

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
April 2019**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>April New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	71	68	4.4%	Residential	92
Multi-Family	3	3	.0%	Multi-Family	3
Vacant Land	18	12	50.0%	Vacant Land	76
					324
<b>YTD New Listings</b>				<b>Total</b>	<b>171</b>
Residential	198	218	-9.2%		
Multi-Family	9	4	125.0%		
Vacant Land	49	50	-2.0%		

Months of Inventory of Homes Based on Pending Sales 1.4

<b>April CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	49	-22.2%	7,425,720	-11.3%	47	63	8,370,143	45
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	7	-12.5%	660,400	105.2%	198	8	321,900	105
<b>Total All Sales</b>	<b>56</b>	<b>-21.1%</b>	<b>8,086,120</b>	<b>-7.0%</b>		<b>71</b>	<b>8,692,043</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	148	-20.4%	19,589,745	-16.7%	186	23,528,342
Multi-Family	6	50.0%	599,775	59.1%	4	376,900
Vacant Land	26	-10.3%	1,510,100	44.6%	29	1,044,480
<b>Total All Sales</b>	<b>180</b>	<b>-17.8%</b>	<b>21,699,620</b>	<b>-13.0%</b>	<b>219</b>	<b>24,949,722</b>

<b>Stats based on CLOSED Sales</b>	<b>April</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	151,545	132,859	14.1%	132,363	126,496	4.6%
Avg Sale Overall	144,395	122,423	17.9%	120,553	113,926	5.8%

**April Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	66	17.9%	11,664,598	49.0%	43	56	7,830,649	40
Multi-Family	2	.0%	188,900	.0%	14	0	0	0
Vacant Land	10	25.0%	493,200	-2.1%	145	8	503,660	196
Total All Sales	78	21.9%	12,346,698	48.1%		64	8,334,309	

**Year-to-Date PENDING Sales**

	2019			2018	
	Units	% Chg	Volume	% Chg	Volume
Residential	203	-10.6%	29,546,598	-7.4%	31,892,550
Multi-Family	4	-20.0%	416,250	-26.2%	564,200
Vacant Land	30	-16.7%	1,795,100	-37.6%	2,875,040
Total All Sales	237	-11.6%	31,757,948	-10.1%	35,331,790

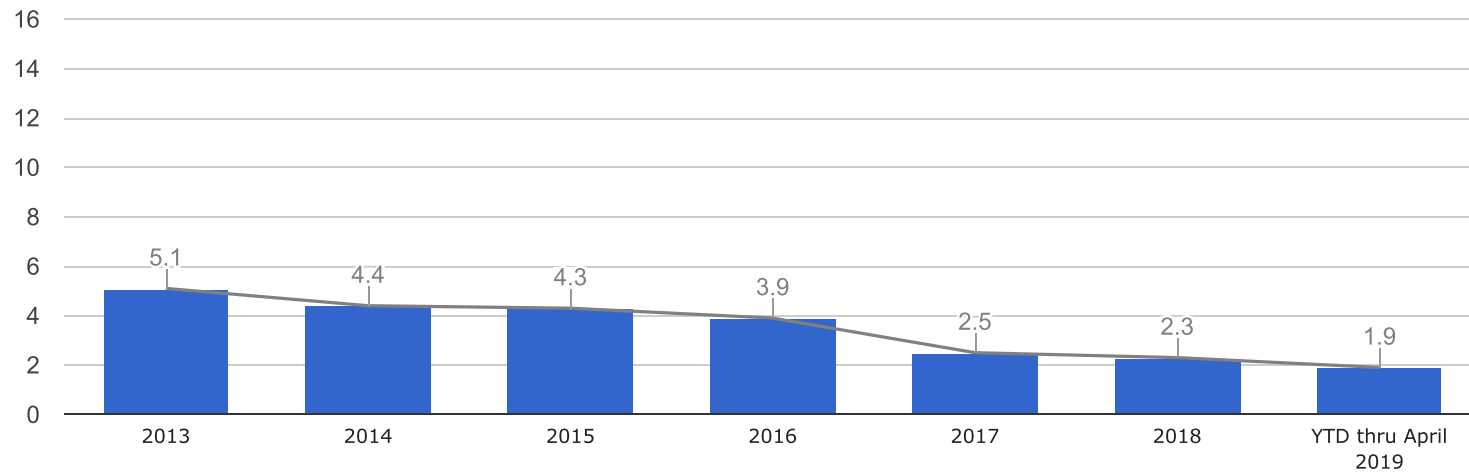
**Stats based on PENDING Sales**

	April			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	176,736	139,833	26.4%	145,550	140,496	3.6%
Avg Sale Overall	158,291	130,224	21.6%	134,000	131,835	1.6%

**2019 Sales of Residential Single Family Homes by Price Class**

	April				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	1.4	1	.5
20,000 to 29,999	1	2.0	0	.0	2	1.4	4	2.0
30,000 to 39,999	1	2.0	1	1.5	7	4.7	3	1.5
40,000 to 49,999	2	4.1	0	.0	6	4.1	1	.5
50,000 to 59,999	0	.0	1	1.5	3	2.0	7	3.4
60,000 to 69,999	0	.0	2	3.0	4	2.7	9	4.4
70,000 to 79,999	1	2.0	0	.0	4	2.7	6	3.0
80,000 to 89,999	2	4.1	1	1.5	8	5.4	10	4.9
90,000 to 99,999	3	6.1	3	4.5	12	8.1	16	7.9
100,000 to 119,999	9	18.4	9	13.6	20	13.5	26	12.8
120,000 to 139,999	8	16.3	12	18.2	25	16.9	39	19.2
140,000 to 159,999	4	8.2	7	10.6	14	9.5	16	7.9
160,000 to 179,999	3	6.1	7	10.6	12	8.1	19	9.4
180,000 to 199,999	2	4.1	6	9.1	8	5.4	13	6.4
200,000 to 249,999	7	14.3	8	12.1	10	6.8	14	6.9
250,000 to 299,999	3	6.1	1	1.5	5	3.4	7	3.4
300,000 to 399,999	3	6.1	6	9.1	6	4.1	10	4.9
400,000 to 499,999	0	.0	2	3.0	0	.0	2	1.0
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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