

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
November 2019**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>November New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	54	67	-19.4%	Residential	190 98
Multi-Family	2	0	.0%	Multi-Family	5 72
Vacant Land	9	14	-35.7%	Vacant Land	135 441
<b>YTD New Listings</b>				<b>Total</b>	<b>330</b>
Residential	1,146	1,159	-1.1%		
Multi-Family	18	17	5.9%		
Vacant Land	209	309	-32.4%		

Months of Inventory of Homes Based on Pending Sales 4.4

<b>November CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	63	6.8%	11,935,961	6.7%	39	59	11,186,590	44
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	7	.0%	207,500	-76.9%	111	7	899,000	55
<b>Total All Sales</b>	<b>70</b>	<b>6.1%</b>	<b>12,143,461</b>	<b>.5%</b>		<b>66</b>	<b>12,085,590</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	800	7.0%	165,290,442	8.5%	748	152,274,353
Multi-Family	5	-44.4%	1,294,900	27.5%	9	1,015,700
Vacant Land	84	-24.3%	6,275,588	-17.7%	111	7,624,876
<b>Total All Sales</b>	<b>889</b>	<b>2.4%</b>	<b>172,860,930</b>	<b>7.4%</b>	<b>868</b>	<b>160,914,929</b>

<b>Stats based on CLOSED Sales</b>	<b>November</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	189,460	189,603	-0.1%	206,613	203,575	1.5%
Avg Sale Overall	173,478	183,115	-5.3%	194,444	185,386	4.9%

**November Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	43	-31.7%	9,891,414	-10.6%	39	63	11,070,390	40
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	3	-40.0%	129,000	-78.2%	24	5	590,700	107
<b>Total All Sales</b>	<b>46</b>	<b>-32.4%</b>	<b>10,020,414</b>	<b>-14.1%</b>		<b>68</b>	<b>11,661,090</b>	

**Year-to-Date PENDING Sales**

	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	930	5.3%	192,999,802	8.7%	883	177,604,959
Multi-Family	8	-27.3%	1,693,600	32.6%	11	1,277,400
Vacant Land	97	-17.8%	7,727,222	-20.8%	118	9,757,730
<b>Total All Sales</b>	<b>1,035</b>	<b>2.3%</b>	<b>202,420,624</b>	<b>7.3%</b>	<b>1,012</b>	<b>188,640,089</b>

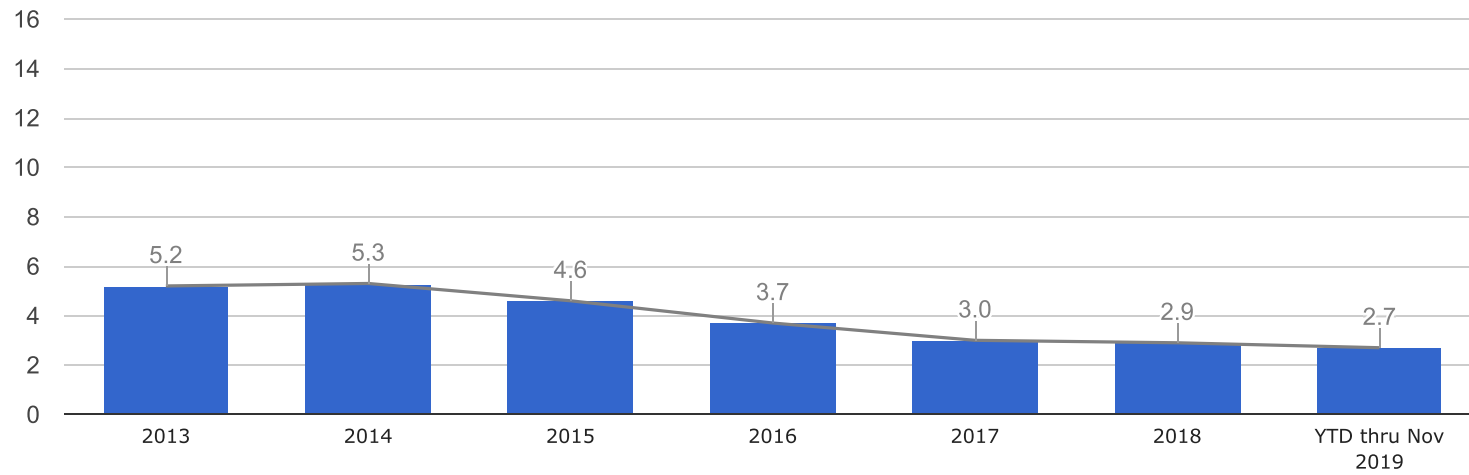
**Stats based on PENDING Sales**

	November			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	230,033	175,720	30.9%	207,527	201,138	3.2%
Avg Sale Overall	217,835	171,487	27.0%	195,575	186,403	4.9%

**2019 Sales of Residential Single Family Homes by Price Class**

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.1	1	.1
20,000 to 29,999	0	.0	0	.0	1	.1	0	.0
30,000 to 39,999	0	.0	0	.0	5	.6	4	.4
40,000 to 49,999	0	.0	0	.0	3	.4	4	.4
50,000 to 59,999	0	.0	0	.0	3	.4	5	.5
60,000 to 69,999	0	.0	0	.0	14	1.8	7	.8
70,000 to 79,999	2	3.2	0	.0	11	1.4	14	1.5
80,000 to 89,999	3	4.8	0	.0	17	2.1	24	2.6
90,000 to 99,999	2	3.2	1	2.3	17	2.1	27	2.9
100,000 to 119,999	8	12.7	5	11.6	61	7.6	69	7.4
120,000 to 139,999	7	11.1	2	4.7	85	10.6	107	11.5
140,000 to 159,999	8	12.7	5	11.6	87	10.9	94	10.1
160,000 to 179,999	4	6.3	1	2.3	69	8.6	73	7.8
180,000 to 199,999	6	9.5	3	7.0	63	7.9	78	8.4
200,000 to 249,999	13	20.6	11	25.6	159	19.9	185	19.9
250,000 to 299,999	5	7.9	5	11.6	99	12.4	117	12.6
300,000 to 399,999	3	4.8	9	20.9	68	8.5	86	9.2
400,000 to 499,999	0	.0	1	2.3	18	2.3	19	2.0
500,000 to 599,999	1	1.6	0	.0	12	1.5	6	.6
600,000 to 699,999	1	1.6	0	.0	4	.5	5	.5
700,000 to 799,999	0	.0	0	.0	1	.1	3	.3
800,000 to 899,999	0	.0	0	.0	1	.1	1	.1
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.1	1	.1

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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