

**Grand Rapids Association of REALTORS®  
Comparative Activity Report  
December 2019**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

<b>December New Listings</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>
Residential	50	48	4.2%	Residential	157 83
Multi-Family	1	0	.0%	Multi-Family	7 77
Vacant Land	5	11	-54.5%	Vacant Land	114 456
<b>YTD New Listings</b>				<b>Total</b>	<b>278</b>
Residential	1,196	1,207	-0.9%		
Multi-Family	19	17	11.8%		
Vacant Land	214	320	-33.1%		

Months of Inventory of Homes Based on Pending Sales 2.8

<b>December CLOSED Sales</b>	<b>2019</b>			<b>2018</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	65	.0%	13,956,415	13.9%	34	65	12,254,725	37
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	2	-60.0%	164,900	-76.7%	31	5	708,032	144
<b>Total All Sales</b>	<b>67</b>	<b>-4.3%</b>	<b>14,121,315</b>	<b>8.9%</b>		<b>70</b>	<b>12,962,757</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2019</b>			<b>2018</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	865	6.4%	179,246,857	8.9%	813	164,529,078
Multi-Family	5	-44.4%	1,294,900	27.5%	9	1,015,700
Vacant Land	86	-25.9%	6,440,488	-22.7%	116	8,332,908
<b>Total All Sales</b>	<b>956</b>	<b>1.9%</b>	<b>186,982,245</b>	<b>7.5%</b>	<b>938</b>	<b>173,877,686</b>

<b>Stats based on CLOSED Sales</b>	<b>December</b>			<b>YEAR-TO-DATE</b>		
	<b>2019</b>	<b>2018</b>	<b>% Chg</b>	<b>2019</b>	<b>2018</b>	<b>% Chg</b>
Avg Home Sale	214,714	188,534	13.9%	207,222	202,373	2.4%
Avg Sale Overall	210,766	185,182	13.8%	195,588	185,371	5.5%

**December Pending Sales**

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	56	14.3%	11,008,090	-8.2%	43	49	11,994,454	57
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	4	-42.9%	323,800	-65.9%	214	7	948,700	66
<b>Total All Sales</b>	<b>60</b>	<b>7.1%</b>	<b>11,331,890</b>	<b>-12.4%</b>		<b>56</b>	<b>12,943,154</b>	

**Year-to-Date PENDING Sales**

	2019			2018	
	Units	% Chg	Volume	Units	Volume
Residential	986	5.8%	204,007,892	932	189,599,413
Multi-Family	8	-27.3%	1,693,600	11	1,277,400
Vacant Land	101	-19.2%	8,051,022	125	10,706,430
<b>Total All Sales</b>	<b>1,095</b>	<b>2.5%</b>	<b>213,752,514</b>	<b>1,068</b>	<b>201,583,243</b>

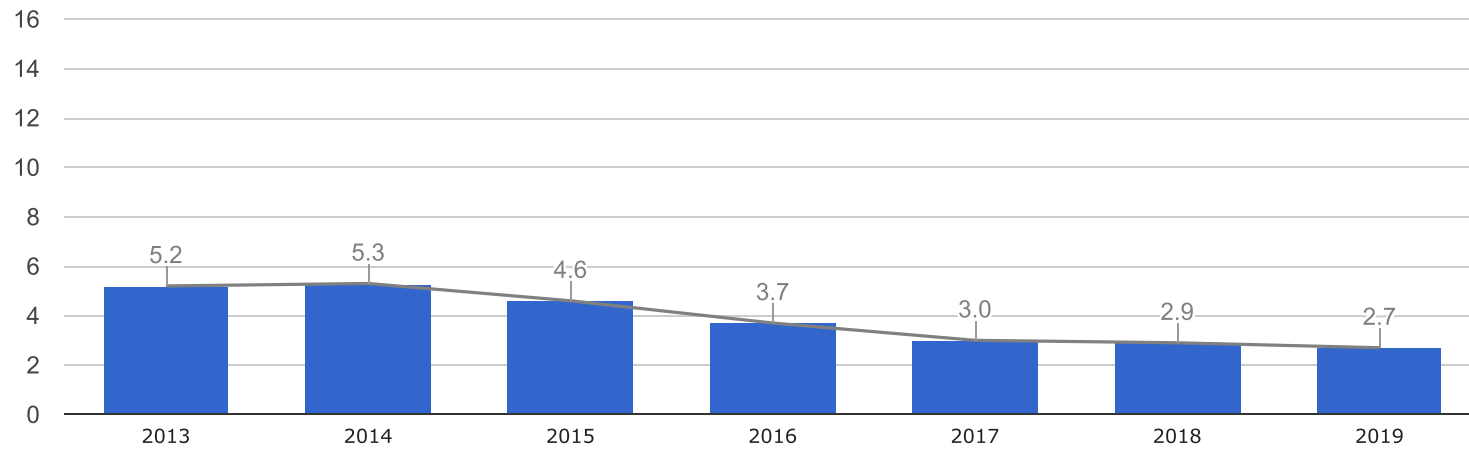
**Stats based on PENDING Sales**

	December			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	196,573	244,785	-19.7%	206,905	203,433	1.7%
Avg Sale Overall	188,865	231,128	-18.3%	195,208	188,748	3.4%

**2019 Sales of Residential Single Family Homes by Price Class**

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	1	.1	1	.1
20,000 to 29,999	0	.0	0	.0	1	.1	0	.0
30,000 to 39,999	0	.0	0	.0	5	.6	4	.4
40,000 to 49,999	0	.0	0	.0	3	.3	4	.4
50,000 to 59,999	1	1.5	1	1.8	4	.5	6	.6
60,000 to 69,999	3	4.6	1	1.8	17	2.0	8	.8
70,000 to 79,999	0	.0	0	.0	11	1.3	14	1.4
80,000 to 89,999	0	.0	1	1.8	17	2.0	25	2.5
90,000 to 99,999	0	.0	1	1.8	17	2.0	28	2.8
100,000 to 119,999	5	7.7	3	5.4	66	7.6	72	7.3
120,000 to 139,999	4	6.2	7	12.5	89	10.3	114	11.6
140,000 to 159,999	6	9.2	8	14.3	93	10.8	102	10.3
160,000 to 179,999	4	6.2	7	12.5	73	8.4	80	8.1
180,000 to 199,999	6	9.2	4	7.1	69	8.0	82	8.3
200,000 to 249,999	17	26.2	10	17.9	176	20.3	195	19.8
250,000 to 299,999	8	12.3	9	16.1	107	12.4	126	12.8
300,000 to 399,999	9	13.8	2	3.6	77	8.9	88	8.9
400,000 to 499,999	2	3.1	1	1.8	20	2.3	20	2.0
500,000 to 599,999	0	.0	1	1.8	12	1.4	7	.7
600,000 to 699,999	0	.0	0	.0	4	.5	5	.5
700,000 to 799,999	0	.0	0	.0	1	.1	3	.3
800,000 to 899,999	0	.0	0	.0	1	.1	1	.1
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	1	.1	1	.1

## Avg Months of Inventory



Source: [grar.com](http://grar.com) (Grand Rapids Association of REALTORS®)

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