

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
February 2019**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>February New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	81	73	11.0%	Residential	186
Multi-Family	5	1	400.0%	Multi-Family	6
Vacant Land	9	53	-83.0%	Vacant Land	141
<b>YTD New Listings</b>				<b>Total</b>	<b>333</b>
Residential	154	135	14.1%		
Multi-Family	5	2	150.0%		
Vacant Land	35	67	-47.8%		

Months of Inventory of Homes Based on Pending Sales 2.8

<b>February CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	32	-15.8%	6,785,546	-1.4%	51	38	6,882,706	61
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	3	-50.0%	489,715	-39.1%	95	6	804,000	74
<b>Total All Sales</b>	<b>35</b>	<b>-20.5%</b>	<b>7,275,261</b>	<b>-5.4%</b>		<b>44</b>	<b>7,686,706</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	69	-2.8%	15,035,361	18.5%	71	12,683,261
Multi-Family	0	.0%	0	.0%	1	89,000
Vacant Land	9	-10.0%	1,040,715	-4.7%	10	1,092,600
<b>Total All Sales</b>	<b>78</b>	<b>-4.9%</b>	<b>16,076,076</b>	<b>15.9%</b>	<b>82</b>	<b>13,864,861</b>

**Stats based on CLOSED Sales**

	<b>February</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	212,048	181,124	17.1%	217,904	178,637	22.0%
Avg Sale Overall	207,865	174,698	19.0%	206,104	169,084	21.9%

**February Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	66	-2.9%	11,256,790	-17.8%	50	68	13,686,603	48
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	7	-12.5%	931,600	29.8%	245	8	717,700	222
<b>Total All Sales</b>	<b>73</b>	<b>-3.9%</b>	<b>12,188,390</b>	<b>-15.4%</b>		<b>76</b>	<b>14,404,303</b>	

**Year-to-Date PENDING Sales**

	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	115	.0%	21,355,475	-7.3%	115	23,046,342
Multi-Family	0	.0%	0	.0%	0	0
Vacant Land	13	.0%	1,140,300	-13.1%	13	1,312,400
<b>Total All Sales</b>	<b>128</b>	<b>.0%</b>	<b>22,495,775</b>	<b>-7.6%</b>	<b>128</b>	<b>24,358,742</b>

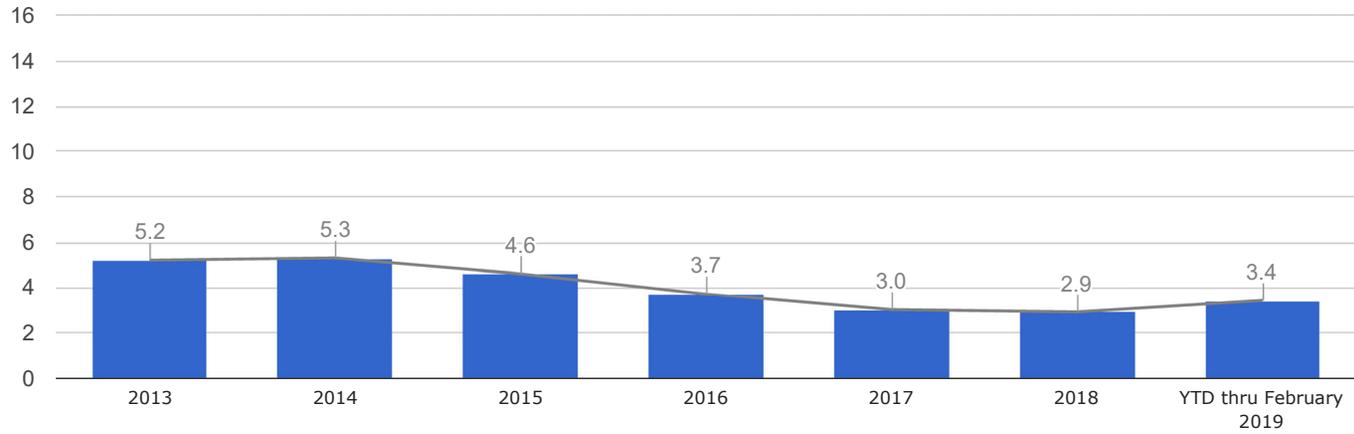
**Stats based on PENDING Sales**

	February			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	170,557	201,274	-15.3%	185,700	200,403	-7.3%
Avg Sale Overall	166,964	189,530	-11.9%	175,748	190,303	-7.6%

**2019 Sales of Residential Single Family Homes by Price Class**

	February				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	1	3.1	0	.0	1	1.4	1	.9
50,000 to 59,999	0	.0	1	1.5	0	.0	1	.9
60,000 to 69,999	0	.0	2	3.0	3	4.3	2	1.7
70,000 to 79,999	0	.0	3	4.5	0	.0	4	3.5
80,000 to 89,999	1	3.1	3	4.5	1	1.4	3	2.6
90,000 to 99,999	1	3.1	2	3.0	2	2.9	3	2.6
100,000 to 119,999	1	3.1	3	4.5	4	5.8	6	5.2
120,000 to 139,999	5	15.6	12	18.2	6	8.7	18	15.7
140,000 to 159,999	7	21.9	8	12.1	11	15.9	16	13.9
160,000 to 179,999	2	6.3	3	4.5	6	8.7	7	6.1
180,000 to 199,999	2	6.3	7	10.6	5	7.2	11	9.6
200,000 to 249,999	2	6.3	15	22.7	7	10.1	22	19.1
250,000 to 299,999	2	6.3	5	7.6	8	11.6	11	9.6
300,000 to 399,999	5	15.6	2	3.0	9	13.0	8	7.0
400,000 to 499,999	2	6.3	0	.0	3	4.3	1	.9
500,000 to 599,999	1	3.1	0	.0	3	4.3	1	.9
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

### Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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