

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
September 2019**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>September New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	107	108	-0.9%	Residential	227
Multi-Family	2	5	-60.0%	Multi-Family	5
Vacant Land	22	8	175.0%	Vacant Land	144
<b>YTD New Listings</b>				<b>Total</b>	<b>376</b>
Residential	996	1,005	-0.9%		
Multi-Family	16	15	6.7%		
Vacant Land	183	281	-34.9%		

Months of Inventory of Homes Based on Pending Sales 2.5

<b>September CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	94	1.1%	20,888,875	14.6%	39	93	18,222,939	42
Multi-Family	1	.0%	55,000	.0%	5	0	0	0
Vacant Land	9	-50.0%	510,900	-60.3%	73	18	1,286,640	71
<b>Total All Sales</b>	<b>104</b>	<b>-6.3%</b>	<b>21,454,775</b>	<b>10.0%</b>		<b>111</b>	<b>19,509,579</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	659	7.0%	137,374,187	9.3%	616	125,698,139
Multi-Family	4	-50.0%	1,205,000	25.4%	8	960,700
Vacant Land	69	-29.6%	5,469,038	-14.5%	98	6,396,740
<b>Total All Sales</b>	<b>732</b>	<b>1.4%</b>	<b>144,048,225</b>	<b>8.3%</b>	<b>722</b>	<b>133,055,579</b>

<b>Stats based on CLOSED Sales</b>	<b>September</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	222,222	195,946	13.4%	208,459	204,055	2.2%
Avg Sale Overall	206,296	175,762	17.4%	196,787	184,288	6.8%

**September Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	90	25.0%	18,716,941	23.9%	43	72	15,106,279	41
Multi-Family	2	100.0%	224,900	308.9%	49	1	55,000	46
Vacant Land	9	-18.2%	467,400	-81.5%	98	11	2,523,136	113
Total All Sales	101	20.2%	19,409,241	9.8%		84	17,684,415	

**Year-to-Date PENDING Sales**

	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	808	6.2%	167,423,188	8.1%	761	154,837,040
Multi-Family	8	-27.3%	1,693,600	32.6%	11	1,277,400
Vacant Land	85	-19.8%	7,242,722	-16.4%	106	8,662,330
Total All Sales	901	2.6%	176,359,510	7.0%	878	164,776,770

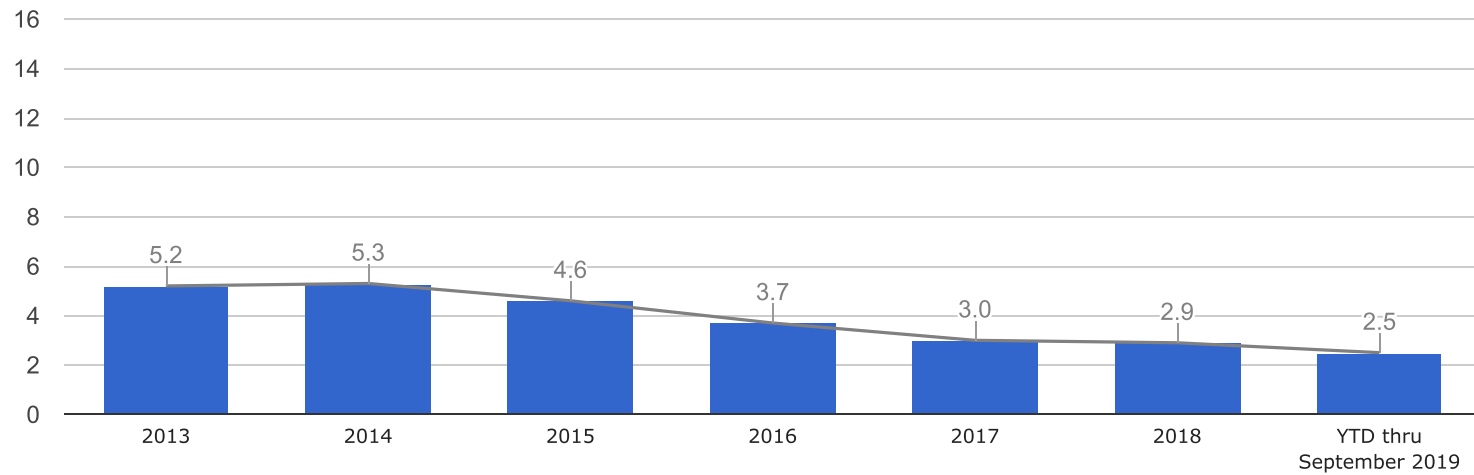
**Stats based on PENDING Sales**

	September			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	207,966	209,809	-0.9%	207,207	203,465	1.8%
Avg Sale Overall	192,171	210,529	-8.7%	195,738	187,673	4.3%

**2019 Sales of Residential Single Family Homes by Price Class**

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.2	1	.1
20,000 to 29,999	0	.0	0	.0	1	.2	0	.0
30,000 to 39,999	1	1.1	0	.0	3	.5	4	.5
40,000 to 49,999	0	.0	0	.0	3	.5	3	.4
50,000 to 59,999	0	.0	0	.0	2	.3	4	.5
60,000 to 69,999	1	1.1	1	1.1	13	2.0	6	.7
70,000 to 79,999	0	.0	1	1.1	8	1.2	12	1.5
80,000 to 89,999	1	1.1	2	2.2	11	1.7	22	2.7
90,000 to 99,999	1	1.1	3	3.3	14	2.1	21	2.6
100,000 to 119,999	4	4.3	8	8.9	49	7.4	59	7.3
120,000 to 139,999	7	7.4	10	11.1	67	10.2	93	11.5
140,000 to 159,999	10	10.6	10	11.1	71	10.8	81	10.0
160,000 to 179,999	9	9.6	10	11.1	61	9.3	68	8.4
180,000 to 199,999	9	9.6	6	6.7	54	8.2	70	8.7
200,000 to 249,999	20	21.3	17	18.9	130	19.7	160	19.8
250,000 to 299,999	18	19.1	12	13.3	80	12.1	102	12.6
300,000 to 399,999	8	8.5	8	8.9	58	8.8	71	8.8
400,000 to 499,999	4	4.3	0	.0	17	2.6	16	2.0
500,000 to 599,999	1	1.1	1	1.1	11	1.7	6	.7
600,000 to 699,999	0	.0	0	.0	3	.5	4	.5
700,000 to 799,999	0	.0	0	.0	1	.2	3	.4
800,000 to 899,999	0	.0	1	1.1	0	.0	1	.1
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.2	1	.1

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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