

**Grand Rapids Association of REALTORS®
Comparative Activity Report
October 2019**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

October New Listings	2019	2018	% Chg	Current Listings	Avg DOM	
Residential	57	56	1.8%	Residential	135	86
Multi-Family	3	4	-25.0%	Multi-Family	9	65
Vacant Land	7	20	-65.0%	Vacant Land	114	295
YTD New Listings				Total	258	
Residential	643	649	-.9%			
Multi-Family	22	15	46.7%			
Vacant Land	149	131	13.7%			

Months of Inventory of Homes Based on Pending Sales 2.2

October CLOSED Sales	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	48	6.7%	7,657,462	18.2%	47	45	6,478,193	37
Multi-Family	1	.0%	150,000	.0%	267	0	0	0
Vacant Land	9	-60.9%	352,800	28.1%	152	23	275,400	923
Total All Sales	58	-14.7%	8,160,262	20.8%		68	6,753,593	

Year-to-Date CLOSED Sales	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	437	-12.2%	66,848,708	-7.3%	498	72,091,203
Multi-Family	12	50.0%	1,221,075	43.9%	8	848,800
Vacant Land	65	-26.1%	3,874,000	1.8%	88	3,804,990
Total All Sales	514	-13.5%	71,943,783	-6.3%	594	76,744,993

Stats based on CLOSED Sales	October			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	159,530	143,960	10.8%	152,972	144,761	5.7%
Avg Sale Overall	140,694	99,318	41.7%	139,968	129,200	8.3%

October Pending Sales

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	62	12.7%	11,102,175	23.0%	48	55	9,025,299	43
Multi-Family	2	.0%	209,900	9.4%	136	2	191,900	5
Vacant Land	10	400.0%	420,000	135.4%	109	2	178,400	124
Total All Sales	74	25.4%	11,732,075	24.9%		59	9,395,599	

Year-to-Date PENDING Sales

	2019			2018	
	Units	% Chg	Volume	Units	Volume
Residential	549	-2.5%	85,002,832	563	85,810,519
Multi-Family	10	.0%	1,045,850	10	1,097,600
Vacant Land	69	-26.6%	4,114,300	94	5,510,970
Total All Sales	628	-5.8%	90,162,982	667	92,419,089

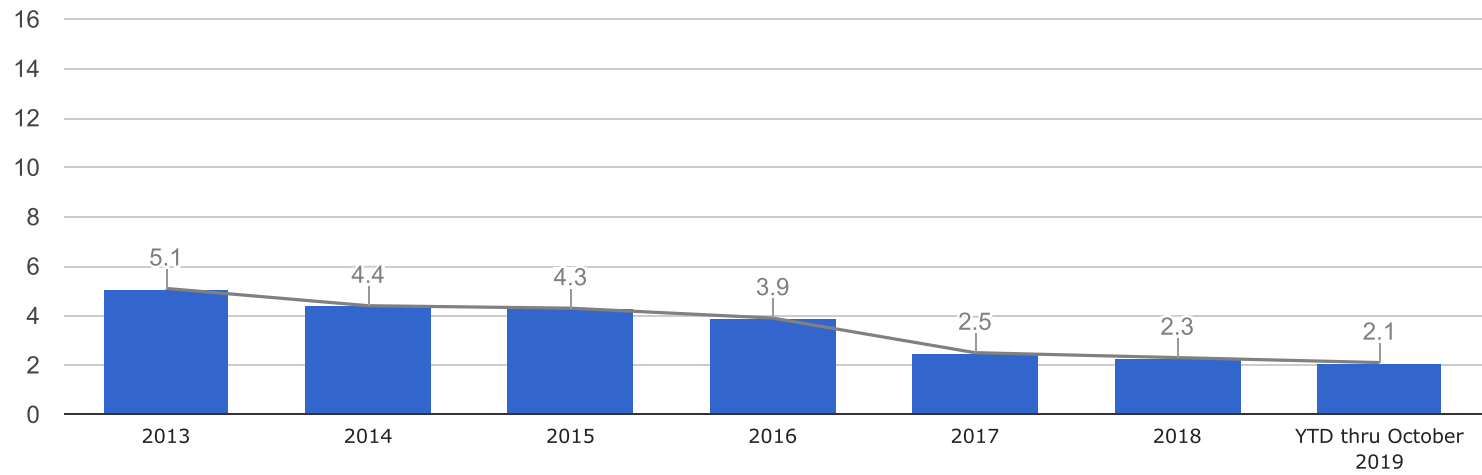
Stats based on PENDING Sales

	October			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	179,067	164,096	9.1%	154,832	152,417	1.6%
Avg Sale Overall	158,542	159,247	-.4%	143,572	138,559	3.6%

2019 Sales of Residential Single Family Homes by Price Class

	October				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.5	2	.4
20,000 to 29,999	0	.0	1	1.6	3	.7	5	.9
30,000 to 39,999	2	4.2	1	1.6	10	2.3	6	1.1
40,000 to 49,999	1	2.1	0	.0	12	2.7	6	1.1
50,000 to 59,999	1	2.1	5	8.1	13	3.0	18	3.3
60,000 to 69,999	1	2.1	0	.0	8	1.8	22	4.0
70,000 to 79,999	2	4.2	3	4.8	15	3.4	27	4.9
80,000 to 89,999	0	.0	2	3.2	13	3.0	21	3.8
90,000 to 99,999	0	.0	8	12.9	23	5.3	37	6.7
100,000 to 119,999	3	6.3	7	11.3	49	11.2	68	12.4
120,000 to 139,999	12	25.0	6	9.7	72	16.5	90	16.4
140,000 to 159,999	8	16.7	3	4.8	51	11.7	51	9.3
160,000 to 179,999	4	8.3	3	4.8	47	10.8	52	9.5
180,000 to 199,999	2	4.2	6	9.7	30	6.9	35	6.4
200,000 to 249,999	6	12.5	5	8.1	41	9.4	46	8.4
250,000 to 299,999	3	6.3	6	9.7	21	4.8	29	5.3
300,000 to 399,999	3	6.3	3	4.8	20	4.6	24	4.4
400,000 to 499,999	0	.0	1	1.6	5	1.1	6	1.1
500,000 to 599,999	0	.0	0	.0	2	.5	2	.4
600,000 to 699,999	0	.0	1	1.6	0	.0	1	.2
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	1	1.6	0	.0	1	.2
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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