## ARE YOU AWARE OF THE GLOBAL BUSINESS OPPORTUNITIES THAT **SURROUND YOU?**

**Become an International Real Estate Practitioner!** 

Members of GRAR who register and complete the 5-session course below will receive a lapel pin and certification from GRAR as an International Real Estate Practitioner and will be entitled to use the logo and term.



### **INTERNATIONAL REAL ESTATE 101** Monday, August 26 11:15am to 1:30pm

This seminar will offer an intro to international real estate and will focus on how to prospect to this growing segment of the real estate market.

Speaker: Ingrid Nelson, CIPS; MBA with Distinction in **International Business** 



## **BIRDS OF A FEATHER**

### Monday, September 9 11:15am to 1:30pm

Knowledge is power-discover the pitfalls of flocking together! This seminar demonstrates the positives of embracing diversity and cultural differences.

Speaker: Alan Headbloom, Founder of Headbloom **Cross-Cultural Communication** 



## TAXATION LAW

### Monday, September 23 11:15am to 1:30pm

Does an international buyer need a SS#? An ITIN? Is there anything withheld at closing? These questions will be answered and more by our expert.

Speaker: Raj Malviya, Miller Johnson, Attorney, LLM (i.e. Master of Laws in Taxation)





## INTERNATIONAL FINANCE

#### Monday, October 7 11:15am to 1:30pm

This session will focus on financing the international buyer- what additional risks, liabilities or opportunities exist with a mortgage to a foriegn national?

Speaker, David Jackson, Waterstone Mortgage



## **MICHIGAN: A WELCOMING STATE** Monday, October 21 11:15am to 1:30pm

The Office for New Americans was created to help propel Michigan's comeback by attracting and retaining highly-skilled immigrants. We are honored to have its former Director join us at this session.

Speaker: Bing Goei, Former Director of the Michigan Office for New Americans.

All sessions will be held at GRAR - 660 Kenmoor Ave SE, 49546

A different international cuisine lunch is provided at each class! Package price for all five sessions - only \$119.00!

# REGISTER

