

**Grand Rapids Association of REALTORS®
Comparative Activity Report
December 2019**

Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

December New Listings	2019	2018	% Chg	Current Listings	Avg DOM	
Residential	137	155	-11.6%	Residential	410	112
Multi-Family	5	4	25.0%	Multi-Family	14	75
Vacant Land	18	24	-25.0%	Vacant Land	496	442
YTD New Listings				Total	920	
Residential	2,997	3,036	-1.3%			
Multi-Family	111	66	68.2%			
Vacant Land	562	630	-10.8%			

Months of Inventory of Homes Based on Pending Sales 2.9

December CLOSED Sales	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	177	-10.6%	26,975,423	-6.4%	40	198	28,816,824	44
Multi-Family	5	.0%	369,000	-28.3%	40	5	514,501	11
Vacant Land	10	-50.0%	471,000	-44.5%	111	20	849,200	109
Total All Sales	192	-13.9%	27,815,423	-7.8%		223	30,180,525	

Year-to-Date CLOSED Sales	2019			2018		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	2,371	-4.5%	386,570,129	5.0%	2,483	368,128,609
Multi-Family	69	32.7%	5,398,020	16.3%	52	4,640,723
Vacant Land	239	4.4%	11,320,765	10.6%	229	10,238,080
Total All Sales	2,679	-3.1%	403,288,914	5.3%	2,764	383,007,412

Stats based on CLOSED Sales

	December			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	152,404	145,540	4.7%	163,041	148,260	10.0%
Avg Sale Overall	144,872	135,339	7.0%	150,537	138,570	8.6%

December Pending Sales

	2019			2018				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	143	2.1%	20,571,287	3.7%	46	140	19,837,568	37
Multi-Family	4	33.3%	345,800	109.8%	73	3	164,800	42
Vacant Land	13	-38.1%	1,178,950	23.6%	82	21	954,099	142
Total All Sales	160	-2.4%	22,096,037	5.4%		164	20,956,467	

Year-to-Date PENDING Sales

	2019			2018	
	Units	% Chg	Volume	Units	Volume
Residential	2,599	-1.6%	422,020,081	2,642	392,629,932
Multi-Family	84	37.7%	7,090,650	61	5,300,598
Vacant Land	263	3.5%	18,617,988	254	18,575,638
Total All Sales	2,946	-.4%	447,728,719	2,957	416,506,168

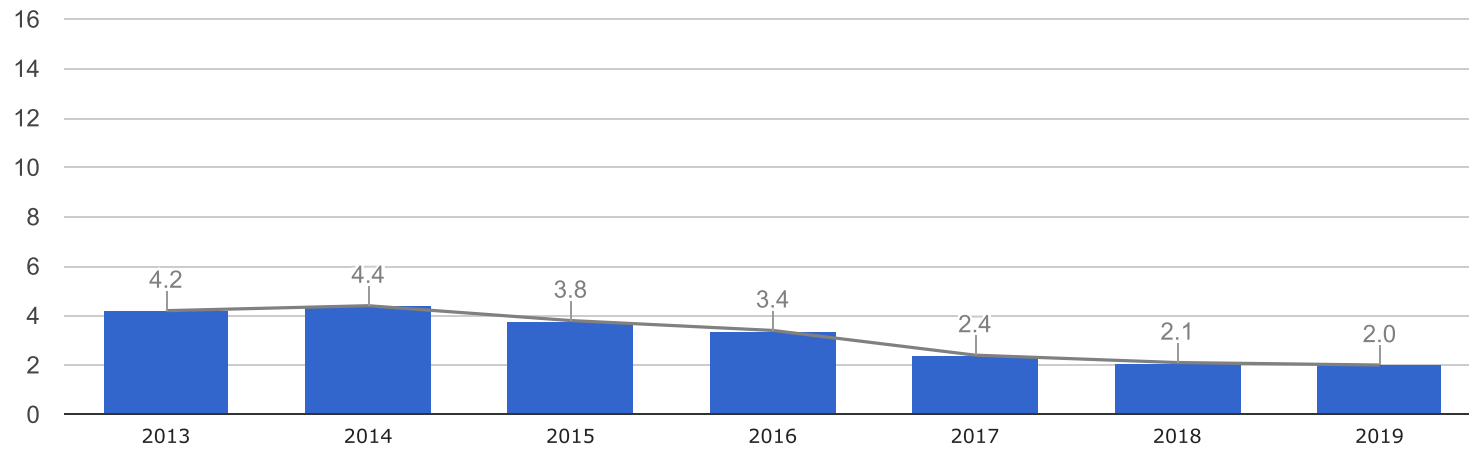
Stats based on PENDING Sales

	December			YEAR-TO-DATE		
	2019	2018	% Chg	2019	2018	% Chg
Avg Home Sale	143,855	141,697	1.5%	162,378	148,611	9.3%
Avg Sale Overall	138,100	127,783	8.1%	151,979	140,854	7.9%

2019 Sales of Residential Single Family Homes by Price Class

	December				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	3	1.7	2	1.4	37	1.6	29	1.1
20,000 to 29,999	6	3.4	1	.7	53	2.2	55	2.1
30,000 to 39,999	4	2.3	11	7.7	50	2.1	73	2.8
40,000 to 49,999	3	1.7	8	5.6	61	2.6	92	3.5
50,000 to 59,999	3	1.7	4	2.8	63	2.7	78	3.0
60,000 to 69,999	7	4.0	8	5.6	68	2.9	81	3.1
70,000 to 79,999	5	2.8	7	4.9	85	3.6	106	4.1
80,000 to 89,999	6	3.4	9	6.3	98	4.1	130	5.0
90,000 to 99,999	11	6.2	8	5.6	104	4.4	103	4.0
100,000 to 119,999	11	6.2	19	13.3	216	9.1	243	9.3
120,000 to 139,999	25	14.1	15	10.5	300	12.7	336	12.9
140,000 to 159,999	21	11.9	9	6.3	251	10.6	223	8.6
160,000 to 179,999	22	12.4	8	5.6	208	8.8	233	9.0
180,000 to 199,999	9	5.1	5	3.5	146	6.2	160	6.2
200,000 to 249,999	24	13.6	12	8.4	296	12.5	299	11.5
250,000 to 299,999	11	6.2	9	6.3	155	6.5	166	6.4
300,000 to 399,999	4	2.3	6	4.2	113	4.8	119	4.6
400,000 to 499,999	1	.6	0	.0	30	1.3	32	1.2
500,000 to 599,999	0	.0	0	.0	13	.5	16	.6
600,000 to 699,999	0	.0	1	.7	14	.6	13	.5
700,000 to 799,999	1	.6	0	.0	6	.3	5	.2
800,000 to 899,999	0	.0	0	.0	0	.0	2	.1
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	1	.7	4	.2	5	.2

Avg Months of Inventory



Source: grar.com (Grand Rapids Association of REALTORS®)

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