

**Grand Rapids Association of REALTORS®
Comparative Activity Report
January 2019**

Note: This report reflects closed sales and current activity (sales written) in Newaygo County.

| January New Listings | 2019 | 2018 | % Chg | Current Listings | Avg DOM | |
|-----------------------------|-------------|-------------|--------------|-------------------------|----------------|-----|
| Residential | 44 | 37 | 18.9% | Residential | 150 | 134 |
| Multi-Family | 0 | 0 | .0% | Multi-Family | 5 | 200 |
| Vacant Land | 30 | 24 | 25.0% | Vacant Land | 219 | 287 |
| YTD New Listings | | | | Total | 374 | |
| Residential | 44 | 37 | 18.9% | | | |
| Multi-Family | 0 | 0 | .0% | | | |
| Vacant Land | 30 | 24 | 25.0% | | | |

Months of Inventory of Homes Based on Pending Sales 3.2

| January CLOSED Sales | 2019 | | | 2018 | | | | |
|-----------------------------|--------------|--------------|------------------|--------------|----------------|--------------|------------------|----------------|
| | Units | % Chg | Volume | % Chg | Avg DOM | Units | Volume | Avg DOM |
| Residential | 37 | 19.4% | 5,049,452 | 35.1% | 53 | 31 | 3,738,470 | 82 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | 0 | 0 | 0 |
| Vacant Land | 2 | -83.3% | 125,250 | -54.9% | 87 | 12 | 277,699 | 288 |
| Total All Sales | 39 | -9.3% | 5,174,702 | 28.8% | | 43 | 4,016,169 | |

| Year-to-Date CLOSED Sales | 2019 | | | 2018 | | | |
|----------------------------------|--------------|--------------|------------------|--------------|--|--------------|------------------|
| | Units | % Chg | Volume | % Chg | | Units | Volume |
| Residential | 37 | 19.4% | 5,049,452 | 35.1% | | 31 | 3,738,470 |
| Multi-Family | 0 | .0% | 0 | .0% | | 0 | 0 |
| Vacant Land | 2 | -83.3% | 125,250 | -54.9% | | 12 | 277,699 |
| Total All Sales | 39 | -9.3% | 5,174,702 | 28.8% | | 43 | 4,016,169 |

Stats based on CLOSED Sales

| | January | | | YEAR-TO-DATE | | |
|------------------|----------------|-------------|--------------|---------------------|-------------|--------------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Avg Home Sale | 136,472 | 120,596 | 13.2% | 136,472 | 120,596 | 13.2% |
| Avg Sale Overall | 132,685 | 93,399 | 42.1% | 132,685 | 93,399 | 42.1% |

January Pending Sales

| | 2019 | | | 2018 | | | | |
|------------------------|-----------|--------------|------------------|--------------|---------|-----------|------------------|---------|
| | Units | % Chg | Volume | % Chg | Avg DOM | Units | Volume | Avg DOM |
| Residential | 47 | 38.2% | 7,250,502 | 65.8% | 55 | 34 | 4,372,300 | 79 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 | 0 | 0 | 0 |
| Vacant Land | 11 | -35.3% | 541,010 | 11.4% | 129 | 17 | 485,611 | 214 |
| Total All Sales | 58 | 13.7% | 7,791,512 | 60.4% | | 51 | 4,857,911 | |

Year-to-Date PENDING Sales

| | 2019 | | | 2018 | |
|------------------------|-----------|--------------|------------------|--------------|------------------|
| | Units | % Chg | Volume | % Chg | Volume |
| Residential | 47 | 38.2% | 7,250,502 | 65.8% | 4,372,300 |
| Multi-Family | 0 | .0% | 0 | .0% | 0 |
| Vacant Land | 11 | -35.3% | 541,010 | 11.4% | 485,611 |
| Total All Sales | 58 | 13.7% | 7,791,512 | 60.4% | 4,857,911 |

