

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2019**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

January New Listings	2019	2018	% Chg	Current Listings	Avg DOM	
Residential	188	170	10.6%	Residential	401	115
Multi-Family	4	1	300.0%	Multi-Family	20	122
Vacant Land	40	36	11.1%	Vacant Land	487	376
YTD New Listings				Total	908	
Residential	188	170	10.6%			
Multi-Family	4	1	300.0%			
Vacant Land	40	36	11.1%			

Months of Inventory of Homes Based on Pending Sales 2.2

January CLOSED Sales	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	145	11.5%	19,532,778	23.5%	38	130	15,810,428	49
Multi-Family	4	.0%	272,900	.0%	36	0	0	0
Vacant Land	22	46.7%	1,060,400	45.5%	109	15	728,822	213
Total All Sales	171	17.9%	20,866,078	26.2%		145	16,539,250	

Year-to-Date CLOSED Sales	2019			2018			
	Units	% Chg	Volume	% Chg		Units	Volume
Residential	145	11.5%	19,532,778	23.5%		130	15,810,428
Multi-Family	4	.0%	272,900	.0%		0	0
Vacant Land	22	46.7%	1,060,400	45.5%		15	728,822
Total All Sales	171	17.9%	20,866,078	26.2%		145	16,539,250

Stats based on CLOSED Sales

	January			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	134,709	121,619	10.8%	134,709	121,619	10.8%
Avg Sale Overall	122,024	114,064	7.0%	122,024	114,064	7.0%

January Pending Sales

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	184	8.9%	28,047,096	19.0%	54	169	23,561,220	59
Multi-Family	1	-66.7%	149,900	-43.2%	51	3	264,100	75
Vacant Land	26	85.7%	1,159,400	39.0%	80	14	834,300	257
Total All Sales	211	13.4%	29,356,396	19.0%		186	24,659,620	

Year-to-Date PENDING Sales

	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	184	8.9%	28,047,096	19.0%	169	23,561,220
Multi-Family	1	-66.7%	149,900	-43.2%	3	264,100
Vacant Land	26	85.7%	1,159,400	39.0%	14	834,300
Total All Sales	211	13.4%	29,356,396	19.0%	186	24,659,620

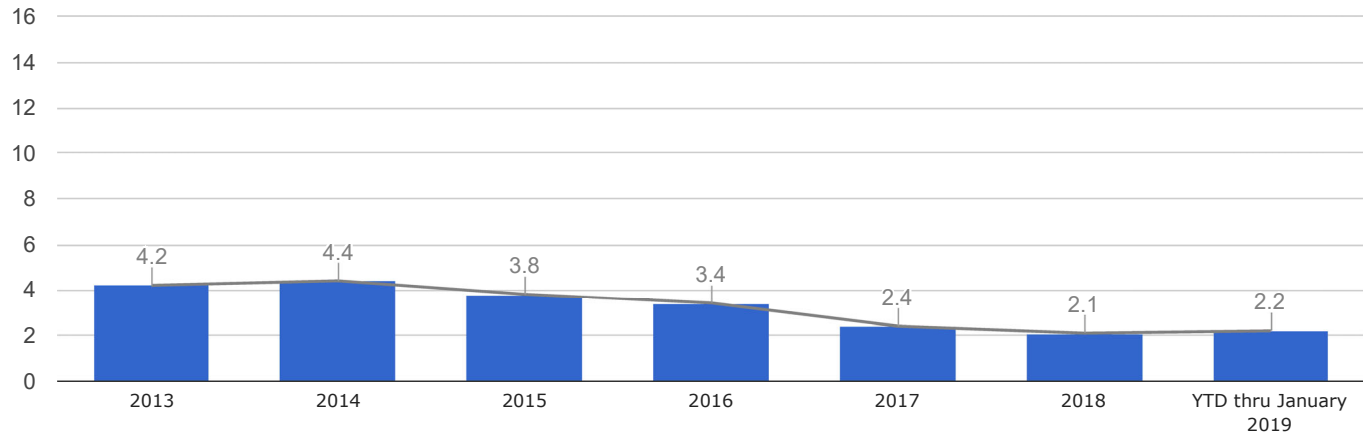
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	152,430	139,416	9.3%	152,430	139,416	9.3%
Avg Sale Overall	139,130	132,579	4.9%	139,130	132,579	4.9%

2019 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	4	2.8	1	.5	4	2.8	1	.5
20,000 to 29,999	6	4.1	9	4.9	6	4.1	9	4.9
30,000 to 39,999	6	4.1	5	2.7	6	4.1	5	2.7
40,000 to 49,999	4	2.8	5	2.7	4	2.8	5	2.7
50,000 to 59,999	5	3.4	6	3.3	5	3.4	6	3.3
60,000 to 69,999	6	4.1	8	4.3	6	4.1	8	4.3
70,000 to 79,999	7	4.8	6	3.3	7	4.8	6	3.3
80,000 to 89,999	9	6.2	15	8.2	9	6.2	15	8.2
90,000 to 99,999	7	4.8	6	3.3	7	4.8	6	3.3
100,000 to 119,999	18	12.4	26	14.1	18	12.4	26	14.1
120,000 to 139,999	16	11.0	16	8.7	16	11.0	16	8.7
140,000 to 159,999	11	7.6	17	9.2	11	7.6	17	9.2
160,000 to 179,999	14	9.7	15	8.2	14	9.7	15	8.2
180,000 to 199,999	9	6.2	11	6.0	9	6.2	11	6.0
200,000 to 249,999	11	7.6	20	10.9	11	7.6	20	10.9
250,000 to 299,999	5	3.4	4	2.2	5	3.4	4	2.2
300,000 to 399,999	5	3.4	7	3.8	5	3.4	7	3.8
400,000 to 499,999	1	.7	4	2.2	1	.7	4	2.2
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	1	.7	2	1.1	1	.7	2	1.1
700,000 to 799,999	0	.0	1	.5	0	.0	1	.5
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

Copyright 2019 MLS Exchange, Inc. All rights reserved.