Grand Rapids Association of REALTORS® Comparative Activity Report August 2019

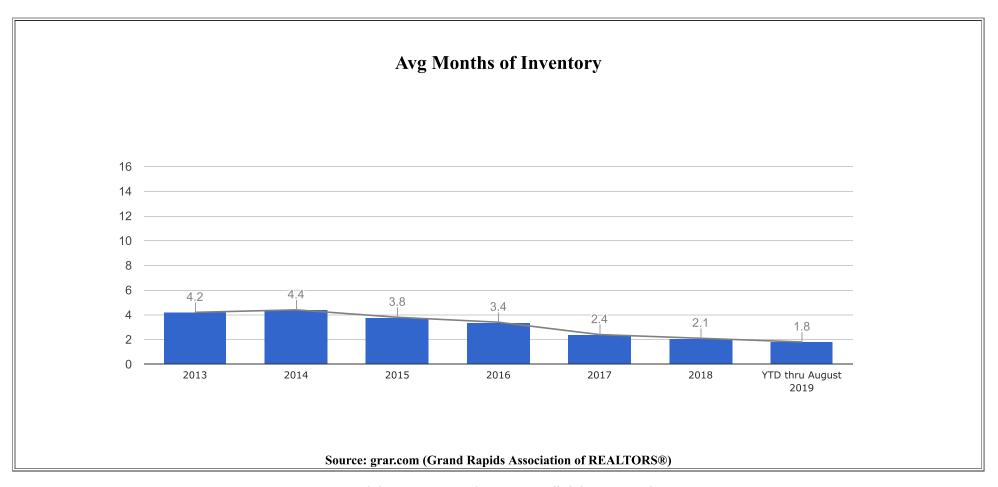
Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

| August New Listings | 2019 | 2018 | % Chg | Curre | nt Listings | | Avg | DOM | |
|-----------------------------|-------|--------|-------------|--------------|------------------|------------------|-----------|-------------|---------|
| Residential | 314 | 331 | -5.1% | Reside | ential | | 479 | 89 | |
| Multi-Family | 17 | 7 | 142.9% | Multi-Family | | | 28 | 89 | |
| Vacant Land | 48 | 65 | -26.2% | Vacan | /acant Land | | 540 | 372 | |
| YTD New Listings | | | | Total | | 1,0 | 047 | | |
| Residential | 2,111 | 2,148 | -1.7% | | | | | | |
| Multi-Family | 82 | 38 | 115.8% | | | | | | |
| Vacant Land | 420 | 449 | -6.5% | | | | | | |
| | | | | Month | s of Inventory (| of Homes Based o | n Pending | Sales 1.8 | |
| August CLOSED Sales | | | 2019 | | | | | 2018 | |
| | Units | % Chg | Volume | % Chg | Avg DOM | | Units | Volume | Avg DOM |
| Residential | 226 | -13.4% | 40,055,270 | -8.5% | 26 | | 261 | 43,779,405 | 44 |
| Multi-Family | 8 | 60.0% | 604,000 | -7.8% | 53 | | 5 | 655,000 | 9 |
| Vacant Land | 19 | 11.8% | 494,100 | -37.3% | 104 | | 17 | 788,360 | 233 |
| Total All Sales | 253 | -10.6% | 41,153,370 | -9.0% | | | 283 | 45,222,765 | |
| Year-to-Date CLOSED Sales | | | 2019 | | | | | 2018 | |
| | Units | % Chg | Volume | % Chg | | | Units | Volume | |
| Residential | 1,560 | -4.6% | 255,676,579 | 4.1% | | | 1,635 | 245,556,785 | |
| Multi-Family | 42 | 23.5% | 3,396,520 | 13.6% | | | 34 | 2,990,507 | |
| Vacant Land | 176 | 12.1% | 7,271,110 | 4.4% | | | 157 | 6,962,282 | |
| Total All Sales | 1,778 | -2.6% | 266,344,209 | 4.2% | | | 1,826 | 255,509,574 | |
| Stats based on CLOSED Sales | | | | | | | | | |
| | | Augus | | | | YEAR-TO | | | |
| | | 019 | | Chg | | 2019 | 201 | • | |
| Avg Home Sale | 177, | | • | 5.7% | | 163,895 | 150,18 | | |
| Avg Sale Overall | 162, | 662 | 159,798 | 1.8% | | 149,800 | 139,92 | 7.1% | |

