

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2019**

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

January New Listings	2019	2018	% Chg	Current Listings	Avg DOM	
Residential	59	50	18.0%	Residential	146	109
Multi-Family	0	1	.0%	Multi-Family	0	0
Vacant Land	20	15	33.3%	Vacant Land	210	343
YTD New Listings				Total	356	
Residential	59	50	18.0%			
Multi-Family	0	1	.0%			
Vacant Land	20	15	33.3%			

Months of Inventory of Homes Based on Pending Sales 3.5

January CLOSED Sales	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	26	-42.2%	3,607,100	-40.7%	34	45	6,081,821	58
Multi-Family	0	.0%	0	.0%	0	2	430,000	240
Vacant Land	7	-12.5%	283,650	-56.9%	141	8	658,750	179
Total All Sales	33	-40.0%	3,890,750	-45.7%		55	7,170,571	

Year-to-Date CLOSED Sales	2019			2018			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	26	-42.2%	3,607,100	-40.7%		45	6,081,821
Multi-Family	0	.0%	0	.0%		2	430,000
Vacant Land	7	-12.5%	283,650	-56.9%		8	658,750
Total All Sales	33	-40.0%	3,890,750	-45.7%		55	7,170,571

Stats based on CLOSED Sales	January			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	138,735	135,152	2.7%	138,735	135,152	2.7%
Avg Sale Overall	117,902	130,374	-9.6%	117,902	130,374	-9.6%

January Pending Sales

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	42	-23.6%	6,793,950	-16.4%	53	55	8,122,021	56
Multi-Family	0	.0%	0	.0%	0	3	231,900	113
Vacant Land	4	-20.0%	151,900	-60.9%	67	5	388,550	243
Total All Sales	46	-27.0%	6,945,850	-20.6%		63	8,742,471	

Year-to-Date PENDING Sales

	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	42	-23.6%	6,793,950	-16.4%	55	8,122,021
Multi-Family	0	.0%	0	.0%	3	231,900
Vacant Land	4	-20.0%	151,900	-60.9%	5	388,550
Total All Sales	46	-27.0%	6,945,850	-20.6%	63	8,742,471

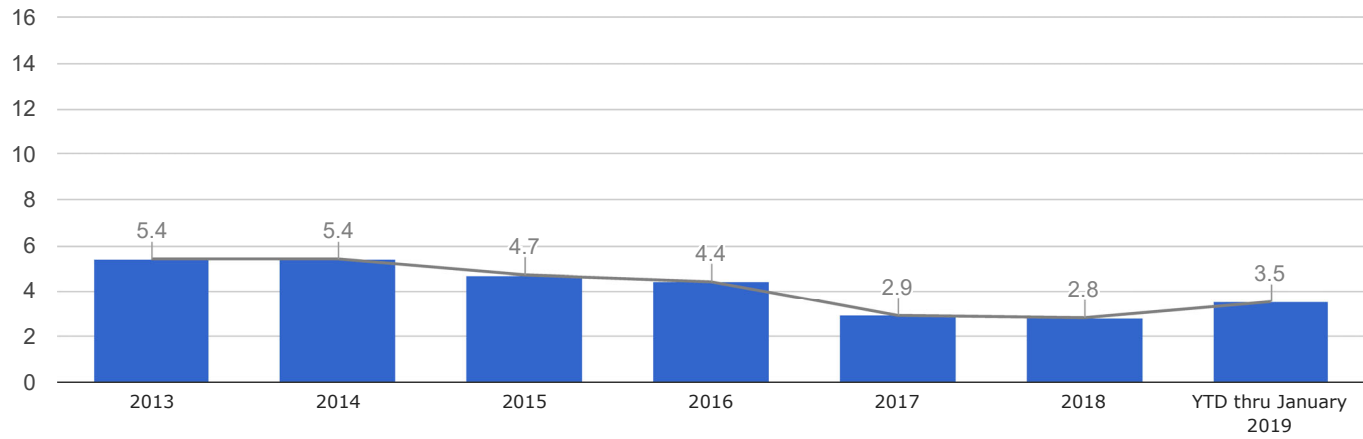
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	161,761	147,673	9.5%	161,761	147,673	9.5%
Avg Sale Overall	150,997	138,769	8.8%	150,997	138,769	8.8%

2019 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	1	3.8	3	7.1	1	3.8	3	7.1
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	2	4.8	0	.0	2	4.8
50,000 to 59,999	3	11.5	0	.0	3	11.5	0	.0
60,000 to 69,999	3	11.5	2	4.8	3	11.5	2	4.8
70,000 to 79,999	0	.0	0	.0	0	.0	0	.0
80,000 to 89,999	2	7.7	1	2.4	2	7.7	1	2.4
90,000 to 99,999	0	.0	1	2.4	0	.0	1	2.4
100,000 to 119,999	2	7.7	3	7.1	2	7.7	3	7.1
120,000 to 139,999	5	19.2	4	9.5	5	19.2	4	9.5
140,000 to 159,999	2	7.7	9	21.4	2	7.7	9	21.4
160,000 to 179,999	1	3.8	6	14.3	1	3.8	6	14.3
180,000 to 199,999	1	3.8	1	2.4	1	3.8	1	2.4
200,000 to 249,999	5	19.2	2	4.8	5	19.2	2	4.8
250,000 to 299,999	0	.0	5	11.9	0	.0	5	11.9
300,000 to 399,999	1	3.8	2	4.8	1	3.8	2	4.8
400,000 to 499,999	0	.0	1	2.4	0	.0	1	2.4
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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