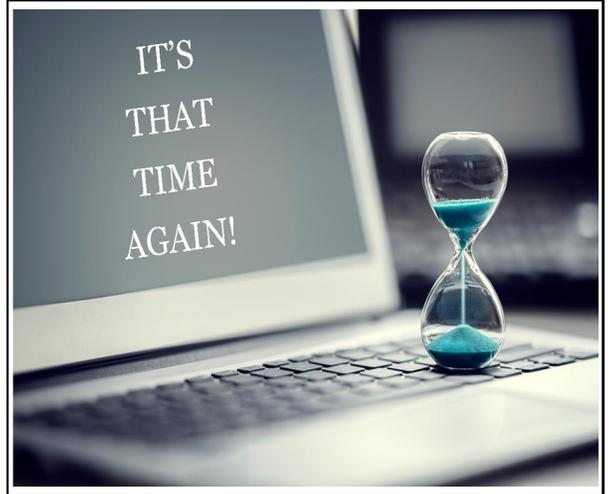


CODE OF ETHICS TRAINING

ALL GRAR MEMBERS TO COMPLETE CODE OF ETHICS TRAINING IN 2019:

NOT ALL REAL ESTATE LICENSEES ARE REALTORS®.

Estimates tell us that there are roughly 2 million+ active real estate licensees in the United States. As of November 2018, 1,368,530 of them were members of the National Association of REALTORS® (NAR) and may refer to themselves as a REALTOR®. The Code of Ethics separates REALTORS® from the crowd of licensees. Through the Code of Ethics, REALTORS® provide consumers with a promise to protect and promote their best interests throughout the entire real estate buying, selling, or investing process. Since buying or selling a home is one of the largest and most important decisions a consumer will make, it is important to have someone on their side who is held to standards higher than state license laws.



REQUIRED TRAINING: In light of the fact that the Code of Ethics is a living document that is updated and enhanced regularly to keep current with an ever changing industry, NAR requires that all REALTORS® complete a refresher Code of Ethics training course of not less than 2 hours and 30 minutes of instructional time. NAR previously required this training once every 4 years, however, that cycle was reduced to once every 2 years. GRAR policy calls for all members to complete the training in the same calendar year. Collectively, all GRAR members last completed the training in 2017. That means that we must now all complete the training in 2019.

ONLINE OPTIONS: NAR offers [online courses](#) that may be completed at anytime prior to midnight on December 31, 2019. The online options include a FREE VERSION without continuing education credits and a PAID VERSION (app. \$30.00) that includes 3 hours of continuing education credits. There is no final exam, rather members complete module quizzes throughout the programs and they may select modules that best meet their service specialty - residential, commercial, or appraisal.

CLASSROOM OPTIONS: If you prefer an interactive, classroom environment, Julie Rietberg and Pam VanLuven will be leading lunch-n-learn sessions on the following dates:

[August 13](#)
[September 18](#)
[October 1](#)
[October 15](#)

These classes will be held from 11:30 a.m. to 2:30 p.m. at GRAR, will include 3 hours of standard continuing education credits, and lunch will be provided. The cost will be \$15 per person. These sessions are expected to fill up quickly, so you may want to register soon. To register, you will be asked to provide your MLS User ID - without the ric.g in front - and Password.

APPRAISERS: NAR considers members who are licensed as real estate brokers, salespersons, and appraisers ALL to be REALTORS®, even though their professional services differ. As such, all subscribe to the Code of Ethics and are required to complete the training. NAR's online course permits the selection of a training track or module that best aligns with his/her area of interest - options include residential, commercial, and appraisal.

EXEMPTIONS: If you completed GRAR's New Member Orientation on or after October 1, 2018, you are exempt from the requirement to complete the training this year for the reason that it was included in your new member approval process. Members who hold the REALTOR® Emeritus or Life Membership status are also exempt.

QUESTIONS: Please contact Pam VanLuven at pamv@grar.com or Sue Jenkins at suej@grar.com.