

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
July 2019**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>July New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	74	93	-20.4%	Residential	132	69
Multi-Family	1	4	-75.0%	Multi-Family	4	107
Vacant Land	22	14	57.1%	Vacant Land	113	241
<b>YTD New Listings</b>				<b>Total</b>	<b>249</b>	
Residential	429	462	-7.1%			
Multi-Family	13	8	62.5%			
Vacant Land	119	98	21.4%			

Months of Inventory of Homes Based on Pending Sales 2.7

<b>July CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	50	-5.7%	8,371,450	-1.3%	38	53	8,482,440	29
Multi-Family	1	.0%	59,900	24.8%	14	1	48,000	72
Vacant Land	5	-16.7%	362,400	-39.7%	33	6	600,900	101
<b>Total All Sales</b>	<b>56</b>	<b>-6.7%</b>	<b>8,793,750</b>	<b>-3.7%</b>		<b>60</b>	<b>9,131,340</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	306	-13.1%	46,452,347	-6.0%	352	49,423,076
Multi-Family	8	14.3%	719,575	2.8%	7	699,800
Vacant Land	47	-2.1%	2,930,800	7.6%	48	2,724,100
<b>Total All Sales</b>	<b>361</b>	<b>-11.3%</b>	<b>50,102,722</b>	<b>-5.2%</b>	<b>407</b>	<b>52,846,976</b>

<b>Stats based on CLOSED Sales</b>	<b>July</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	167,429	160,046	4.6%	151,805	140,406	8.1%
Avg Sale Overall	157,031	152,189	3.2%	138,789	129,845	6.9%

**July Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	49	16.7%	7,780,588	19.0%	37	42	6,540,570	24
Multi-Family	2	100.0%	279,800	76.0%	30	1	159,000	11
Vacant Land	6	-45.5%	345,700	-56.8%	110	11	800,400	78
Total All Sales	57	5.6%	8,406,088	12.1%		54	7,499,970	

**Year-to-Date PENDING Sales**

	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	383	-4.7%	58,721,759	-1.7%	402	59,749,345
Multi-Family	7	-12.5%	755,950	-16.5%	8	905,700
Vacant Land	49	-16.9%	3,009,000	-33.9%	59	4,548,840
Total All Sales	439	-6.4%	62,486,709	-4.2%	469	65,203,885

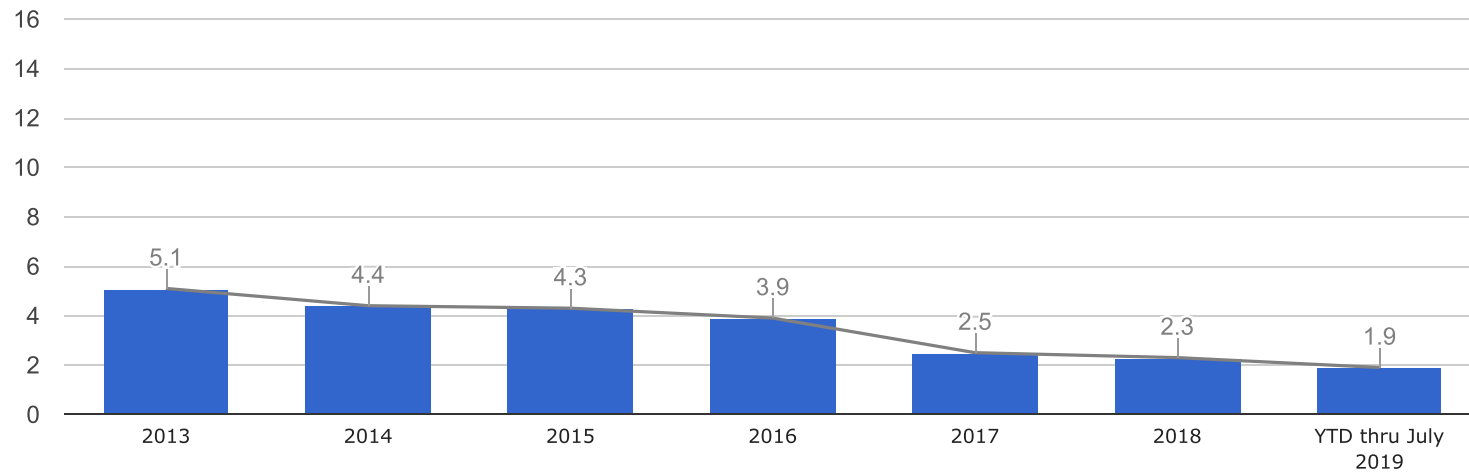
**Stats based on PENDING Sales**

	July			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	158,788	155,728	2.0%	153,321	148,630	3.2%
Avg Sale Overall	147,475	138,888	6.2%	142,339	139,027	2.4%

**2019 Sales of Residential Single Family Homes by Price Class**

	July				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.7	2	.5
20,000 to 29,999	0	.0	0	.0	2	.7	4	1.0
30,000 to 39,999	0	.0	0	.0	8	2.6	4	1.0
40,000 to 49,999	2	4.0	0	.0	9	2.9	3	.8
50,000 to 59,999	2	4.0	1	2.0	10	3.3	11	2.9
60,000 to 69,999	0	.0	1	2.0	7	2.3	18	4.7
70,000 to 79,999	2	4.0	2	4.1	8	2.6	17	4.4
80,000 to 89,999	0	.0	2	4.1	13	4.2	14	3.7
90,000 to 99,999	2	4.0	6	12.2	18	5.9	24	6.3
100,000 to 119,999	5	10.0	3	6.1	34	11.1	46	12.0
120,000 to 139,999	7	14.0	8	16.3	47	15.4	68	17.8
140,000 to 159,999	6	12.0	3	6.1	34	11.1	33	8.6
160,000 to 179,999	5	10.0	10	20.4	30	9.8	44	11.5
180,000 to 199,999	5	10.0	4	8.2	21	6.9	24	6.3
200,000 to 249,999	5	10.0	4	8.2	28	9.2	30	7.8
250,000 to 299,999	4	8.0	2	4.1	14	4.6	16	4.2
300,000 to 399,999	5	10.0	3	6.1	16	5.2	18	4.7
400,000 to 499,999	0	.0	0	.0	4	1.3	5	1.3
500,000 to 599,999	0	.0	0	.0	1	.3	2	.5
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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