

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
September 2019**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>September New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	82	65	26.2%	Residential	152	74
Multi-Family	3	3	.0%	Multi-Family	10	74
Vacant Land	11	10	10.0%	Vacant Land	120	280
<b>YTD New Listings</b>				<b>Total</b>	<b>282</b>	
Residential	586	593	-1.2%			
Multi-Family	19	11	72.7%			
Vacant Land	142	111	27.9%			

Months of Inventory of Homes Based on Pending Sales 2.9

<b>September CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	29	-39.6%	4,190,099	-48.5%	31	48	8,132,706	33
Multi-Family	2	.0%	223,000	.0%	19	0	0	0
Vacant Land	6	-33.3%	325,750	7.0%	135	9	304,360	296
<b>Total All Sales</b>	<b>37</b>	<b>-35.1%</b>	<b>4,738,849</b>	<b>-43.8%</b>		<b>57</b>	<b>8,437,066</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	389	-14.1%	59,191,246	-9.8%	453	65,613,010
Multi-Family	11	37.5%	1,071,075	26.2%	8	848,800
Vacant Land	56	-13.8%	3,521,200	-.2%	65	3,529,590
<b>Total All Sales</b>	<b>456</b>	<b>-13.3%</b>	<b>63,783,521</b>	<b>-8.9%</b>	<b>526</b>	<b>69,991,400</b>

<b>Stats based on CLOSED Sales</b>	<b>September</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	144,486	169,431	-14.7%	152,163	144,841	5.1%
Avg Sale Overall	128,077	148,019	-13.5%	139,876	133,063	5.1%

**September Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	53	26.2%	7,085,698	14.4%	35	42	6,191,900	41
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	6	-76.0%	333,650	-34.0%	35	25	505,300	915
Total All Sales	59	-11.9%	7,419,348	10.8%		67	6,697,200	

**Year-to-Date PENDING Sales**

	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	487	-4.1%	73,900,657	-3.8%	508	76,785,220
Multi-Family	8	.0%	835,950	-7.7%	8	905,700
Vacant Land	59	-35.9%	3,694,300	-30.7%	92	5,332,570
Total All Sales	554	-8.9%	78,430,907	-5.5%	608	83,023,490

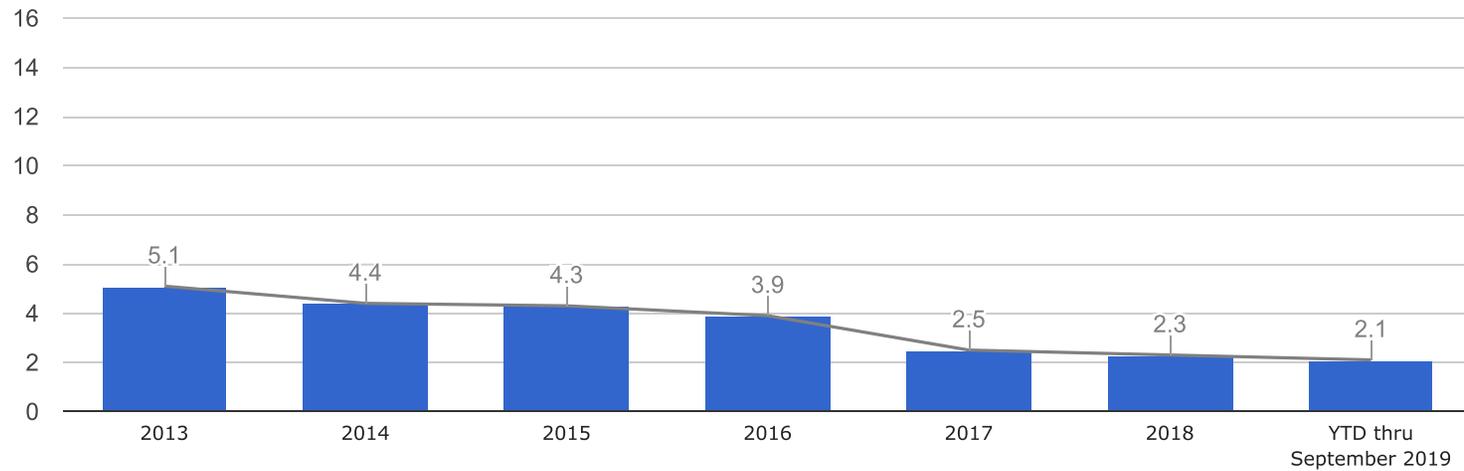
**Stats based on PENDING Sales**

	September			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	133,692	147,426	-9.3%	151,747	151,152	.4%
Avg Sale Overall	125,752	99,958	25.8%	141,572	136,552	3.7%

**2019 Sales of Residential Single Family Homes by Price Class**

	September				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.5	2	.4
20,000 to 29,999	1	3.4	0	.0	3	.8	4	.8
30,000 to 39,999	0	.0	1	1.9	8	2.1	5	1.0
40,000 to 49,999	1	3.4	1	1.9	11	2.8	6	1.2
50,000 to 59,999	1	3.4	1	1.9	12	3.1	13	2.7
60,000 to 69,999	0	.0	1	1.9	7	1.8	22	4.5
70,000 to 79,999	2	6.9	4	7.5	13	3.3	24	4.9
80,000 to 89,999	0	.0	4	7.5	13	3.3	19	3.9
90,000 to 99,999	3	10.3	4	7.5	23	5.9	29	6.0
100,000 to 119,999	2	6.9	10	18.9	46	11.8	61	12.5
120,000 to 139,999	6	20.7	10	18.9	60	15.4	84	17.2
140,000 to 159,999	2	6.9	7	13.2	43	11.1	48	9.9
160,000 to 179,999	3	10.3	1	1.9	43	11.1	49	10.1
180,000 to 199,999	3	10.3	2	3.8	28	7.2	29	6.0
200,000 to 249,999	2	6.9	4	7.5	35	9.0	41	8.4
250,000 to 299,999	3	10.3	2	3.8	18	4.6	23	4.7
300,000 to 399,999	0	.0	1	1.9	17	4.4	21	4.3
400,000 to 499,999	0	.0	0	.0	5	1.3	5	1.0
500,000 to 599,999	0	.0	0	.0	2	.5	2	.4
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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