

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
August 2019**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>August New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	125	130	-3.8%	Residential	229 96
Multi-Family	1	2	-50.0%	Multi-Family	7 121
Vacant Land	14	35	-60.0%	Vacant Land	146 427
<b>YTD New Listings</b>				<b>Total</b>	<b>382</b>
Residential	889	897	-.9%		
Multi-Family	14	10	40.0%		
Vacant Land	161	273	-41.0%		

Months of Inventory of Homes Based on Pending Sales 2.1

<b>August CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	114	35.7%	23,226,172	18.6%	41	84	19,575,950	36
Multi-Family	0	.0%	0	.0%	0	1	150,000	0
Vacant Land	12	-7.7%	597,400	-48.2%	333	13	1,153,500	119
<b>Total All Sales</b>	<b>126</b>	<b>28.6%</b>	<b>23,823,572</b>	<b>14.1%</b>		<b>98</b>	<b>20,879,450</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	565	8.0%	116,485,312	8.4%	523	107,475,200
Multi-Family	3	-62.5%	1,150,000	19.7%	8	960,700
Vacant Land	60	-25.0%	4,958,138	-3.0%	80	5,110,100
<b>Total All Sales</b>	<b>628</b>	<b>2.8%</b>	<b>122,593,450</b>	<b>8.0%</b>	<b>611</b>	<b>113,546,000</b>

<b>Stats based on CLOSED Sales</b>	<b>August</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	203,738	233,047	-12.6%	206,169	205,498	.3%
Avg Sale Overall	189,076	213,056	-11.3%	195,213	185,836	5.0%

**August Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	111	1.8%	24,429,107	14.3%	42	109	21,377,316	44
Multi-Family	1	.0%	60,000	-60.0%	5	1	150,000	0
Vacant Land	14	16.7%	1,184,499	114.5%	93	12	552,199	79
Total All Sales	126	3.3%	25,673,606	16.3%		122	22,079,515	

**Year-to-Date PENDING Sales**

	2019			2018	
	Units	% Chg	Volume	Units	Volume
Residential	718	4.2%	148,706,247	689	139,730,761
Multi-Family	6	-40.0%	1,468,700	10	1,222,400
Vacant Land	76	-20.0%	6,775,322	95	6,139,194
Total All Sales	800	.8%	156,950,269	794	147,092,355

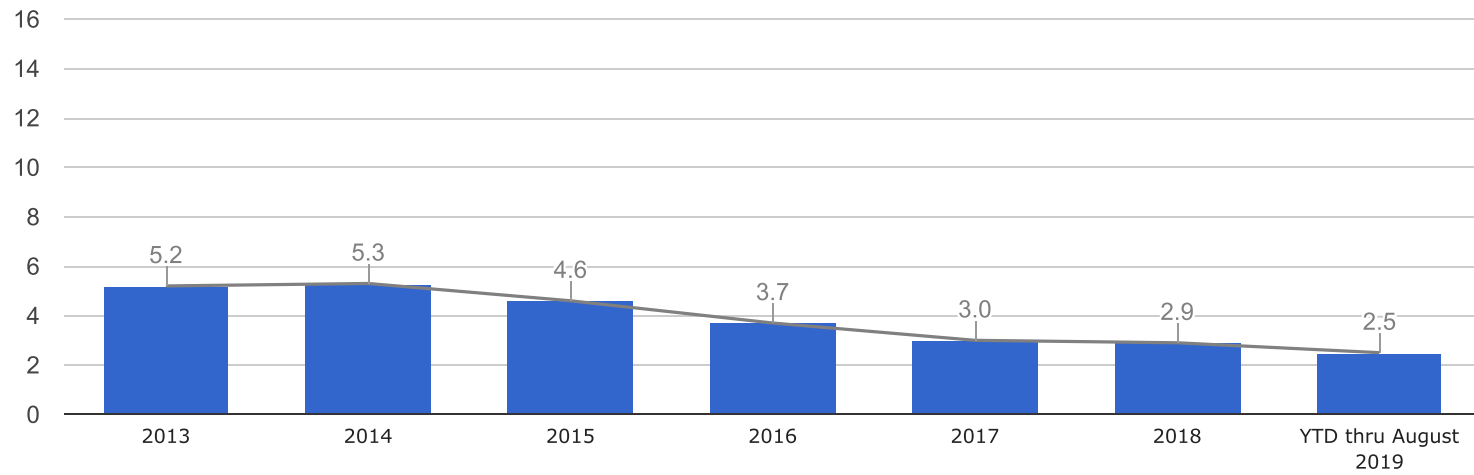
**Stats based on PENDING Sales**

	August			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	220,082	196,122	12.2%	207,112	202,802	2.1%
Avg Sale Overall	203,759	180,980	12.6%	196,188	185,255	5.9%

**2019 Sales of Residential Single Family Homes by Price Class**

	August				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.2	1	.1
20,000 to 29,999	0	.0	0	.0	1	.2	0	.0
30,000 to 39,999	1	.9	1	.9	2	.4	4	.6
40,000 to 49,999	0	.0	2	1.8	3	.5	3	.4
50,000 to 59,999	1	.9	0	.0	2	.4	4	.6
60,000 to 69,999	2	1.8	1	.9	12	2.1	5	.7
70,000 to 79,999	0	.0	0	.0	8	1.4	11	1.5
80,000 to 89,999	1	.9	1	.9	10	1.8	20	2.8
90,000 to 99,999	1	.9	2	1.8	13	2.3	18	2.5
100,000 to 119,999	6	5.3	5	4.5	45	8.0	51	7.1
120,000 to 139,999	7	6.1	9	8.1	60	10.6	83	11.6
140,000 to 159,999	14	12.3	9	8.1	61	10.8	71	9.9
160,000 to 179,999	15	13.2	9	8.1	52	9.2	58	8.1
180,000 to 199,999	12	10.5	11	9.9	45	8.0	64	8.9
200,000 to 249,999	31	27.2	26	23.4	110	19.5	143	19.9
250,000 to 299,999	13	11.4	19	17.1	62	11.0	90	12.5
300,000 to 399,999	7	6.1	11	9.9	50	8.8	63	8.8
400,000 to 499,999	1	.9	4	3.6	13	2.3	16	2.2
500,000 to 599,999	2	1.8	1	.9	10	1.8	5	.7
600,000 to 699,999	0	.0	0	.0	3	.5	4	.6
700,000 to 799,999	0	.0	0	.0	1	.2	3	.4
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.2	1	.1

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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