

**Grand Rapids Association of REALTORS®
Comparative Activity Report
June 2019**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

June New Listings	2019	2018	% Chg	Current Listings	Avg DOM
Residential	73	68	7.4%	Residential	99
Multi-Family	3	0	.0%	Multi-Family	7
Vacant Land	31	16	93.8%	Vacant Land	102
YTD New Listings				Total	208
Residential	355	369	-3.8%		
Multi-Family	12	4	200.0%		
Vacant Land	97	84	15.5%		

Months of Inventory of Homes Based on Pending Sales 1.5

June CLOSED Sales	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	50	-26.5%	9,162,775	-14.4%	31	68	10,704,791	33
Multi-Family	0	.0%	0	.0%	0	1	125,000	52
Vacant Land	4	-50.0%	172,900	-78.0%	34	8	784,220	114
Total All Sales	54	-29.9%	9,335,675	-19.6%		77	11,614,011	

Year-to-Date CLOSED Sales	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	256	-14.4%	38,080,897	-7.0%	299	40,940,636
Multi-Family	7	16.7%	659,675	1.2%	6	651,800
Vacant Land	42	.0%	2,568,400	21.0%	42	2,123,200
Total All Sales	305	-12.1%	41,308,972	-5.5%	347	43,715,636

Stats based on CLOSED Sales	June			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	183,256	157,423	16.4%	148,754	136,925	8.6%
Avg Sale Overall	172,883	150,831	14.6%	135,439	125,982	7.5%

June Pending Sales

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	64	6.7%	10,406,600	15.3%	21	60	9,022,176	30
Multi-Family	0	.0%	0	.0%	0	2	182,500	62
Vacant Land	6	100.0%	366,700	198.9%	48	3	122,700	58
Total All Sales	70	7.7%	10,773,300	15.5%		65	9,327,376	

Year-to-Date PENDING Sales

	2019			2018	
	Units	% Chg	Volume	% Chg	Volume
Residential	334	-7.2%	50,941,171	-4.3%	53,208,775
Multi-Family	5	-28.6%	476,150	-36.2%	746,700
Vacant Land	43	-10.4%	2,663,300	-28.9%	3,748,440
Total All Sales	382	-8.0%	54,080,621	-6.3%	57,703,915

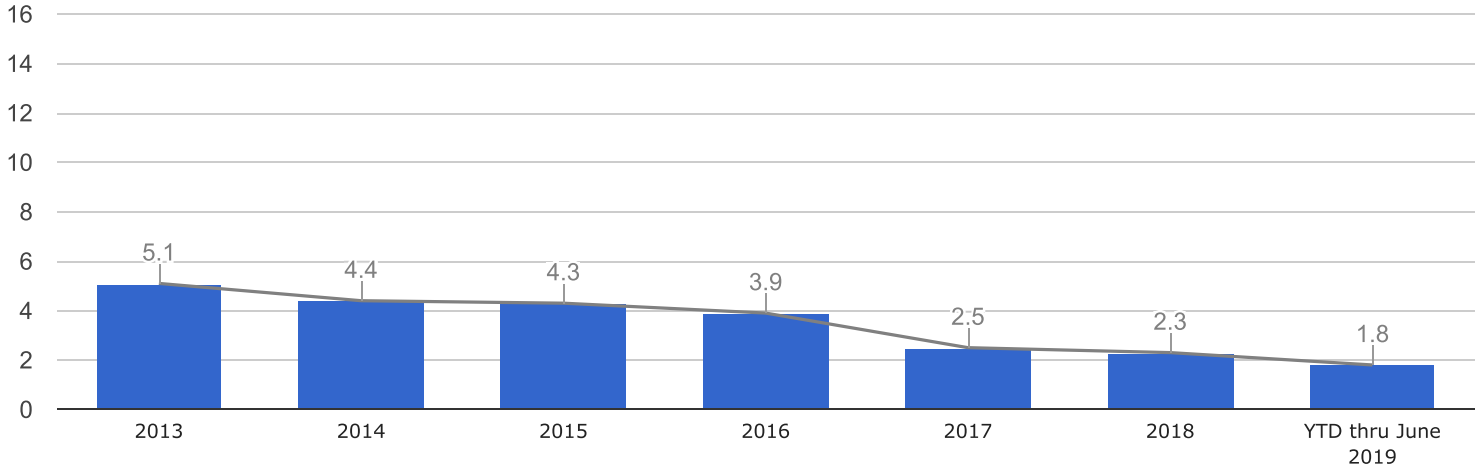
Stats based on PENDING Sales

	June			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	162,603	150,370	8.1%	152,518	147,802	3.2%
Avg Sale Overall	153,904	143,498	7.3%	141,572	139,046	1.8%

2019 Sales of Residential Single Family Homes by Price Class

	June				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.8	2	.6
20,000 to 29,999	0	.0	0	.0	2	.8	4	1.2
30,000 to 39,999	1	2.0	1	1.6	8	3.1	4	1.2
40,000 to 49,999	0	.0	2	3.1	7	2.7	3	.9
50,000 to 59,999	2	4.0	1	1.6	8	3.1	10	3.0
60,000 to 69,999	0	.0	5	7.8	7	2.7	17	5.1
70,000 to 79,999	0	.0	3	4.7	6	2.3	15	4.5
80,000 to 89,999	2	4.0	1	1.6	13	5.1	12	3.6
90,000 to 99,999	1	2.0	0	.0	16	6.3	18	5.4
100,000 to 119,999	3	6.0	9	14.1	29	11.3	43	12.9
120,000 to 139,999	10	20.0	10	15.6	40	15.6	60	18.0
140,000 to 159,999	9	18.0	8	12.5	28	10.9	30	9.0
160,000 to 179,999	6	12.0	7	10.9	25	9.8	34	10.2
180,000 to 199,999	4	8.0	4	6.3	16	6.3	20	6.0
200,000 to 249,999	4	8.0	5	7.8	23	9.0	26	7.8
250,000 to 299,999	2	4.0	2	3.1	10	3.9	14	4.2
300,000 to 399,999	2	4.0	3	4.7	11	4.3	15	4.5
400,000 to 499,999	3	6.0	2	3.1	4	1.6	5	1.5
500,000 to 599,999	1	2.0	1	1.6	1	.4	2	.6
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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