| August Pending Sales | | | 2019 | | 2018 | | | | |
|------------------------------|--------|-----------------|-----------|------------|--------------|---------|-------|-------------------------|---------|
| | Units | % Chg | Volui | ne % Chg | Avg DOM | | Units | Volume | Avg DOM |
| Residential | 259 | -1.9% | 42,012,8 | 71 6.2% | 27 | | 264 | 39,541,986 | 39 |
| Multi-Family | 12 | 100.0% | 872,6 | 50 44.3% | 38 | | 6 | 604,600 | 20 |
| Vacant Land Total All Sales | 16 | -27.3% -1.7% | 677,9 | 900 -38.7% | 97 | | 22 | 1,105,049 41,251,635 | 160 |
| | 287 | | 43,563,4 | 21 5.6% | | | | | |
| Year-to-Date PENDING Sales | | | 2019 | | | | | 2018 | |
| | Units | % Chg | Volui | ne % Chg | | | Units | Volume | |
| Residential | 1,838 | -1.1% | 302,263,4 | 54 7.5% | | | 1,859 | 281,231,597 | |
| Multi-Family | 51 | 24.4% | 4,360,3 | 50 21.1% | | | 41 | 3,601,697 | |
| Vacant Land | 193 | 6.6% | 10,355,8 | 38 21.1% | | | 181 | 8,552,240 | |
| Total All Sales | 2,082 | .0% | 316,979,6 | 42 8.0% | | | 2,081 | 293,385,534 | |
| Stats based on PENDING Sales | | | | | | | | | |
| | August | | | | YEAR-TO-DATE | | | | |
| | 2 | 019 | 2018 | % Chg | | 2019 | 20 | 18 % Chg | |
| Avg Home Sale | 162, | ,212 | 149,780 | 8.3% | | 164,452 | 151,2 | 8.7% | |
| Avg Sale Overall | 151, | ,789 | 141,273 | 7.4% | | 152,248 | 140,9 | 983 8.0 % | |

2019 Sales of Residential Single Family Homes by Price Class

| | | Augus | t | | | YTD | 1 | |
|--------------------|--------|-------|---------|------|--------|------|---------|------|
| | Closed | % | Pending | % | Closed | % | Pending | % |
| Under to 19,999 | 3 | 1.3 | 2 | .8 | 24 | 1.5 | 17 | .9 |
| 20,000 to 29,999 | 4 | 1.8 | 4 | 1.5 | 34 | 2.2 | 42 | 2.3 |
| 30,000 to 39,999 | 1 | .4 | 14 | 5.4 | 32 | 2.1 | 49 | 2.7 |
| 40,000 to 49,999 | 5 | 2.2 | 10 | 3.9 | 40 | 2.6 | 61 | 3.3 |
| 50,000 to 59,999 | 6 | 2.7 | 6 | 2.3 | 45 | 2.9 | 53 | 2.9 |
| 60,000 to 69,999 | 4 | 1.8 | 8 | 3.1 | 42 | 2.7 | 51 | 2.8 |
| 70,000 to 79,999 | 6 | 2.7 | 7 | 2.7 | 60 | 3.8 | 76 | 4.1 |
| 80,000 to 89,999 | 6 | 2.7 | 11 | 4.2 | 63 | 4.0 | 87 | 4.7 |
| 90,000 to 99,999 | 6 | 2.7 | 12 | 4.6 | 63 | 4.0 | 68 | 3.7 |
| 100,000 to 119,999 | 18 | 8.0 | 23 | 8.9 | 147 | 9.4 | 170 | 9.2 |
| 120,000 to 139,999 | 34 | 15.0 | 34 | 13.1 | 196 | 12.6 | 250 | 13.6 |
| 140,000 to 159,999 | 26 | 11.5 | 25 | 9.7 | 174 | 11.2 | 163 | 8.9 |
| 160,000 to 179,999 | 20 | 8.8 | 17 | 6.6 | 133 | 8.5 | 156 | 8.5 |
| 180,000 to 199,999 | 15 | 6.6 | 15 | 5.8 | 94 | 6.0 | 111 | 6.0 |
| 200,000 to 249,999 | 34 | 15.0 | 35 | 13.5 | 186 | 11.9 | 220 | 12.0 |
| 250,000 to 299,999 | 16 | 7.1 | 19 | 7.3 | 100 | 6.4 | 120 | 6.5 |
| 300,000 to 399,999 | 10 | 4.4 | 7 | 2.7 | 77 | 4.9 | 87 | 4.7 |
| 400,000 to 499,999 | 9 | 4.0 | 6 | 2.3 | 24 | 1.5 | 27 | 1.5 |
| 500,000 to 599,999 | 2 | .9 | 2 | .8 | 12 | .8 | 16 | .9 |
| 600,000 to 699,999 | 0 | .0 | 0 | .0 | 8 | .5 | 7 | .4 |
| 700,000 to 799,999 | 1 | .4 | 2 | .8 | 3 | .2 | 4 | .2 |
| 800,000 to 899,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 900,000 to 999,999 | 0 | .0 | 0 | .0 | 0 | .0 | 0 | .0 |
| 1,000,000 or over | 0 | .0 | 0 | .0 | 3 | .2 | 3 | .2 |



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