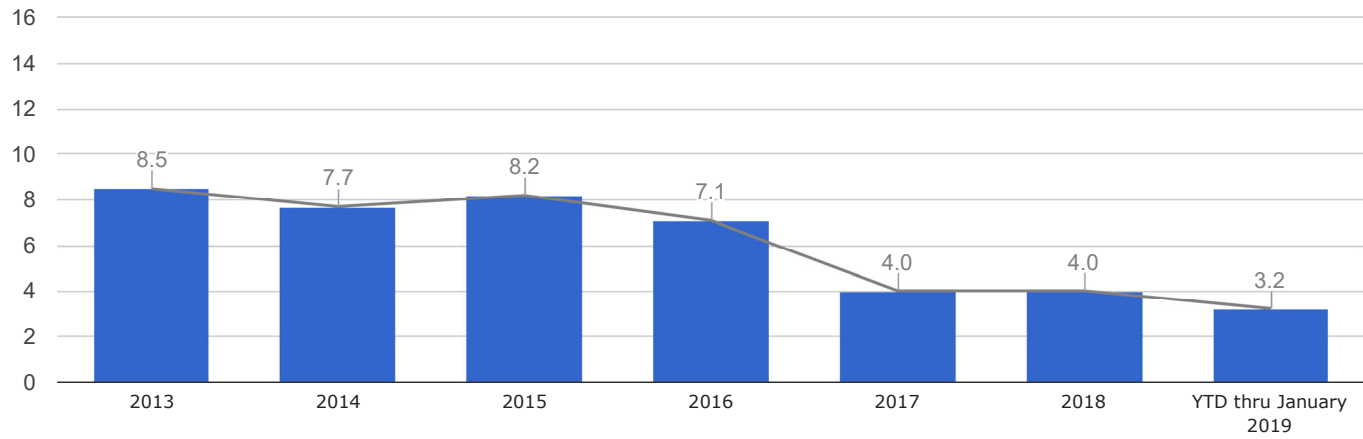
Stats based on PENDING Sales

| | January | | | YEAR-TO-DATE | | |
|------------------|---------|---------|-------|--------------|---------|-------|
| | 2019 | 2018 | % Chg | 2019 | 2018 | % Chg |
| Avg Home Sale | 154,266 | 128,597 | 20.0% | 154,266 | 128,597 | 20.0% |
| Avg Sale Overall | 134,336 | 95,253 | 41.0% | 134,336 | 95,253 | 41.0% |

2019 Sales of Residential Single Family Homes by Price Class

| | January | | | | YTD | | | |
|--------------------|---------|------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 1 | 2.7 | 0 | .0 | 1 | 2.7 | 0 | .0 |
| 20,000 to 29,999 | 1 | 2.7 | 1 | 2.1 | 1 | 2.7 | 1 | 2.1 |
| 30,000 to 39,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 40,000 to 49,999 | 2 | 5.4 | 0 | .0 | 2 | 5.4 | 0 | .0 |
| 50,000 to 59,999 | 2 | 5.4 | 1 | 2.1 | 2 | 5.4 | 1 | 2.1 |
| 60,000 to 69,999 | 2 | 5.4 | 1 | 2.1 | 2 | 5.4 | 1 | 2.1 |
| 70,000 to 79,999 | 1 | 2.7 | 3 | 6.4 | 1 | 2.7 | 3 | 6.4 |
| 80,000 to 89,999 | 1 | 2.7 | 3 | 6.4 | 1 | 2.7 | 3 | 6.4 |
| 90,000 to 99,999 | 2 | 5.4 | 3 | 6.4 | 2 | 5.4 | 3 | 6.4 |
| 100,000 to 119,999 | 5 | 13.5 | 5 | 10.6 | 5 | 13.5 | 5 | 10.6 |
| 120,000 to 139,999 | 6 | 16.2 | 4 | 8.5 | 6 | 16.2 | 4 | 8.5 |
| 140,000 to 159,999 | 1 | 2.7 | 8 | 17.0 | 1 | 2.7 | 8 | 17.0 |
| 160,000 to 179,999 | 4 | 10.8 | 4 | 8.5 | 4 | 10.8 | 4 | 8.5 |
| 180,000 to 199,999 | 0 | .0 | 4 | 8.5 | 0 | .0 | 4 | 8.5 |
| 200,000 to 249,999 | 8 | 21.6 | 5 | 10.6 | 8 | 21.6 | 5 | 10.6 |
| 250,000 to 299,999 | 0 | .0 | 3 | 6.4 | 0 | .0 | 3 | 6.4 |
| 300,000 to 399,999 | 0 | .0 | 1 | 2.1 | 0 | .0 | 1 | 2.1 |
| 400,000 to 499,999 | 1 | 2.7 | 1 | 2.1 | 1 | 2.7 | 1 | 2.1 |
| 500,000 to 599,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 600,000 to 699,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 700,000 to 799,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 800,000 to 899,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 900,000 to 999,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 1,000,000 or over | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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