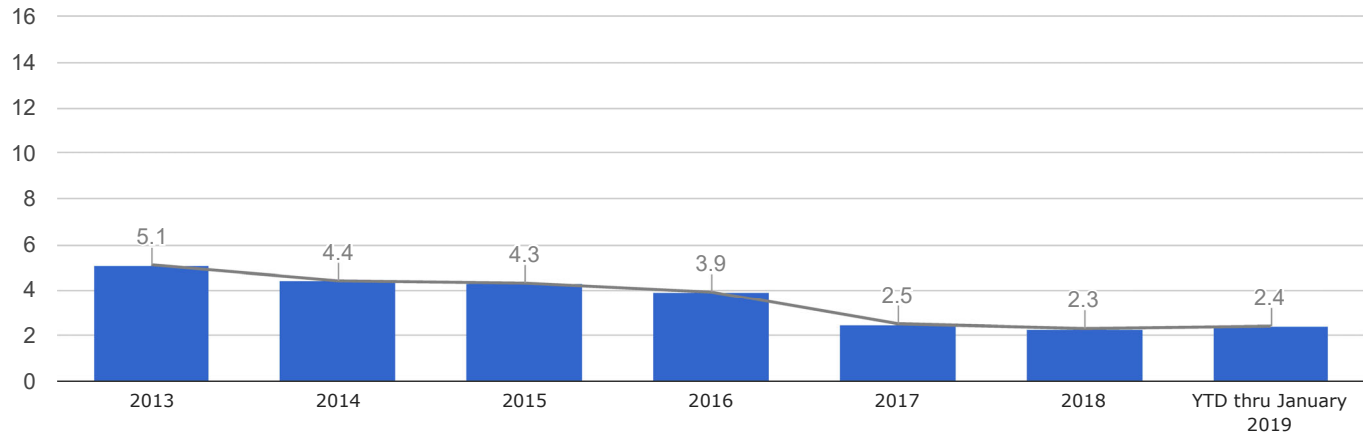
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	120,307	142,023	-15.3%	120,307	142,023	-15.3%
Avg Sale Overall	106,036	143,326	-26.0%	106,036	143,326	-26.0%

2019 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	1	2.3	0	.0	1	2.3
30,000 to 39,999	3	13.6	0	.0	3	13.6	0	.0
40,000 to 49,999	1	4.5	0	.0	1	4.5	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	1	4.5	4	9.1	1	4.5	4	9.1
70,000 to 79,999	1	4.5	1	2.3	1	4.5	1	2.3
80,000 to 89,999	1	4.5	5	11.4	1	4.5	5	11.4
90,000 to 99,999	0	.0	4	9.1	0	.0	4	9.1
100,000 to 119,999	4	18.2	5	11.4	4	18.2	5	11.4
120,000 to 139,999	3	13.6	13	29.5	3	13.6	13	29.5
140,000 to 159,999	2	9.1	4	9.1	2	9.1	4	9.1
160,000 to 179,999	2	9.1	4	9.1	2	9.1	4	9.1
180,000 to 199,999	2	9.1	2	4.5	2	9.1	2	4.5
200,000 to 249,999	0	.0	1	2.3	0	.0	1	2.3
250,000 to 299,999	1	4.5	0	.0	1	4.5	0	.0
300,000 to 399,999	1	4.5	0	.0	1	4.5	0	.0
400,000 to 499,999	0	.0	0	.0	0	.0	0	.0
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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