

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
November 2019**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>November New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	43	57	-24.6%	Residential	127	89
Multi-Family	2	0	.0%	Multi-Family	9	82
Vacant Land	13	9	44.4%	Vacant Land	115	306
<b>YTD New Listings</b>				<b>Total</b>	<b>251</b>	
Residential	686	706	-2.8%			
Multi-Family	24	15	60.0%			
Vacant Land	162	140	15.7%			

Months of Inventory of Homes Based on Pending Sales 2.6

<b>November CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	55	10.0%	8,487,715	4.1%	36	50	8,152,800	41
Multi-Family	0	.0%	0	.0%	0	2	184,500	5
Vacant Land	2	-66.7%	135,900	-50.1%	41	6	272,100	68
<b>Total All Sales</b>	<b>57</b>	<b>-1.7%</b>	<b>8,623,615</b>	<b>.2%</b>		<b>58</b>	<b>8,609,400</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	492	-10.2%	75,336,423	-6.1%	548	80,244,003
Multi-Family	12	20.0%	1,221,075	18.2%	10	1,033,300
Vacant Land	67	-28.7%	4,009,900	-1.6%	94	4,077,090
<b>Total All Sales</b>	<b>571</b>	<b>-12.4%</b>	<b>80,567,398</b>	<b>-5.6%</b>	<b>652</b>	<b>85,354,393</b>

<b>Stats based on CLOSED Sales</b>	<b>November</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	154,322	163,056	-5.4%	153,123	146,431	4.6%
Avg Sale Overall	151,291	148,438	1.9%	141,099	130,912	7.8%

**November Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	48	20.0%	7,712,420	30.7%	49	40	5,901,400	51
Multi-Family	1	.0%	110,000	.0%	112	0	0	0
Vacant Land	2	-71.4%	189,900	-19.8%	228	7	236,800	90
Total All Sales	51	8.5%	8,012,320	30.5%		47	6,138,200	

**Year-to-Date PENDING Sales**

	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	597	-1.0%	92,715,252	1.1%	603	91,711,919
Multi-Family	11	10.0%	1,155,850	5.3%	10	1,097,600
Vacant Land	71	-29.7%	4,304,200	-25.1%	101	5,747,770
Total All Sales	679	-4.9%	98,175,302	-4.4%	714	98,557,289

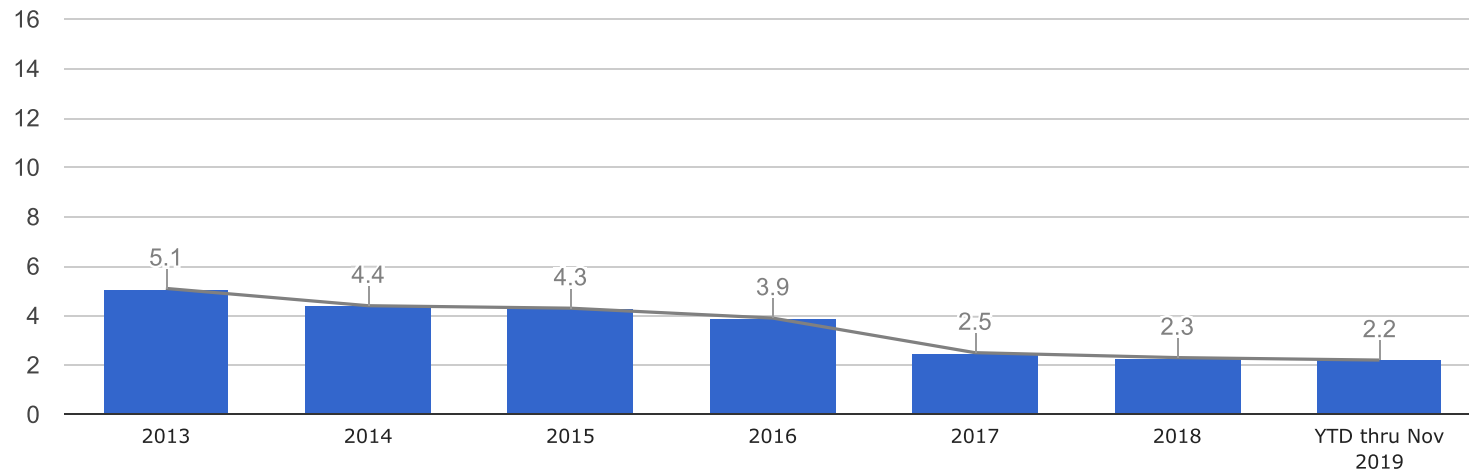
**Stats based on PENDING Sales**

	November			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	160,675	147,535	8.9%	155,302	152,093	2.1%
Avg Sale Overall	157,104	130,600	20.3%	144,588	138,035	4.7%

**2019 Sales of Residential Single Family Homes by Price Class**

	November				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	2	.4	2	.3
20,000 to 29,999	1	1.8	0	.0	4	.8	5	.8
30,000 to 39,999	0	.0	0	.0	10	2.0	6	1.0
40,000 to 49,999	1	1.8	0	.0	13	2.6	6	1.0
50,000 to 59,999	1	1.8	0	.0	14	2.8	18	3.0
60,000 to 69,999	2	3.6	0	.0	10	2.0	22	3.7
70,000 to 79,999	3	5.5	2	4.2	18	3.7	29	4.9
80,000 to 89,999	2	3.6	4	8.3	15	3.0	25	4.2
90,000 to 99,999	6	10.9	2	4.2	29	5.9	39	6.5
100,000 to 119,999	8	14.5	8	16.7	57	11.6	76	12.7
120,000 to 139,999	7	12.7	5	10.4	79	16.1	95	15.9
140,000 to 159,999	3	5.5	7	14.6	54	11.0	58	9.7
160,000 to 179,999	5	9.1	4	8.3	52	10.6	56	9.4
180,000 to 199,999	4	7.3	5	10.4	34	6.9	40	6.7
200,000 to 249,999	5	9.1	8	16.7	46	9.3	54	9.0
250,000 to 299,999	5	9.1	1	2.1	26	5.3	30	5.0
300,000 to 399,999	1	1.8	2	4.2	21	4.3	26	4.4
400,000 to 499,999	0	.0	0	.0	5	1.0	6	1.0
500,000 to 599,999	0	.0	0	.0	2	.4	2	.3
600,000 to 699,999	1	1.8	0	.0	1	.2	1	.2
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	1	.2
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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